



Robert Stevens

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# Welcome

## from the President and Chairman of the Board

**For twenty-seven years, the BDB has worked to promote diversity, stimulate economic energy and recruit, retain, and expand companies in Palm Beach County.**

The Business Development Board of Palm Beach County is pleased to present *Profile*, our annual magazine which provides the most comprehensive snapshot of our dynamic and thriving business community. This issue features an insider's look at some of the most successful businesses that call Palm Beach County home and the CEOs who have chosen to live, work, learn and play here.

In the 2010 issue of *Profile*, you'll also find the BDB's membership directory – a valuable resource for companies that need to access the products and services of our members.

For more than 27 years, the Business Development Board of Palm Beach County has assisted CEOs who are interested in relocating or expanding their businesses here. Executives are drawn to Palm Beach County for a variety of reasons – a skilled and diverse workforce, a variety of transportation options, access to three ports and three international airports, a sophisticated communications infrastructure, strong private and public educational institutions and, most of all, a quality of life rich in culture and arts that is second-to-none. This year, we have asked some of our top local CEOs to share their stories on how their companies are thriving in our county.

Also in this issue of *Profile*, you will learn more about the diverse industries that are growing in Palm Beach County. International corporate giants such as Office Depot, FPL, Pratt & Whitney Rocketdyne, and G4S Wackenhut, all have a significant presence in our community. In addition, world-renowned researchers at Scripps Florida and Max Planck Florida Institute, which expanded to our county in the last several years, continue to develop their technologies and scientific discoveries for diseases that impact all of mankind. Of equal importance, local companies such as SV Microwave, Campus Management, TBC Corporation and TMS Health have decided that Palm Beach County is the most suitable location to further expand their operations.

The Business Development Board is here to help businesses and corporations like yours in their expansion and relocation plans to Palm Beach County. It is our job to simplify and expedite the process. The economic development professionals in our organization understand the dynamic nature of the decision-making process and the frequent need for confidentiality. We stand ready to work with you to comprehensively address all your needs.

On behalf of the BDB's board of directors and staff, we hope you enjoy reading the 2010 issue of *Profile* Magazine.



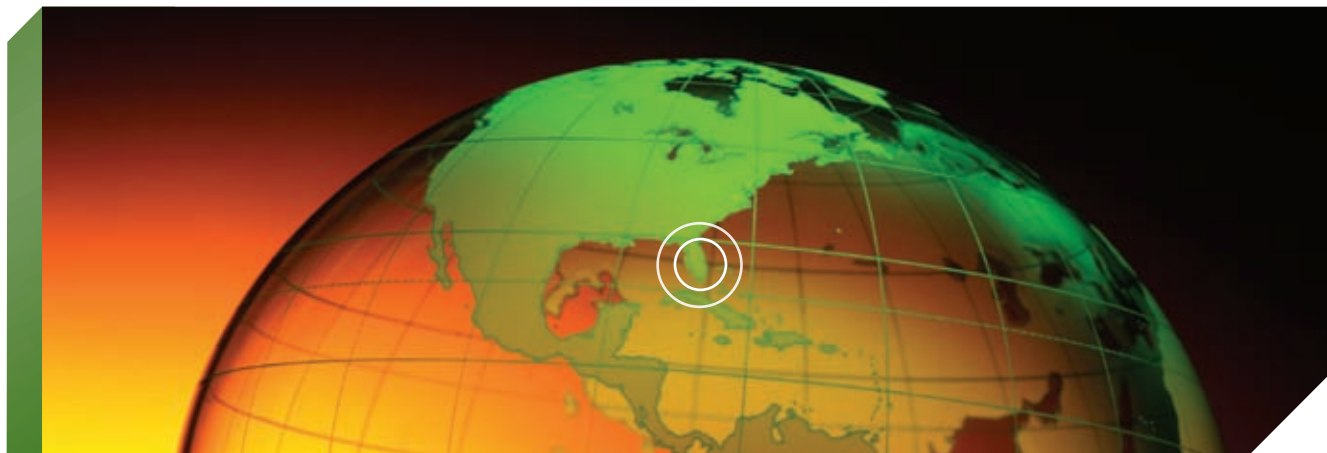
**Kelly Smallridge**  
President and CEO

**Don Kiselewski**  
Chairman, BDB Board of Directors



# About the Business Development Board

Palm Beach County's Business Resource



## The BDB Provides:

The Business Development Board provides confidential individualized services free of charge to companies considering Palm Beach County as the place to do business and to companies already located here that want to expand their operations.

## Our Mission:

The mission of the Business Development Board (BDB) is to stimulate economic energy, promote business diversity and enrich the vitality of Palm Beach County through the relocation, retention and expansion of companies to our area.

Although autonomous, the BDB works closely with the county commission and county staff, Enterprise Florida, chambers of commerce, business organizations, community redevelopment agencies, downtown development authorities and municipalities to achieve economic development goals in the areas of business recruitment, retention, expansion, job creation, workforce development, infrastructure and availability of capital.

The BDB is an Accredited Economic Development Organization (AEDO), charged with bringing new job-generating investments to the community while assisting existing businesses in their efforts to expand. The BDB's economic development programs and services are partially funded through a contract with the Palm Beach County Board of County Commissioners. Additional funds are raised from private industry through membership dues and events.

## Our Services Include:

- ▶ Market research and demographic information
- ▶ Business cost information
- ▶ Introductions to business networks
- ▶ Site selection assistance
- ▶ Access to labor training
- ▶ Access to financial and incentive programs
- ▶ Permitting assistance

**Business  
Development  
Board**  
PALM BEACH COUNTY'S BUSINESS RESOURCE



# Board of Directors

2009/2010 Business Development Board of Palm Beach County

## Executive Committee - Officers

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**Don Kiselewski**

Florida Power & Light

### Vice Chair

**Val Perez**

Regions Bank

### Secretary

**Gina Melby**

JFK Medical Center

### Treasurer

**Pepe Fanjul, Jr.**

Florida Crystals

### Commissioner Burt Aaronson

Palm Beach County Commissioner

### Fabiola Brumley

Bank of America

### George Elmore

Hardrives, Inc.

### Past Chair

**Ken Kahn**

LRP Publications

### Past Chair

**Bud Osborne**

Sabadell United Bank

### Kelly Smallridge

Business Development Board

## Board of Directors

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Representing the County Commissioners

### Rick Abedon

Representing the Chamber of Commerce of the Palm Beaches

### Ken Adams

Rep. for Commissioner Jess Santamaria

### Peter Applefield

Applefield/Waxman, Inc.

### David Bates

Gunster

### Elaine Beers

Anspach Companies, Inc.

### Richard Bernstein

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### Fabiola Brumley

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### Frank Compiani

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### Bobby D'Angelo

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### Lee Fossett

Express Employment Professionals

### David Goodlett

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### Brendan Lynch

Representing the Lake Worth Chamber of Commerce

### Donald Mathis

The Mathis Group

### Steven McCraney

McCraney Property Company, Inc.

### Gina Melby, Secretary

JFK Medical Center

### Dennis Mills

Pratt Whitney Rocketdyne

### Floyd Nichols

Rep. for Commissioner Karen Marcus

### Paul Nunnally

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Representing the Boca Raton Chamber of Commerce

### Bud Osborne, Past Chair

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### Val Perez, Vice Chair

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Representing Port of Palm Beach

### Michael Sexton

Representing the Palms West Chamber of Commerce

### Ned Shandloff

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Rep. for Commissioner Koons

### Tom Weber

Aquila Property Company, Inc.

### Jim Williams

Representing the Boynton Beach Chamber of Commerce

## Ex-Officios

### Ms. Paulette Burdick

Palm Beach County School District

### Dennis Gallon, Ph.D.

Palm Beach State College

### Kathryn Schmidt

Workforce Alliance

# Top Employers

## Selected Goods-Producing Employers

Palm Beach County boasts some of the finest manufacturers in the world. Their presence is a strong indication of the county's ability to support industry. Although the county has a variety of producers, there are distinct industry clusters. The most prevalent in the county are: communications & information technology; aerospace & engineering; agriculture & food processing; business & financial services and medical & pharmaceutical products. Many of the county's industrial employers are competing on a worldwide basis with products sold in the international market. Below is a list of some of the quality companies that have chosen Palm Beach County as a business location.

Company	Approx Employees	Product	Location
Florida Crystals	1,800	Agriculture	West Palm
U.S. Sugar Corporation	1,700	Agriculture	Belle Glade
Pratt & Whitney Rocketdyne	1,200	Aerospace Engineering	West Palm
Sikorsky Aircraft	1,200	Helicopters	West Palm
A. Duda & Sons Growers	1,100	Agriculture	Belle Glade
Thomas Produce Company	1,000	Agriculture	Belle Glade
Walgreens Distribution	850	Pharmaceuticals, Consumer Goods	Jupiter
Palm Beach Newspapers	722	Newspaper Publishing	West Palm
Simplex Grinnell/Tyco Fire & Security	698	Security System Manufacturing	Jupiter
IBM Corporation	600	Electronics R&D	Boca Raton
Sugar Growers Coop.	564	Agriculture	Belle Glade
Cheney Brothers	550	Food Distribution	Riviera
BIOMET 3i, Inc.	537	Dental Implants	PB Gardens
Belcan Engineering Group	467	Aerospace Engineering	PB Gardens

## Leading Service-Producing Employers

Service companies both public and private, large and small, support the area's residents and businesses. There are roughly 49,988 companies in Palm Beach County that supply products and services. In the services producing sector of the economy, a strong cluster of companies is found in business and financial services. This cluster represents more than 6,000 companies. Below is a list of just a few of the major service oriented employers in Palm Beach County.

Company	Approx Employees	Product	Location
School Board	21,718	Education	County Wide
Palm Beach County	11,319	County Government	West Palm
Tenet Healthcare Corp.	4,500	Healthcare	County Wide
Florida Power & Light (Headquarters)	3,632	Utilities	Juno
HCA (Hospital Corporation of America)	3,395	Healthcare	County Wide
G4s/Wackenhut Corporation	3,000	Security Services	PB Gardens
Florida Atlantic University	2,838	Higher Education	Boca Raton
Veterans Health Administration	2,207	Health Care	West Palm
Office Depot (Headquarters)	2,100	Office Supplies	Delray
Boca Raton Community Hospital	2,100	Health Care	Boca Raton
Boca Raton Resort & Club	2,000	Hotel	Boca Raton
The Breakers	1,800	Hotel	Palm Beach
City of West Palm Beach	1,800	City Government	West Palm
City of Boca Raton	1,700	City Government	Boca Raton

Photo: Robert Stevens



# Facts and Figures

## Population

April 1, 2009 (Estimate)	1,287,344
April 1, 2000 (Census)	1,131,191

## Population Projections

2010	1,285,692
2015	1,346,002
2030	1,556,810

## Medical

Hospitals	16
Physicians' Offices	1,865
Dentists' Offices	731

## Housing

Total housing units	640,897
Occupied housing units	505,007
Vacant housing units	135,890
Homeowner vacancy rate	4.1
Rental vacancy rate	12.3
Average household size	2.44

## Labor Force (2008 avg.)

Labor Force	628,273
Employment	587,098
Unemployment	41,175
Rate	6.60%

## Meeting Facilities

Resorts/Hotels/Lodging Facilities	200
Resorts/Hotels with Meeting Space	50
Total Rooms	16,000
Convention Center	
Total Meeting Space (s.f.)	148,000
Total Space (s.f.)	350,000

## Financial

Banks	64
Branch Banking Offices	509
Deposits (millions)	\$39,030

## Economic

County Average Wage	\$44,510
Median Family Income	\$64,228
Per Capita Income	\$34,601
Median Earnings For Male	
Full-Time, Year-Round Workers	\$42,421
Median Earnings For Female	
Full-Time, Year-Round Workers	\$37,326

Note: All statistics provided are 2008 estimates and averages, unless otherwise specified.

### SOURCES:

Florida Agency for Workforce Innovation  
US Census Bureau American Community Survey 2008  
Florida Demographic Estimating Conference Database, updated Aug. 2009 and Nov. 2009  
Federal Deposit Insurance Corporation Summary of Deposits October 2009  
Palm Beach County Convention and Visitor's Bureau



# New and Noteworthy

## RELOCATING AND EXPANDING CORPORATIONS IN PALM BEACH COUNTY



TBC Corporation, the nation's largest vertically integrated marketer of tires in the automotive replacement market.



Leinco Technologies offers ELISA development kits for detection of growth factors, cytokines, chemokines, hormones and other analytes.

Palm Beach County's reputation as a business location for bioscience companies is growing with the arrival of **Leinco Technologies, Inc.** in Palm Beach Gardens. A biotechnology company formerly based in St. Louis, Leinco develops, manufactures and markets products and custom services used in life sciences research and commercial production of diagnostic and genetically engineered substances.

"Our company will benefit from its new location in Palm Beach Gardens, near research giants Max Planck Florida Institute and Scripps Florida," said Patrick Leinert, president of the 17-year-old company that offers early discovery research products and a wide array of custom biotechnology services.

The Business Development Board worked closely with Leinco as it considered its options.

**Successories.com**, a 25-year old catalog and Internet company, has moved its corporate headquarters to Boca

Raton after assistance from the BDB and the City of Boca Raton's new fast-tracking Expedited Permitting Ordinance. Successories, from Illinois, created 77 new jobs. The company creates motivational products, awards, cards, books and gifts for business and consumers.

"Our efforts to bring our corporate headquarters to Boca Raton have been helped immensely by the expedited permitting work by the city," said Neil Eisenband, CFO, Successories.com. "Because the permitting process related to the build-out of our interior space was completed faster, our corporate transition has been smoother."

The Boca Raton-based firm, **Biotest Pharmaceuticals**, Florida's largest pharmaceutical company, is expanding its operations, adding 50 new jobs and renovating its facilities to accommodate increased manufacturing. The expansion will allow Biotest to increase its research and development, manufacturing and quality processes.

The BDB assisted Biotest Pharmaceuticals in its

*"Palm Beach County offers a total package: a great business climate, opportunities for growth and a uniquely appealing quality of life."*

*—Don Kiselewski, Area Manager for Northern & Western  
Palm Beach County, FPL*





*“Businesses of all kinds find success in Palm Beach County’s beautiful waterfront setting. Our clients and associates enjoy the region’s diversity, its cultural attractions and outdoor recreational opportunities.”*

—Fabiola Brumley, President Palm Beach County, Bank of America

application for the Qualified Target Industry (QTI) Tax Refund Program with the state of Florida. “The growth of Biotest Pharmaceuticals in Florida demonstrates the strength of our business environment and skilled workforce,” said Governor Charlie Crist. “The economic impact for the expansion is estimated at \$89 million, which is good business for Florida’s economy.”

Biotest Pharmaceuticals Corporation was established in December 2007. The parent company, Biotest AG is headquartered in Dreieich, Germany. Biotest AG purchased the existing building and assets from Nabi Biopharmaceuticals.

**TMS Health, LLC**, a healthcare company with national headquarters in Boca Raton, is expanding its business and adding new jobs. TMS Health is a leading healthcare communications company specializing in customized programs designed to cost effectively extend the sales and marketing reach of its clients. The company provides support assistance for pharmaceutical, medical device clinical trial recruitment, and other health and wellness companies interested in reaching and supporting consumers, physicians, and pharmacists.

TMS Health currently employs 425 at its corporate headquarters and is currently filling 60 new positions.

Last year, the company added more than 150 positions. As part of its expansion, the company moved to a larger, 53,000-square-foot adjacent office space at 4950 Communications Avenue, Suite 300, Boca Raton.

“While other segments of the economy have struggled, the healthcare industry has continued to be strong,” said Gary Hainz, CFO of TMS Health. “In fact, our company is actively developing and introducing new and innovative programs and services to our clients in addition to our current offerings.”

**Campus Management Corp.** is expanding its Boca Raton facility and adding 60 new jobs over the next three years. Founded in 1988, Campus Management provides administrative and academic software solutions to more than 1,200 colleges, universities and non-profit organizations worldwide. Campus Management has 500 employees at locations in Florida, North Carolina, Washington State, and India.

The BDB assisted Campus Management with its application for the state’s Qualified Target Industry Tax Refund program (QTI). “The incentive awards allow our company to continue its growth in Palm Beach County rather than in our other corporate locations, so we thank the Palm Beach County Commissioners and the BDB for their efforts,” said president and CEO Timothy B. Loomer.

**The Learning Experience® (TLE)** has moved its “New World Headquarters” from the Northeast to a 14,000-square-foot space in Boca Raton. The company plans to hire 100



# New and Noteworthy

Recent Palm Beach County Relocations And Expansions

employees with average salaries of approximately \$55,000. TLE provides franchise support and training, curriculum, and guidance for entrepreneurs interested in operating their own TLE Child Development Center. The company operates more than 60 centers with 80 more under development.

"Our company started in Florida about 25 years ago," said Richard Weissman, president of The Learning Experience. "We are happy to return to Boca Raton to manage the fastest growing childcare franchise operation in the nation."

**TBC Corporation (TBC)**, the nation's largest vertically integrated marketer of tires in the automotive replacement market, will be adding 50 additional jobs after receiving assistance on its expansion plans from the BDB. TBC's operations include company-operated tire and automotive service centers: Tire Kingdom, Merchant's Tire & Auto Centers, and National Tire & Battery. The company maintains franchise stores under the Big O Tires brand. Additionally, TBC is a wholesale supplier to regional tire chains and distributors throughout the U.S., Canada and Mexico under the names of TBC Private Brands, Treadways, and Carroll Tire.

"TBC had a choice of locating its corporate headquarters in several other states around the U.S.," said Kelly Smallridge, president and CEO of the Business Development Board of Palm Beach County. "Without the financial assistance from the state of Florida, Palm Beach County Commissioners, the



Campus Management's vision is to ensure that its clients achieve rapid delivery of highly integrated administrative and academic systems.

city of Palm Beach Gardens, and the hard work of the BDB staff, none of this may be possible. The cooperative effort in Palm Beach County has produced another economic 'win' that results in jobs here."

**Intech, Inc.**, which delivers custom engineering solutions to customers in Florida and throughout the United States, recently opened a new office in downtown West Palm Beach. "We are very thankful for the opportunity to have been in business for the past 15 years," said Phil Sander, president, "and we are grateful to all of our employees, customers, suppliers and business partners who have contributed to our success."

Headquartered in Melbourne on Florida's Space Coast, Intech, Inc. develops and deploys custom, computer-based solutions using state-of-the-art technologies for customers around the world.

*"For corporations seeking relocation options, we have a strong infrastructure in place with good schools, affordable housing and an available workforce to fill corporate needs."*

—Patricia Lebow, Managing Partner, Broad & Cassel, West Palm Beach







# Board of Advisors

...members of the Business Development Board support economic development programs at the highest level, demonstrating their leadership and affirming their commitment to Palm Beach County's long-term economic vitality.



## ANSPACH COMPANIES

The Anspach Effort, Inc., a privately held medical device company, was founded in 1978 by William E. Anspach, Jr., M.D. Anspach employs more than 240 people at their corporate headquarters, a 100,000-square-foot campus that includes a state-of-the-art medical education laboratory, in Palm Beach Gardens. [www.anspach.com](http://www.anspach.com)



## BANK OF AMERICA

As one of the world's largest financial institutions, the company serves consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management services. Bank of America serves roughly 53 million consumer and small business relationships through 6,000 retail banking offices, more than 18,000 ATMs and award-winning online banking. [www.bankofamerica.com](http://www.bankofamerica.com)



## FLAGLER REAL ESTATE SERVICES

FRES is a division of Flagler, one of Florida's oldest and largest full-service commercial real estate companies that owns 13 million square feet and has developed approximately 20 million square feet of industrial and office space, including buildings for Office Depot, IBM and NCCI. FRES offers world-class brokerage, distressed asset solutions and property management services, managing 23 million square feet of commercial space throughout the state. [www.flaglerdev.com/FRES](http://www.flaglerdev.com/FRES)



## FLORIDA CRYSTALS CORPORATION

Florida Crystals is a leading sugar producer and America's first fully integrated cane sugar company, guiding its products from the field to the table through its brands: Domino®, C&H® and Florida Crystals®. The only organic sugar producer in the country, Florida Crystals owns and operates the country's largest biomass renewable electricity plant.



## FLORIDA POWER & LIGHT

Florida Power & Light Company (FPL) is the largest electric utility in Florida and a leading employer in the state with nearly 11,000 employees. The company consistently outperforms national averages for service reliability while customer bills are well below the national average.



## FLORIDA TREND MAGAZINE

"Florida Trend. One of America's Most Award-Winning Business Publications." Since 1958, top executives have depended on Florida Trend for the hard facts and incisive analysis they need to thrive in one of the world's most dynamic marketplaces. Features include profiles, investigative reporting on business and public policy issues, economic forecasts and industry reports. [www.floridatrend.com](http://www.floridatrend.com)



Robert Stevens



## PLASTRIDGE INSURANCE AGENCY

Plastridge Insurance Agency, established in 1919, represents many companies and offers a wide range of products and services for both business and personal lines customers. Plastridge is here when clients need it ... after the storm. Personal touch and professional service are the keys to its high level of excellence and performance. [www.plastridgeinsurance.com](http://www.plastridgeinsurance.com)



## PRATT & WHITNEY ROCKETDYNE

Pratt & Whitney (P&W), through its Pratt & Whitney Rocketdyne business unit, designs, manufactures and tests rocket engines and hypersonic propulsion systems at the West Palm Beach facility for several applications, including the space shuttle, and Atlas and Delta launch vehicles. P&W also tests commercial and military aircraft engines at the facility. [www.pratt-whitney.com](http://www.pratt-whitney.com)



## REGIONS FINANCIAL

Regions Financial Corporation is a member of the S&P 100 Index and Forbes magazine's "Platinum 400" list of America's best big companies. With over \$140 billion in assets, Regions is one of the nation's largest full-service providers of consumer and commercial banking, trust, securities brokerage, mortgage and insurance products and services. [www.regions.com](http://www.regions.com)



## SOUTH FLORIDA BUSINESS JOURNAL

Weekly publication covering business news throughout the tri-county area. [www.southfloridabusinessjournal.com](http://www.southfloridabusinessjournal.com)



## TEMPLETON & COMPANY

Founded in 1990, Templeton & Company is a professional services firm providing comprehensive business solutions to help its clients discover and realize their vision for success. Located in West Palm Beach and Fort Lauderdale, the firm provides CPA and advisory services to businesses in the construction, professional services, distribution and nonprofit industries. For more information, visit [www.templetonco.com](http://www.templetonco.com)



## WACHOVIA BANK, N.A.

Wachovia is part of Wells Fargo & Company, a diversified financial services company with \$1.2 trillion in assets, providing banking, insurance, investments, mortgage and consumer finance through more than 10,000 stores and 12,000 ATMs and the internet ([wellsfargo.com](http://wellsfargo.com)) across North America and internationally.



## WORKFORCE ALLIANCE, INC.

A dynamic human resource organization serving Palm Beach County, Workforce Alliance assists businesses in meeting the challenges of the competitive marketplace through no-cost services that include skills-upgrade training for employed workers, outplacement for companies and individuals and career services that match job seeker skills to the specific requirements of employers. [www.pbcalliance.com](http://www.pbcalliance.com)



## GUNSTER

Today's complex business environment requires leadership with a steady hand and an experienced, coordinated team. Gunster's 140 lawyers work within 14 networked practices, linked across eight offices around the state. The firm's depth of experience and its powerful base of top-tier business, government and industry-specific relationships have helped its clients navigate challenges, opportunities and legislative changes through every economic cycle since 1925. For more information, visit [www.gunster.com](http://www.gunster.com) or call 561-650-0553.



## NOVA SOUTHEASTERN UNIVERSITY

Nova Southeastern University, with its main campus in Fort Lauderdale-Davie, Florida, and student educational centers in Fort Myers, Tampa, Orlando, Miami, West Palm Beach and Jacksonville, Florida, is the largest independent, not-for-profit institution of higher education in the Southeast, and the sixth largest nationally. [www.nsu.nova.edu](http://www.nsu.nova.edu).

## PALM BEACH AGGREGATES, INC.

Palm Beach Aggregates, Inc. (PBA), located on 4,400 acres in western Palm Beach County, is a multifaceted company with ongoing commercial operations in construction aggregates and waste wood Processing. PBA mines approximately 100 acres annually to a depth of 40 feet. In 2003, PBA produced approximately 5 million tons of construction aggregates. [www.palmbeachag.com](http://www.palmbeachag.com)



## PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

The Board of County Commissioners is a seven-member elected body that operates under a voter-approved home rule charter form of government. The function of the board is to establish policies and programs that protect the health, safety and general welfare of county residents. Each commissioner is elected to a four-year term. [www.pbcgov.com](http://www.pbcgov.com)



## HARDRIVES, INC.

## HARDRIVES, INC.

George Elmore founded Hardrives, Inc. in 1953 as a driveway paving company dedicated to hard work and top quality customer service. Now, more than 55 years later with 200 + more employees, the multi-million dollar paving, excavating, and construction site preparation company and an unequal record of municipal, state and private development projects, still stands on its rock solid ore values of customer service. [www.hardrivespaving.com](http://www.hardrivespaving.com)



## LRP PUBLICATIONS, INC

A broad-based, multi-media publisher of various legal, business, educational, and training products.



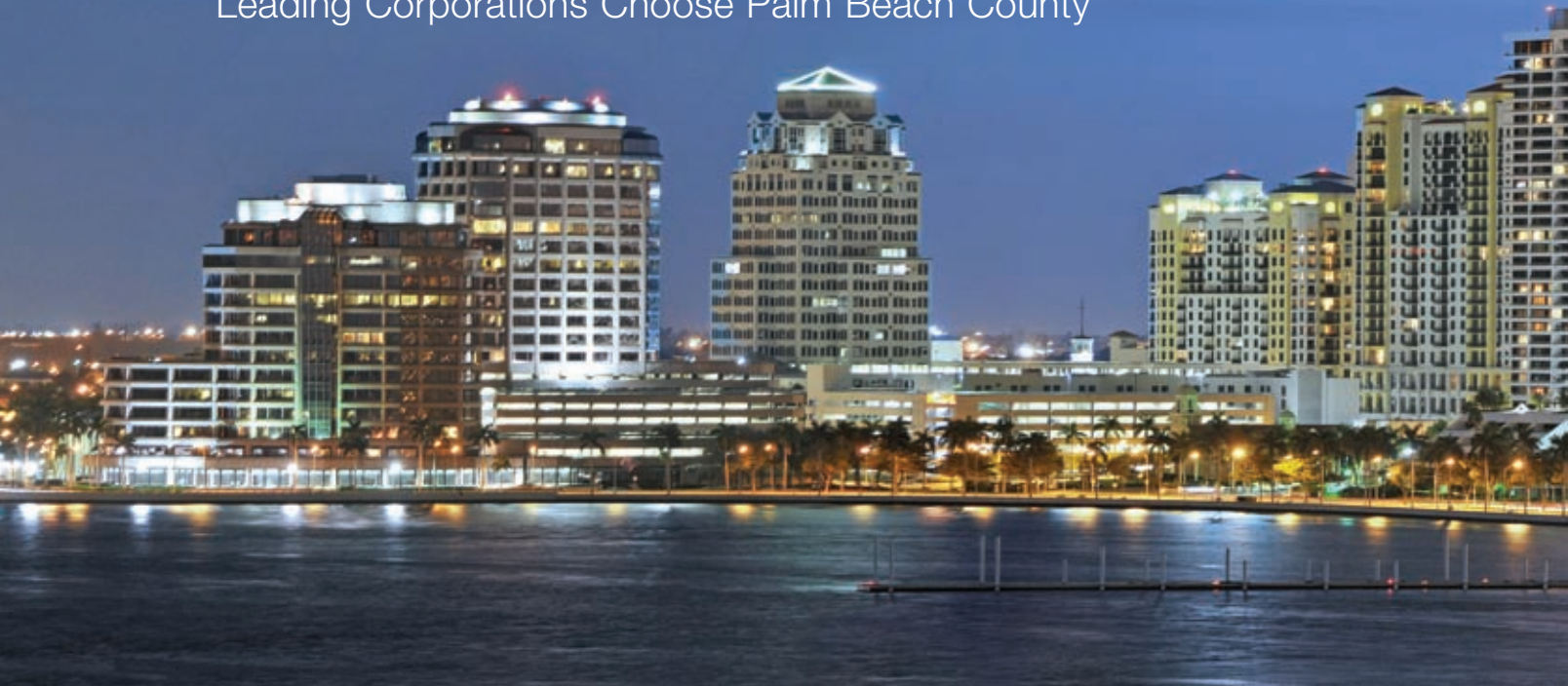
## McGLADREY & PULLEN/ RSM McGLADREY

RSM McGladrey, an accounting, tax, and business consulting services firm, who together with McGladrey & Pullen LLP, an audit and attest firm, are the fifth largest professional services organization in the Nation. From 7 offices throughout the State, our professionals provide audit, tax compliance, state and local tax, international tax, Sarbanes Oxley compliance, internal audit outsourcing and wealth management services. [www.rsmmcgladrey.com](http://www.rsmmcgladrey.com)



# Corporate Headquarters

## Leading Corporations Choose Palm Beach County



G4S Wackenhut, America's largest provider of security solutions, is building a new North American corporate headquarters in northern Palm Beach County, its home for more than a decade. Rendina Companies will be constructing a new four-story, 63,000-square-foot "green" office building in Jupiter that's scheduled to be ready in February 2011.

"After looking at several sites both within and outside Palm Beach County, we decided to remain," said G4S North America President Drew Levine. "To be honest, we really enjoy living and working in this county, where the quality of life is outstanding. When our clients, customers and colleagues from around the world come here for meetings and training, they often refer to our location as paradise."

The facility will house G4S Wackenhut's sales and technology centers, the G4S North America Training Institute and other G4S business units that specialize in international accounts, regulated security, compliance and investigations.

G4S Wackenhut is one of a long list of companies that have chosen Palm Beach County for their corporate or regional headquarters. Recent arrivals include bioscience firms Leinco Technologies, Inc. and STROX Biopharmaceuticals, LLC, Successories.com, an Internet and catalog company, and The Learning Experience®, which provides childcare franchise support. (See *New and Noteworthy* section.)

To attract and retain corporate headquarters of leading global companies to Palm Beach County, Business Development Board launched its innovative Palm Beach: HQ initiative. With this first-of-its-kind program, the BDB is bringing together real estate companies and developers in an intense global outreach, marketing and public relations effort aimed at showcasing available Class A office property of 50,000-square-foot or more in Palm Beach County.

In addition, a new program called Shovel-Ready Palm Beach will identify, analyze and rank shovel-readiness of vacant commercial and industrial land throughout Palm Beach County. This will create a registry of land that will provide instant, consistent information for corporate relocation experts.

For more than 20 years, Office Depot (NYSE: ODP), one of the world's largest suppliers of office products and services, has been based in Palm Beach County. "Office Depot has made a longtime commitment to Palm Beach County," said Steve Odland, chairman and CEO, Office Depot. "Our global headquarters has been located in South Florida since we first established our roots here in 1986. We are proud of our dedication to the local community that gave us our start and to our associates who live and work in the area. South Florida has provided us with a rich source of talented individuals who drive our business, and the support of Palm Beach County has been instrumental in our success."



Photo: Robert Stevens

Back in 1978, orthopedic surgeon William E. Anspach Jr., M.D., founded The Anspach Effort in Palm Beach Gardens to create reliable and efficient surgical instruments. A Palm Beach County location has been a significant asset for Anspach, which now serves markets around the world. “Our physician customers enjoy coming here for the weather, golf, boating and tennis,” said Elaine Beers, vice president of finance and administration. “Our employees appreciate the region’s lifestyle, including cultural organizations, variety of weekend activities and educational system.”

Another long-time corporate resident is Florida Crystals, a

leading domestic sugar producer and North America’s first fully integrated cane sugar company from the field to the dining table. “We are proud of our history in Palm Beach County, where we have been a business leader in farming and manufacturing for more than five decades,” said Pepe Fanjul, Jr., executive vice president. “Agriculture is an integral part of the county’s economy, with a wealth of possibilities for business development and growth in various sectors. The Business Development Board’s effort in bridging the gaps between different sectors and conversations aids in the county’s success.”

*“As we chart our company’s future, we do so knowing that Palm Beach County provides the right environment and quality of life needed to expand and grow our business to the next level.”*

—Drew Levine, President, G4S Wackenhut





# Science and Innovation

## A Warm Climate for Research and Development

*From the life sciences to harnessing the energy of the ocean, Palm Beach County's research and development organizations are advancing the frontiers of scientific knowledge, while opening the door to new commercial ventures.*

### **Scripps Florida:** **Advancing Biomedical Research**

Using the latest technology, researchers at Scripps Florida focus on basic biomedical research and drug discovery. More than 350 faculty members and scientific, technical, and administrative staff currently work at the 350,000-square-foot complex on 30 acres adjoining the Florida Atlantic University campus in Jupiter.

While seeking to decipher the fundamental processes of life, researchers at Scripps Florida are also developing advanced technologies, and applying these tools to the discovery of new therapeutic agents for a variety of devastating human diseases, including HIV/AIDS, Alzheimer's disease, cancer, depression, diabetes, obesity and schizophrenia.

For example, Donald G. Phinney, Ph.D., a nationally recognized expert in the study of adult bone marrow-derived stem cells, is looking at the way stem cells help promote

wound healing. "We're very interested in developing agonists or antagonists for these factors that could be turned into potential therapeutics," he said.

Another scientist, Paul Kenny, Ph.D., is closing in on a blood test that could accurately predict the risk of a relapse in patients with addictions. Working with the Hanley Center, a non-profit West Palm Beach addiction recovery facility, and the Florida Department of Health, Kenny is attempting to identify reliable biomarkers for addiction. "The new collaboration with the Hanley Center is exciting because it may yield commercial and clinical human applications," he said.

Recently, Ronald L. Davis, Ph.D., joined Scripps Florida as the founding chair of the Department of Neuroscience. Known worldwide for his work on the molecular and cellular basis of memory formation and related brain disorders, Davis said, "When I first visited Scripps Florida everyone was still in the temporary buildings. But after spending time here in these beautiful new buildings and with all the people here, I'm very proud to be part of this exciting program."

### **FAU Center for Ocean Energy Technology:** **Harnessing the Power of the Gulf Stream**

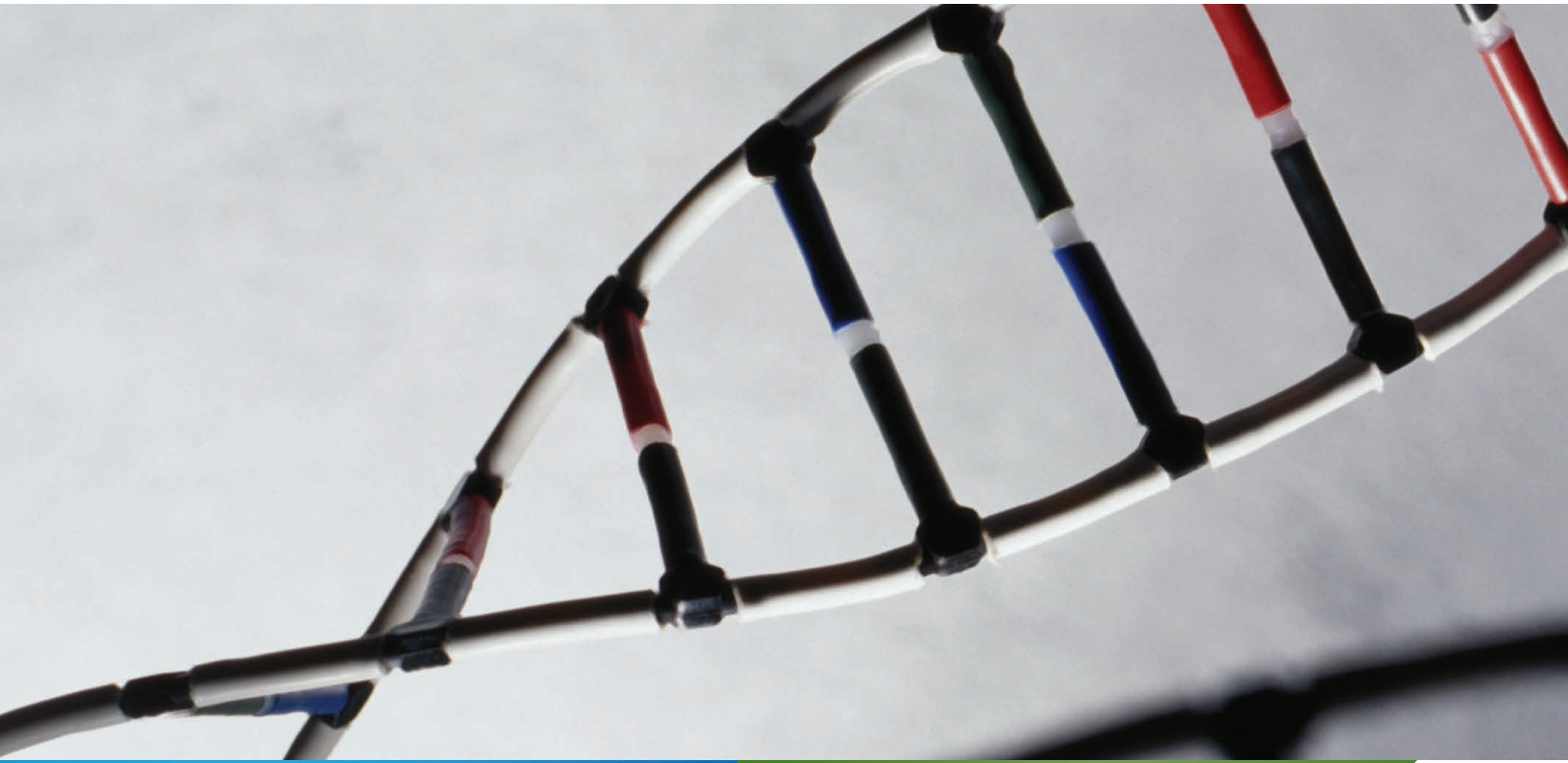
As the world searches for new sources of renewable energy, one promising strategy involves harnessing the power of the ocean's currents. At Florida Atlantic University's Center for Ocean Energy Technology, researchers are studying the potential for harnessing the Gulf Stream as a way to generate "clean" electricity. "Our center is innovating in many areas of science and technology," said Susan Skemp, executive director. "This is a very dynamic field, and we have the perfect spot for doing research."



The Scripps Research Institute (Jupiter, Florida)

Photograph by Christopher Fay





### Max Planck Florida Institute: Visualizing Molecular Processes through Bioimaging

A Nobel Prize winner is guiding Max Planck Florida Institute's scientific work as the biomedical research facility ramps up its operations in Palm Beach County. Bert Sakmann, M.D., Ph.D. – the 1991 recipient of the Nobel Prize in Medicine – is the inaugural scientific director of the institute, which is now operating from temporary facilities at Florida Atlantic University's (FAU) MacArthur Campus in Jupiter.

"While we are now in the early stages, we plan to grow quite quickly," said Dr. Claudia Hillinger, vice president for institute development, Max Planck Florida Institute. "In 2010 we will be rolling out our research and educational programs, while moving ahead with our construction plans." The institute's permanent 100,000-square-foot research facility is scheduled to open on the FAU campus in Jupiter in early 2012. This new facility will be co-located with Scripps Florida in Jupiter.

The primary focus of the Max Planck Florida Institute is bioimaging, using advanced techniques to visualize molecular processes. Bioimaging provides a critical opportunity to translate discoveries of basic research into clinical and patient-oriented applications, ultimately improving medical diagnostics and the quality of care, according to Hillinger.

Under Sakmann's leadership, the Max Planck Florida Institute plans to study the cerebral cortex, a structure within the brain that plays a key role in memory, attention, perceptual awareness, thought, language, and consciousness. This work will lay the foundation for future studies on Alzheimer's disease and other degenerative conditions, and could serve as a platform to measure the beneficial changes caused by novel ther-



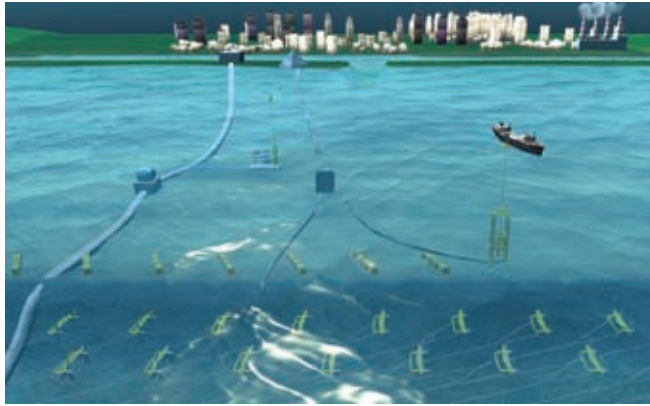
Dr. Claudia Hillinger, Vice President for Institute Development for Max Planck Florida Institute and Dr. Gary Perry, Dean of the Charles E. Schmidt College of Science and Professor of Neuroscience at FAU.

apeutic approaches such as new drugs and stem cell therapy.

The Max Planck Florida Institute has established relationships with Florida Atlantic University and other universities around the state, as well as the Palm Beach County K-12 School District, to enhance and advance bioscience programs at all levels of education.

The BDB has projected that Max Planck Florida Institute will support the creation of more than 1,800 jobs – both directly and indirectly – over the next two decades, and generate more than \$2 billion in economic activity. "We are actively involved with the business community," said Hillinger. "Everyone has been very welcoming and supportive as we begin our work and build collaborative academic and business relationships."

# Science and Innovation



A rendering of an aerial view showing ocean energy technology installed offshore Florida to provide electricity, hydrogen, and cold water cooling generated from the Gulf Stream and ocean thermal energy.  
Florida Atlantic University - Center for Ocean Energy Technology

Because tapping the ocean for power is such a new concept, the FAU center is involved in basic research, developing standards, and designing the tools needed to study the Gulf Stream. "The ocean is a whole new environment with a wide array of challenges," Skemp said. "We look at the ocean as a system of interdependent systems."

In the past two years, the Center for Ocean Energy Technology has been working with federal, state and international organizations to explore the issues involved in using the ocean for power production. For example researchers are studying if there would be any impact on industries, or on the fish, birds and mammals living along the coast. Another challenge is finding the best way to connect ocean-based power stations to the state's electric grid.

"We have been using scientific instruments to learn more about the Gulf Stream," Skemp said. "We want to assess the strength of the current and if it varies. We also want to know more about the dramatic temperature difference between the warm water of the Gulf Stream and the arctic flow of water underneath this current."

In the next year, the FAU center, in Boca Raton, will continue to move forward with research into ocean-based alternative energy options. "This is an exciting time for our program," Skemp said, "and our work is attracting attention around the world."

## Lockheed Martin:

### Conducting Leading-Edge Undersea R&D

From its waterfront location in Riviera Beach, Lockheed Martin is conducting leading-edge undersea R&D programs with military and commercial applications. From underwater submersibles and sensors to magnetic communications technology, the nation's largest defense contractor is steadily growing its operations in Palm Beach County.

"We continue to invest aggressively to expand our business," said Ed Shea, senior manager, finance, for Lockheed Martin MS2 Mission and Unmanned Systems. "Our workforce has grown from 200 to more than 360 in the last five years, and we have strong relationships with area universities and schools."

One of Lockheed Martin's innovative undersea programs is an efficient, unmanned system for surveying offshore oil drilling platforms for post-hurricane damage. "Being able to survey damaged rigs and bring them back online more quickly means millions of dollars a day to an oil company," Shea said.

Another program, now entering the production phase, is the "Pilot," an unmanned underwater vehicle that can be used for government and commercial missions. Next year, Lockheed Martin's division will be bidding on a joint multimission system for the U.S. Navy – basically a mini-submarine that can be attached to a U.S. nuclear sub for special operations. "We had a significant role in the first phase of this project, and we hope to continue our work," said Shea. "If we are successful, it will create a significant number of new jobs here. We are also assessing an expansion of our facilities to support the business that's coming in here."

Shea added that having easy access to the Riviera Beach harbor and the Atlantic Ocean are key factors for Lockheed Martin. "The proximity to the inlet and ocean allow us to test our new products," he adds. "With the support of the BDB, we have been working with the marine industries in Riviera Beach to support the deepening of the harbor channel and Intracoastal Waterway. The water is a real asset for Lockheed Martin – and all of Palm Beach County."



*"In Palm Beach County, government, business and the educational community work together for the benefit of everyone."*

—George Elmore, President, Hardrives Inc.

# International Commerce

## Serving Dynamic Markets Around the World

*"With its high quality of life, subtropical climate and cultural resources, we believe Palm Beach County is a great destination for living, working and retirement."*

*—Kevin Ratterree, Vice President, G.L. Homes.*

From its Boca Raton campus, IBM is reaching out to serve global markets. Like other multinational companies, IBM has found that Palm Beach County provides a robust platform for international commerce.

"IBM's flexible work model enables many of our employees to choose where they work – and our employees want to live in South Florida," said Sherry Lautenbach, IBM senior location executive for Boca Raton. "In addition, the large number of universities in South Florida and across the state provides us access to valuable resources and talent. The resulting benefit is a highly skilled, diversified local workforce for IBM, representing multiple areas of our business, from engineering and product development to service delivery and sales."

IBM's Boca office remains an innovation hub and large development site for several of the company's software technologies, which are sold worldwide. "IBM today does business in 170 countries, and the reach of our employees, the services we provide and the products we develop out of South Florida is truly global," Lautenbach said.

Another Boca-based multinational is Jarden Consumer Solutions (JCS), which employs more than 10,000 people in 15 countries. JCS is a subsidiary of Jarden Corporation, which designs, manufactures and markets consumer products under world-class brands such as Bionaire®, Crock-Pot®, FoodSaver®, Holmes®, Mr. Coffee®, Oster®, Patton®, Rival®, Seal-a-Meal®, Sunbeam® and VillaWare®.

For example, JCS recently announced to develop Mr. Coffee® single-cup coffeemakers featuring Keurig International's single-cup brewing technology for more than 200 varieties of gourmet coffees, teas and hot cocoa. The new coffeemakers will be sold in retail chains in the U.S. and Canada.

"As the leader in at-home coffee brewing, the Mr. Coffee brand is able to make the Keurig single-cup brewing technology available to more consumers," said Alejandro Pena, senior vice president and general manager, Global Appliances. "This agreement represents an important step in creating another solution for our many consumers while satisfying their



BBC Andino Express Line offers bulk, breakbulk and heavy lift cargo services

needs and broadening the Mr. Coffee portfolio of products."

Palm Beach County's trade with Latin America is likely to grow in 2010 following the launch of a new seaborne transportation service. In November, BBC Andino Express Line began service from the Port of Palm Beach to the north and west coasts of Columbia, Ecuador, Peru and Chile.

BBC Andino expects to use the port's on-dock rail capability to market its new shipping service and facilitate the expected growth of South Florida's international trade. Since its inception in 2005, BBC Andino Express Line has offered breakbulk and shipper-owned container services for shippers from Houston to the West Coast of South America. This new service will enhance BBC's ability to service the South American marketplace and offer shippers a new alternative to current service providers by offering a call at the Port of Palm Beach.

In the services sector, The Georgeson Group recently opened an office in Palm Beach County, bringing internationally inspired interior design to south Florida. The firm's portfolio includes landmarks like the Edinburgh College of Art and the London office of former UK Prime Minister Tony Blair.

Since opening the firm's Boca Raton headquarters office in April, Chairman Alan Georgeson has been building a full-service design practice geared to the needs of Palm Beach County clients. "Our team is introducing new concepts, with a focus on beauty, sustainability and cost-efficiency," he said. With other offices in Edinburgh, Glasgow, London, Abu Dhabi, Dubai and Grand Rapids, Michigan, Georgeson Group has about 90 staffers in its global team.

"In addition to the sunshine, Palm Beach County is an ideal place for international business," said Georgeson. "It's easy to move around within the South Florida region, and there are convenient flights to U.S. and international destinations. This is really a great place to live and work."



# Hidden Gems

## A Closer Look at Palm Beach County's Technology Success Stories

*Palm Beach County is filled with "hidden gems," innovative and successful technology companies that operate "under the radar" compared with large corporations. Here are a few examples.*



From fingerprint scanners to complete biometric screening solutions, Cross Match offers innovative options for every organization.

### Cross Match Technologies:

#### Biometric Identity Management Solutions

Cross Match Technologies, Inc. is a global provider of biometric identity management solutions, used to capture the unique physical characteristics of individuals and verify their identities.

"Cross Match equipment and services are used around the world today to protect people and property," says Jim Grau, president and CEO of the Palm Beach Gardens company. "Our products include imaging equipment to capture fingerprints, iris images and face images that are used for positive identification of individuals."

The U.S. Department of Defense uses Cross Match equipment in Iraq and Afghanistan. The Department of Homeland Security uses the company's systems at airports to check the identity of non-U.S. citizens entering the country. The Justice Department utilizes Cross Match devices to identify criminals, and the State Department relies upon the company's solutions at embassies and other areas where positive identification is critical.

In addition, Cross Match equipment is used by law enforcement officials throughout the US and the world to identify and register criminals. Cross Match systems are installed on school campuses to keep students and their schools safe and secure.

Founded in 1996, Cross Match is a global company with operations in Germany and Canada. Overall, Cross Match has 290 employees, including 165 in Palm Beach County.

"Cross Match's success is directly attributable to the men and women who work for our company," says Grau. "In Palm Beach County our employees find the environment and community amenities that provide a desirable quality of life. Our employees enjoy good neighborhoods, affordable housing, and a myriad of year-round recreational activities."

### Florida Turbine Technologies:

#### Innovation in Aerospace

With 300 patent applications, Florida Turbine Technologies, Inc. (FTT) is known for continuous innovation in the turbomachinery industry. The Jupiter-based company specializes in gas turbines, propulsion components and other systems for aircraft, space and industrial customers.

"We recently made history with the FTA37F, the first miniature two-spool turbofan engine of its kind," says Susan Cunningham, Ph.D., director of marketing and business development. Developed under the Army's High Efficiency Turbine Engine (HETE) program, the FTT design provides both high fuel efficiency and performance for increased range, more time in the air, or greater payloads.

Founded in 1998, the privately owned company has grown steadily and now has more than 200 people on its workforce. "That means our company produces about 1.5 patent applications per employee – an exceptionally high ratio," adds Cunningham.

*"Palm Beach County is the ideal location to work, play and golf year-round."*

— Tom Weber,

President, Aquila Property Co., Inc.



## Hidden Gems - A Closer Look at Palm Beach County's Technology Success Stories



## ▲ Florida Turbine Technologies

Small enough to fit in the palm of your hand yet powerful enough to carry small UAV's over long ranges.

Little engines that deliver a big impact - designed for high performance and to use far less fuel than traditional jet engines. FTT has a developing product line that includes the world's first miniature dual-spool turbofan that was designed with efficiency in mind. The engine above is a true turbofan engine and is the first in a series of miniature turbofans that FTT is developing for use in unmanned aerial vehicles (UAV's).

FTA37F Miniature Turbofan Engine

### Wafer World: Solutions in Silicon

Technology companies around the world rely on Wafer World's chips for leading-edge solar, space, and telecommunication products and systems. "Demand for our gallium arsenide (GaAs), germanium, and silicon wafers continues to grow," says Sean Quinn, CEO and owner of the West Palm Beach company. Quinn started the company 13 years ago with a bank loan, paid off the debt in three years and has steadily expanded since then.

"We reclaim materials used in cell phone chips and satellite and military applications," Quinn says. "We service Lockheed Martin, Honeywell and almost anyone you can think of in aerospace." The company's wafers are also used as pressure sensors in race cars, airplanes and a host of military applications.

Wafer World retrofits existing wafers, treating and polishing them for new applications. "Everything today has a chip," says Quinn, "and we're part of that chain."

As a manufacturer with a diverse global customer base, Wafer World has maintained its 20-employee workforce through the economic downturn. Now, the weak dollar is helping the company's export operations. "Palm Beach County is a great location for us," Quinn says. "We can reach markets around the world, and you can't beat the high quality of life."

### EnerFuel, Inc.: Developing Green Technologies

EnerFuel, Inc., Florida's leading fuel cell company, is developing green technologies that can revolutionize the way energy is produced. With EnerFuel technology, electric-powered



*"The important reasons I am doing business in Palm Beach County include a high quality of life, the strength of the workforce, and a favorable tax structure. It's also a great place to raise a family."*

— Jim Williams, Principal, JMWA Architects

*"With its entrepreneurial spirit, Palm Beach County provides countless opportunities for businesses to succeed and grow."*

*—Peter Applefield, President, Applefield/Waxman, Inc.*



vehicles can drive for longer distances, eliminating the need for a gas combustion engine, reducing the nation's dependence on foreign oil.

EnerFuel was founded by Ener1, Inc. (NASDAQ: HEV) in 2004 to develop advanced fuel cell technologies. The firm's product development, R&D, and prototype assembly operations are located in the West Palm Beach facilities formerly used by John Perry's Energy Partners. In fact, many of EnerFuel's employees began their careers at Energy Partners, a pioneer in the fuel cell sector.

"EnerFuel will make green cars greener by introducing a new type of fuel cell that is cheaper, more reliable, and can be powered with either traditional or green fuels," says Daniel

Betts, principal engineer. "We believe our technology will lead the industry in advancing towards an electric car that surpasses customer expectations of efficiency, performance, and cost."

Tom Pavlik, principal engineer, adds, "Palm Beach County's Business Development Board is a dynamic agency that demonstrates a real readiness to bring the resources and key players together to promote local businesses. The BDB understands the need to promote alternative energy technologies as evidenced through its 'Green Energy Cluster,' where EnerFuel was honored to present our company and technology. The BDB is a valuable resource for local businesses for establishing new relationships."

#### EnerFuel ►

EnerFuel is pioneering fully integrated electrochemical hybrid power systems, developing high temperature proton exchange membrane fuel cell systems in hybrid arrangement with lithium-ion batteries.

The hybrid technology can be used for extended range electric vehicles (EREV) or to provide back-up power and point-of-use energy storage for homes and businesses.







# Palm Beach County's Key Economic Clusters

## **Diversity a Key to Region's Business Vitality**

Palm Beach County enjoys a highly diverse economy with several key industry clusters. A cluster is a geographically bounded concentration of similar, related, or complementary businesses with common needs for talent, technology and infrastructure. Here is a closer look at those key clusters.

# Aerospace Aviation Engineering



Five of Palm Beach County's largest private employers are in the aerospace/aviation/engineering sector, including Sikorsky, the helicopter division of United Technologies Corporation (UTC). More than 850 workers are now employed at Sikorsky's Development Flight Center (DFC) and Florida Assembly and Flight Operations Center (FAFO).

The DFC, which opened in 1977, is playing a key role in the development of the X2 TECHNOLOGY™ Demonstrator, a prototype designed to cruise comfortably at 250 knots, while retaining desirable helicopter attributes. The FAFO center supports the assembly of Sikorsky's advanced programs, including the Canadian government's CH-148 Cyclone and the UH-60M BLACK HAWK helicopter. "We have a huge development program underway," said Pete Ladyko, general manager. "This is an ideal location for testing new technology."

Other leading companies in this sector include Belcan Corporation, which provides full-service engineering, design and build, and other services, and General Dynamics Aviation Services, which operates an airframe support facility at Palm Beach International Airport in West Palm Beach.

"Aviation engineers are in demand now," said Fred Winstead, vice president of sales, Aerotek, a national staffing company. "Overall, Palm Beach County is moving in the right direction."



# Agriculture and Equestrian



Agriculture in Palm Beach County generates more than \$1 billion in annual sales and provides 17,500 year-round jobs, rising substantially during the winter growing season. Thanks to a year-round warm climate, the county ranks first in Florida in the production of sweet corn, rice, bell peppers, lettuce, radishes, Chinese vegetables, specialty leaf and celery.

The county's largest crop is sugarcane, is one of the world's most environmentally friendly crops. More than 50 percent of cane sugar produced in the U.S. comes from the county's western region and adjacent growing areas. "Our company has 155,000 acres in Palm Beach County," said Gaston Cantens, vice president of corporate relations, Florida Crystals

Corporation. "Today, we are the only growers of organic sugar in the U.S. and we recently became a carbon-free sugar producer thanks to our biomass fuel generation plant at Okeelanta."

Palm Beach County is also one of the nation's leading equestrian centers with an estimated \$500 million annual contribution to the county's economy. "Our equestrian sector has three components: the people employed by the industry and riders, trainers and groomers, the sponsors who support activities and the spectators who attend our events," said Dean Turney, executive director, Wellington Equestrian Alliance. "With polo, show jumping and our Winter Equestrian Festival, this industry draws visitors and participants from around the world."

*"Agriculture is an integral part of the county's economy, with a wealth of possibilities for business development and growth in various sectors. The Business Development Board's effort in bridging the gaps between different sectors and conversations aid in the county's success."*

—Pepe Fanjul, Jr., Executive Vice President, Florida Crystals.





# Business and Financial Services



From wealth management and corporate finance to legal, accounting and advertising firms, Palm Beach County offers an inviting climate for professional service firms. In fact, a recent BDB survey indicated there are about 16,000 business/financial service companies in Palm Beach County that collectively employ about 129,000 people.

“As companies are attracted to Palm Beach County, they need capital for building, equipment and other infrastructure,” said Cressman D. Bronson, vice president, senior relationship manager for PNC, adding that the region’s banks can provide “one-stop” services for corporations and their executives.

Pat McKay, partner, Templeton & Company, one of the largest public accounting firms in South Florida, added, “We see tremendous opportunities here, and instead of putting on the brake, we’re accelerating, reaching out to the business community to see how we can help each other.”

The Business Development Board provides year-round support to the business and financial services sector through educational and networking programs, as well as special events like its 2009 Encompass Innovation Series, which showcased leaders in various business and professional services, as well as other industry clusters.



*“Palm Beach County’s exceptional demographics and projected future growth are important draws for financial institutions.”*

—Bud Osborne, Executive Vice President,  
Sabadell United Bank

# Green Industries

Palm Beach County is a growing force in the “green” industries, including the development of renewable sources of energy and highly efficient power technology. As one of the largest electric utilities in the nation, FPL is at the forefront of developing renewable solar energy in the sunshine state.

“Solar power will help promote a new clean-energy economy in Florida, reduce our dependence on fossil fuels, and address global climate change through the production of emissions-free energy,” said FPL Group President and Chief Operating Officer Jim Robo.

FPL’s West County Energy Center, located on a 220-acre site in western Palm Beach County, will feature three, state-of-the-art, natural gas-fired combined-cycle generating units. This plant is the cleanest of its type in Florida and one of the cleanest of its kind in the nation. FPL is also modernizing its Riviera Beach power plant with significant environmental benefits.

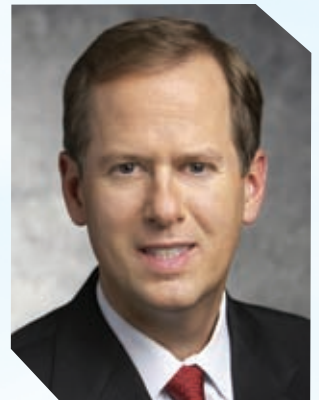
In the sugarcane growing region, Florida Crystals operates one of North America’s largest renewable energy facilities, using agricultural and wood waste to fuel a biomass plant that produces enough clean energy to power its sugar operations as well as 60,000 homes.

Pepe Fanjul, Jr., executive vice president, noted that Florida Crystals is also actively engaged in research to

produce next-generation liquid fuels from biomass to reduce fossil fuel emissions. “Florida Crystals has partnered with leading universities to conduct research and development of cellulosic ethanol to make fuel from sugar cane fiber and other wood waste,” he said.

*“South Florida has provided us with a rich source of talented individuals who drive our business, and the support of Palm Beach County has been instrumental in our success.”*

—Steve Odland, Chairman and CEO, Office Depot



In West Palm Beach, EnerFuel is developing efficient, low-cost hydrogen fuel cell technology. “Fuel cells reduce greenhouse gas emission and provide backup power in uncertain weather climates,” said Tom Pavlik, principal engineer. “We have designed systems for submarines and the space shuttle. Now, we are looking to move this technology into commercialization.”



# Health Care Services

Palm Beach County's robust health care sector includes highly ranked acute-care hospitals, medical professionals, nurses, therapists and other service providers.

"We know that the quality of health care is one of the key issues of economic development," said Tenna Wiles, CEO, Palm Beach County Medical Society, which represents more than 1,300 physicians. "Our priorities include ensuring access to care, improving the quality of care, focusing more on prevention and wellness, and attracting new physicians to our county."

One of the county's largest hospitals is JFK Medical Center, which is rolling out a new internal medicine residency program sponsored by the University of Miami Miller School of Medicine/Florida Atlantic University. "We are a large, countywide facility that is becoming a designated teaching hospital, which is very much needed in our community," said Gina Melby, CEO.

To support the health care sector, Palm Beach State College offers programs in nursing and other professions. "We have about 500 nursing students now, and most get jobs in our community," said Jacqueline Rogers, dean, Health Sciences and Occupational Programs.

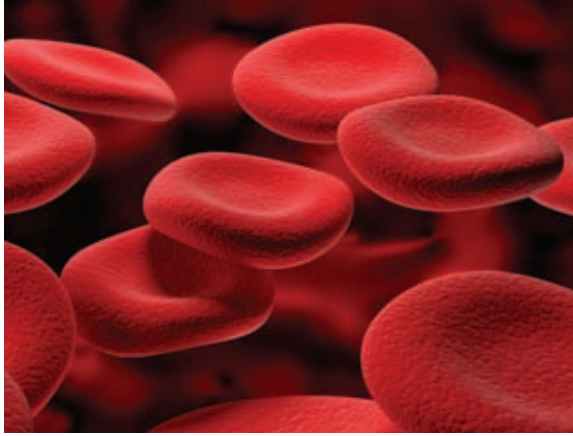
For private companies, Palm Beach County offers a "wide open environment" for growth, according to Dr. Fred Sancillo, founder and president, Sancillo & Company, which helps develop pharmaceutical products and technologies. "I came to South Florida in 2002 and started a small lab," he said. "Now we are at nearly 30 people and growing quickly. We expect have more than 100 employees in two years."



Top left photo: JFK Medical Center  
Left Middle right photo: Jupiter Medical Center  
Bottom left photo: Health Care District of Palm Beach County



# Life Sciences



The Scripps Research Institute/Scripps Florida

Spurred by the arrival of Scripps Florida and Max Planck Florida Institute, a number of life science companies are moving to Palm Beach County, adding to the vitality of this well-established industry sector. Currently, more than 140 area companies are focused on the discovery and advancement of drugs and pharmaceuticals, medical devices and equipment, research and testing.

One recent arrival is Envoy Therapeutics, which raised \$8 million in venture capital before opening a new facility in Jupiter. The company – whose four founders include Nobel Prize laureate Paul Greengard, Ph.D. – plans to develop drugs for schizophrenia, Parkinson's, Alzheimer's, drug addiction, epilepsy, anxiety and depression and other disorders.

STROX Biopharmaceuticals, LLC, a biopharmaceutical company working to develop products for treating and preventing staphylococcus infections, is opening offices and research facilities in Wellington.

"Palm Beach County's investment in Scripps Florida and the Max Planck Florida Institute provided a

solid anchor to attract emerging life sciences companies such as STROX," said Dr. Stanley Kim, president and CEO. "We look forward to making STROX a success for our community."

In West Palm Beach, BioCatalyst International, Inc. is expanding its corporate headquarters. Led by veteran entrepreneur Sheridan "Sherry" Snyder, BioCatalyst is an international group of scientific and business managers who partner with scientific teams to create market driven, sustainable biotech companies.

To the south, Akron Biotechnology, LLC has founded three new biotech companies in Boca Raton: Akron Biotechnology, AssureImmune and Akron Clinical. "We've seen the opportunities of being located in South Florida, working with universities and research institutes to provide best-in-class cell biotech products, and help move them through the pipeline for clinical trials," said Claudia Zylberberg, president and CEO. "We are investing in the future, because we believe the future will be here."



©Lucien Capehart Photography



The Scripps Research Institute/Scripps Florida



# Tourism

More than 4 million visitors travel to Palm Beach County each year, with an annual economic impact of \$2.8 billion, according to the Palm Beach County Convention and Visitors Bureau. For air travelers, award-winning Palm Beach International Airport has a daily average of 200 scheduled non-stop flights to 25 cities, providing easy access to national and international destinations.

Leading attractions for visitors include 47 miles of Atlantic Ocean beaches and more than 170 golf courses – the highest number in Florida. Other popular leisure activities include boating, tennis, spas and a wide variety of cultural, recreational, entertainment and shopping venues. Hotel guests surveyed by the bureau cited the warm weather, beaches, ocean and overall beauty as high points of their visit.

Many Palm Beach County hospitality properties – hotels, resorts and restaurants – are investing in new facilities. For instance, the 279-room Doubletree Hotel Palm Beach Gardens recently opened a “green” Executive Meeting Center with 15,000 square feet for meetings and conferences.

“We are dedicated to creating a greener meeting experience,” said Laura Thomas, director of sales. Noting that the Doubletree is a member of the Florida Green Lodging Program, which focuses on adopting cost-saving practices that reduce waste and conserve natural resources, she added, “We’re already getting a great response.”



*“Our community captures the true elements of the South Florida lifestyle. When you and your teammates work hard, you want to live in an environment that allows you to play hard as well.”*

—Val Perez, City President, Regions Bank

# A Knowledge-Based Workforce

## Training Programs Strengthen Palm Beach County's Talent Pool

*When FPL needed to hire workers for its new power plant in western Palm Beach County, Workforce Alliance organized successful job fairs in its Belle Glade center. "We are investing in training to develop and expand the skilled workforce in Palm Beach County," said Kathryn Schmidt, president and CEO of Workforce Alliance, the non-profit organization that manages job-training programs throughout Palm Beach County.*



Palm Beach State College

The demand-driven model from Workforce Alliance is aimed at satisfying the needs of both current and prospective employers, particularly those in the life sciences, aerospace, aviation and engineering, financial services, hospitality and other service industries, added Schmidt.

In the past year, Workforce Alliance has helped employers find the right people for hospital programs, construction projects, pre-school centers and a host of service industries. Last summer, Workforce Alliance provided job training to 1,010 young adults, putting hundreds of them to work. "That provided a direct economic stimulus of more than \$3 million," said Rick Hemming, project director.

Workforce Alliance also provides training for employed workers, helping to upgrade their skills. "Today, employers need workers who can do multiple tasks," said Steve Craig, executive vice president. "By increasing employee skill sets, businesses can remain competitive in their markets."

As a partner with the Business Development Board, Workforce Alliance also provides recruiting and screening services for relocating and expanding companies. "More and

more businesses are contacting us for assistance," said Schmidt, "reflecting an increasing awareness of our services."

Many workforce training programs are provided in conjunction with area colleges and universities. For instance, Palm Beach State College (formerly Palm Beach Community College) offers training programs in the life sciences in its new 91,000-square-foot BioScience Technology Complex. "Palm Beach State College is committed to helping businesses grow and succeed through education and training," said Dennis Gallon, Ph.D., president.

That commitment to workforce education extends throughout the Palm Beach County School District as well. Last year, more than 30,000 students took advantage of the district's Magnet and Choice programs, and Career Academies, which benefit from ongoing partnerships with the business community. In addition, *U.S. News & World Report* recognized three magnet schools in its "Best High Schools 2009" ranking: Alexander W. Dreyfoos Jr. School of the Arts, West Palm Beach; Atlantic High School, Delray Beach and Suncoast Community High School, Riviera Beach.



*"Palm Beach County is an excellent location to live and raise a family. The public school system is extraordinarily strong and offers many excellent programs for individual students."*

*—Ned Shandloff, Senior VP of External Affairs, BankAtlantic*



# The Palm Beach County Lifestyle

Beaches, Boating, Golf, Parks, Dining  
and Culture Among Family-Friendly Amenities



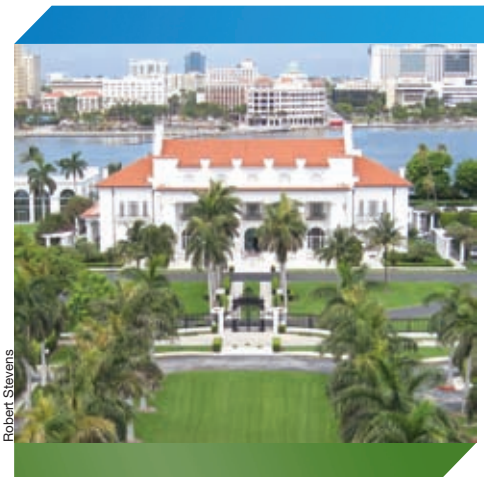
Photo: Robert Stevens

*Kenneth Kahn enjoys the Palm Beach County lifestyle – especially the boating. “One of the reasons I moved here was that I always wanted to live on the water, and I couldn’t do that in Philadelphia,” said Kahn, president of LRP Publications, Inc., a Palm Beach Gardens publisher of business-to-business newsletters, magazines, books, software and online services. “Now I live on the water and have my boat outside my house.”*

Palm Beach County’s year-round warm climate and high quality of life are important attractors for corporate executives and their employees and families. “The biggest benefit to having our headquarters here is our ability to bring new talent to the area,” said Kahn. “Since our operations are national, we could be anywhere, but Palm Beach County is a very attractive place to live and work.”

It’s also an ideal location to explore the pristine beaches and scenic rivers in northern Palm Beach County by day and enjoy sophisticated dining-entertainment venues like CityPlace and Clematis Street in West Palm Beach, Atlantic Avenue in Delray Beach and Mizner Park in Boca Raton by night.

CityPlace is one of the top visitor destinations in Palm Beach County with premier shopping, dining and regular live



Robert Stevens



D.L. Sherman

Aqua Safari Adventures, Mike Walker

entertainment on the plaza in front of dancing water show fountains. In the Town of Palm Beach, Worth Avenue's elegant boutiques showcase high-end fashions, accessories, jewelry and other necessities of life.

To the south, Boca Raton is known for family-friendly neighborhoods as well as its corporate office buildings. "We have always put a premium on a high quality of life in Boca Raton," said Mayor Susan Wheelchel. "Our downtown master plan provides a guide to creating a mixed-use pedestrian-friendly environment. We want people to be able to live, work and play without getting into a car."

Throughout the county, art galleries, theater organizations,

museums and concerts make an important contribution to the region's unique lifestyle. In fact, the Urban Institute recently ranked Palm Beach County as one of the nation's top 10 metropolitan areas in cultural vitality.

Outdoor recreational activities include 160 golf courses, 1,100 tennis courts, bicycling paths, horseback trails, baseball fields, and parks – as well as 47 miles of beaches and hundreds of miles of inland waterways. Allison Pruitt, executive director, Marine Industries Association of Palm Beach County, estimates there are 40,000 boats in the county, adding "We're here to support safe, environmentally friendly, less restrictive boating."

It's a warm, appealing lifestyle – at any time of the year.



*"Palm Beach State College is committed to helping businesses become established and grow in Palm Beach County through education and training"*

*—Dennis Gallon, Ph.D., President, Palm Beach State College*



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Jennifer Berthume, PR/Marketing Director

(561) 793-1084

Fax: (561) 793-9603

<http://www.lioncountrysafari.com>

Top area attraction with 2 parks including a drive-through safari and walk-through amusement park with over 900 animals.

### Morikami Museum & Japanese Gardens

4000 Morikami Park Road

Delray Beach, FL 33446

Amy Hever, Director of Advancement

(561) 495-0233

<http://www.morikami.org>

The Morikami Museum and Japanese Gardens, providing traditional and contemporary experiences in Japanese culture since 1977.

### Palm Beach Kennel Club

1111 North Congress Avenue

West Palm Beach, FL 33409

Patrick Rooney

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Fax: (561) 686-5000

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### Palm Beach Zoo

1301 Summit Boulevard

West Palm Beach, FL 33405

Taryn Tuerpe, Development & PR Manager

(561) 533-0887

Fax: (561) 585-6085

<http://www.palmbeachzoo.org>

The Palm Beach Zoo is a non-profit zoological organization housing approximately 1,600 animals and encompassing over 275 species within 23 acres of lush tropical habitat. Each year, nearly 300,000 people visit the Palm Beach Zoo to have fun while learning.

## AUTOMOBILE SALES AND LEASING

### Delray Mazda

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Delray Beach, FL 33483

Marie Ryan, Office Manager

(561) 278-7800

Fax: (561) 272-1159

<http://delraymazda.com>

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## AVIATION PARTS AND REPAIRS

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West Palm Beach, FL 33406

Rusty Cramer, General Manager

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Fax: (561) 681-9386

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Vice President of Marketing & Business Development

(561) 953-0700

Fax: (561) 953-0795

## BANKING

### 1st United Bank

307 Evernia Street, Suite 100

West Palm Beach, FL 33401

Linda Casey, Senior Vice President/

Central Palm Beach County Market Executive

(561) 653-3715

Fax: (561) 653-3735

<http://www.1stunitedbankfl.com>

1st United Bank is a Palm Beach County-based, full service bank specializing in banking for the business community including, door-to-door banking, cash management, on-line business banking, corporate lending and SBA lending. Palm Beach County locations.

Business  
Development  
Board  
PALM BEACH COUNTY'S BUSINESS RESOURCE

## Bank of America

625 North Flagler Drive, 10th Floor

West Palm Beach, FL 33401

Fabiola N. Brumley, President, Palm Beach County

(561) 838-2376

Fax: (561) 838-2321

<http://www.bankofamerica.com>

Bank of America is one of the world's largest financial institutions, serving individuals and businesses with a full range of unmatched banking, investing, asset management and other financial services. No. 1 SBA lender in the US. Clients in 150 countries.

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Patrick Southworth

Senior Vice President, Regional Manager

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Fax: (561) 451-8701

<http://www.bankatlantic.com>

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Fax: (561) 684-7589

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Bentley Utt, Commercial Banking Relationship Manager

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Fax: (866) 699-0967

<http://www.citi.com>

Citibank is a pre-eminent financial services company providing world class service in over 100 countries.

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## Enterprise Bank of Florida

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Timothy Terry, CEO and Chairman of the Board

(561) 776-6508

Fax: (561) 776-6408

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## Flagler Bank

1801 Forest Hill Boulevard

West Palm Beach, FL 33406

Edward Sterling, President

(561) 432-2122

Fax: (561) 432-2123

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Flagler Bank is a locally owned commercial bank that focuses on serving area businesses.

## IBM Southeast Employees' Federal Credit Union, Parent Company of PGA Credit Union

300 Avenue of the Champions, Suite 115

Palm Beach Gardens, FL 33418

Dolly Champey, President

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Fax: (561) 624-8565

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## IronStone Bank

3250 PGA Boulevard  
Palm Beach Gardens, FL 33410  
Dan Goldberg, Area Executive  
(561) 253-8132  
Fax: (561) 776-8198  
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IronStone Bank (FCNCA), providing unwavering stability and soundness for over 110 years to the businesses and professionals we serve.

## Mercantile Bank

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(561) 912-2261  
Fax: (561) 912-2260  
<http://www.oceanbank.com>

## ▲ Regions Bank

525 Okeechobee Blvd., Suite 700  
West Palm Beach, FL 33401  
Val Perez, City President  
(561) 837-8233  
Fax: (561) 837-8270  
<http://www.regions.com>  
With over 140 billion in assets, Regions is one of the nation's largest full-service providers of consumer and commercial banking, trust, securities brokerage, mortgage and insurance products and services.

## Stonegate Bank

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<http://www.suntrust.com>  
SunTrust Banks, Inc., headquartered in Atlanta, is one of the nation's largest banking organizations, serving a broad range of consumer, commercial, corporate and institutional clients.

## ■ TD Bank

2130 Centrepark Drive West  
West Palm Beach, FL 33409  
Linda Bozzuto, Regional VP  
(561) 242-1968  
Fax: (561) 242-1949  
<http://www.TDBank.com>  
TD Bank, America's Most Convenient Bank is a leading retailer of financial services with more than 1,000 convenient stores from Miami to Maine.

## Velocity Community Federal Credit Union

2801 PGA Blvd., Suite 120  
Palm Beach Gardens, FL 33410  
Aida Alvarez, Business Development Executive  
(561) 625-2314  
Fax: (561) 625-2447  
<http://www.velocitycommunity.org>  
Velocity Community Credit Union is a full service financial institution serving anyone who lives, works, worships, volunteers or attends school in Palm Beach County.

## ▲ Wachovia Bank, N. A.

980 N Federal Hwy., Suite 100 Commercial Banking  
Boca Raton, FL 33432  
Walker Duvall, Senior VP  
(561) 366-5500  
Fax: (561) 366-5502  
<http://www.wachovia.com>  
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West Palm Beach, FL 33401  
Joel Marcus, CEO  
(626) 578-9693  
Fax: (626) 578-0896  
<http://www.labspace.com>  
Alexandria Real Estate Equities, Inc. (ARE: NYSE), Landlord and Developer of Choice to the Life Science Industry, is the largest owner, cluster developer and pre-eminent first-in-class real estate investment trust focused principally on the ownership, operation, management, redevelopment, selective development and acquisition of properties containing office/laboratory space.

### ★ BioFlorida

222 Lakeview Avenue, 4th Floor  
West Palm Beach, FL 33401  
Russell Allen, President  
(561) 653-3839  
Fax: (561) 653-3840  
<http://www.bioflorida.com>  
BioFlorida is Florida's statewide trade association for the bioscience industry providing advocacy, business development and communications services for more than 200 member companies. Our mission is to be the voice of the bioscience industry and the advocate for our member organizations—both large and small. BioFlorida supports the health, agricultural and energy sectors of biotechnology as well as the pharmaceutical and medical technology fields.

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A full-service project management solutions provider, we are dedicated to Optimizing the Process of capital projects - maximizing the value received by our client/partners. Program management, conceptual process, architectural designs and implementation. Master planning for life sciences and emerging technology companies. Safety, security and process validation consultants.

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Fax: (561) 799-8347  
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## Sancilio & Company, Inc.

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Fax: (561) 228-3075  
<http://www.scripps.edu/florida>  
Scripps focuses on the discovery of new drugs to treat conditions like neurodegenerative disease, cancer, diabetes, and autoimmune and infectious diseases, and utilizes the latest technologies to speed the drug discovery and development process.

## STROX Biopharmaceuticals, LLC

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Fax: (866) 521-0402  
<http://www.stroxbio.com>  
STROX Biopharmaceuticals (STROX), a privately held Florida limited liability company, was founded in 2008 to develop antibody-based products for treating and preventing hospital-acquired Staphylococcus aureus (SA) infections including methicillin-resistant SA (MRSA) infections.

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<http://www.proactivetraining.biz>

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315 South Dixie Highway, Suite 101  
West Palm Beach, FL 33401  
Kathryn Schmidt, President/CEO  
(561) 340-1061  
Fax: (561) 340-1062  
<http://www.pbcalliance.com>  
Workforce Alliance serves Palm Beach County as the premier business resource for job market forecasting, employment, education and training.

**CABLING AND FIBER OPTICS INSTALLATION**

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Fax: (561) 278-4304  
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Fax: (954) 938-9984  
<http://www.comdesigninc.com>  
Communications infrastructure firm specializing in premise design, installation, and cable plant documentation for the rapidly evolving environment.

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Fax: (561) 655-0801  
<http://www.thebraziliancourt.com>  
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**City Club of the Palm Beaches**

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North Palm Beach, FL 33408  
Jerry Sternstein, Managing Partner  
(561) 775-3300  
Fax: (561) 694-9683  
<http://www.cityclubofthepalmbeaches.com>  
The City Club of the Palm Beaches is an elegant private dining club offering graciously appointed venues showcasing the Atlantic Ocean and nearby lakes. Located on the penthouse level of Golden Bear Plaza the City Club is a distinguished private gathering place for the business, professional and social community to convene, entertain and dine. Special emphasis has been placed on those elements that comprise the very essence of a fine dining club including the finest in dining, gracious personal service and a warm residential ambiance. Private dining is available for up to 300 guests for weddings, rehearsal dinners, receptions, anniversary parties, bridal showers, bar mitzvahs, business forums and other special occasions.

**CHAMBERS OF COMMERCE**

**Belle Glade Chamber of Commerce**

540 South Main Street  
Belle Glade, FL 33430  
Brenda Bunting, Executive Director  
(561) 996-2745  
Fax: (561) 996-2252  
<http://www.bellegldechamber.com>

**Black Chamber of Commerce of Palm Beach County, The**

P.O. Box 223356  
West Palm Beach, FL 33422  
Paul Nunnally, Chairman  
(561) 833-1570  
Fax: (561) 828-7737  
<http://www.blackchamberpbc.com>  
Advance the economic interests of Black-owned businesses in PBC through advocacy, education, information sharing, and resource brokering to maximize their success.

**Boca Raton Chamber of Commerce, The Greater**

1800 North Dixie Highway  
Boca Raton, FL 33432  
Troy M. McLellan, President & CEO  
(561) 395-4433  
Fax: (561) 392-3780  
<http://www.bocaratonchamber.com>  
Provide leadership, networking, innovative business programs and community opportunities, enabling our membership to thrive in a dynamic pro-business environment, while fostering an unmatched quality of life.

**Boynton Beach Chamber of Commerce, The Greater**

1880 North Congress Avenue, Suite 106  
Boynton Beach, FL 33426  
Glenn Jergensen, President & CEO  
(561) 732-9501  
Fax: (561) 734-4304  
<http://www.boyntonbeach.org>  
Catalyst of progress and economic vitality while promoting the Greater Boynton Beach area to visitors, prospective new residents and businesses.

[www.bdb.org](http://www.bdb.org)

**British American Business Council of Palm Beach and the Treasure Coast**

499 NE Spanish River Blvd., Suite 5  
Boca Raton, FL 33431  
Michael Towner, President  
(561) 333-1621  
Fax: (561) 447-4279  
<http://www.babcpalmbeach.org>  
A business association supporting trade and investment locally between Palm Beach/Treasure Coast and The United Kingdom.

**Chamber of Commerce of the Palm Beaches**

401 North Flagler Drive  
West Palm Beach, FL 33401  
Dennis Grady, President/CEO  
(561) 833-3711  
Fax: (561) 833-5582  
<http://www.palmbeaches.org>  
Private association of businesses advancing economic and civic interests of the Palm Beaches. Also provides visitor and business development relocation information.

**Greater Delray Beach Chamber of Commerce**

64-A SE 5th Avenue  
Delray Beach, FL 33483  
Michael Malone, President  
(561) 278-0424  
Fax: (561) 278-0555  
<http://www.delraybeach.com>  
Advances civic, business and economic climate of Greater Delray Beach. City features include historic downtown galleries, shopping, dining, nightlife, and award-winning beaches.

**Greater Lake Worth Chamber of Commerce**

501 Lake Avenue  
Lake Worth, FL 33460  
(561) 582-4401  
Fax: (561) 547-8300  
<http://www.lwchamber.com>

**Northern Palm Beach County Chamber of Commerce**

800 North US Highway 1  
Jupiter, FL 33477  
Nicole Christian, CCE  
(561) 746-7111  
Fax: (561) 691-0126  
<http://www.npbchamber.com>  
Serving nine municipal communities, the NPB Chamber represents and promotes business interests for the fastest growing area of the County.

**Palm Beach Chamber of Commerce**

400 Royal Palm Way, Suite 106  
Palm Beach, FL 33480  
Laurel Baker, Executive Director  
(561) 655-3282  
Fax: (561) 655-7191  
<http://www.palmbeachchamber.com>  
We do destination marketing for the town and our chamber members, as well as working with town government on behalf of the business community [it's more than just retail!]

**Palms West Chamber of Commerce**

P.O. Box 1062, 13901 Southern Boulevard  
Loxahatchee, FL 33470  
Jaene Miranda, Executive Director  
(561) 790-6200  
Fax: (561) 791-2069  
<http://www.palmswest.com>  
Non-profit organization of 800 members serving the residents & businesses of Wellington, Royal Palm Beach, Greenacres, Loxahatchee Groves and The Acreage.



## West Boca Chamber of Commerce

20283 State Road 7, Suite 300  
Boca Raton, FL 33428  
Barry Epstein, President  
(561) 482-9333  
Fax: (561) 482-9334  
<http://www.westbocachamber.com>  
The friendly community where friends do business with neighbors.

## CLUBS, GOLF AND SOCIAL

### City Club of the Palm Beaches

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(561) 775-3300  
Fax: (561) 694-9683  
<http://www.cityclubofthepalmbeaches.com>  
The City Club of the Palm Beaches is an elegant private dining club offering graciously appointed venues showcasing the Atlantic Ocean and nearby lakes. Located on the penthouse level of Golden Bear Plaza the City Club is a distinguished private gathering place for the business, professional and social community to convene, entertain and dine. Special emphasis has been placed on those elements that comprise the very essence of a fine dining club including the finest in dining, gracious personal service and a warm residential ambiance. Private dining is available for up to 300 guests for weddings, rehearsal dinners, receptions, anniversary parties, bridal showers, bar mitzvahs, business forums and other special occasions.

### Palm Beach Yacht Club

800 North Flagler Drive  
West Palm Beach, FL 33401  
Elaine Ragon, General Manager  
(561) 655-8711  
Fax: (561) 833-6154  
<http://www.pyachtclub.com>  
Members-only Yacht Club & Marina with a small Private Dining/Conference Room available to non-members (up to 36 persons). Exceptional Audio-visual Equipment, Continental Breakfast, Cocktails & Hors d'Oeuvres or elegant Dining options.

## COMMERCIAL BANKING

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(561) 750-0075  
Fax: (561) 750-8226  
Sabadell United Bank is a commercial bank specializing in professionals, entrepreneurs and real estate developers by providing superior banking services.

## COMPUTER SYSTEM INTEGRATION

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<http://www.accrisoft.com>  
Accrisoft is a leading provider of Enterprise Data Storage solutions. These solutions ensure data availability, manageability, security, and business continuity.

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Jonathan Sigel, Market Statigist  
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IBM helps clients succeed in delivering business value by becoming more innovative, efficient and competitive through the use of business, insight and information technology solutions.

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(954) 302-6500  
Fax: (954) 302-6501  
<http://www.austincommercial.com>  
Employee-owned General Contractor providing construction services for public and private sectors.

### ★ Catalfumo Construction and Development, Inc.

4300 Catalfumo Way North  
Palm Beach Gardens, FL 33410  
Dave DeMay, Vice President of Development  
(561) 694-3000  
Fax: (561) 691-5290  
<http://www.catalfumo.com>  
Palm Beach County's largest construction management and development firm with a commercial portfolio encompassing more than 30 million sq. ft. General contractor, developer, property manager and owner.

### Coastal Construction Company of Palm Beach, Inc.

3801 PGA Blvd  
Palm Beach Gardens, FL 33410  
George Adornato, VP, Operations  
(561) 630-3770  
Fax: (561) 630-3774  
<http://www.coastalconstruction.com>  
General contractors and construction managers.

**The BDB helps with the coordination with county and municipal governments.**

### Deck & Drive, Inc.

611 NE 3rd Street  
Boynton Beach, FL 33435  
Dennis Hines, President  
(561) 789-1814  
Fax: (561) 278-7374  
<http://deckanddrive.com>  
Installation of pavers, brick and marble for driveways, pool decks, patios and walkways.

### ★ Dewhurst Associates, Inc.

939 Clint Moore Road  
Boca Raton, FL 33487  
Steve Dewhurst, President  
(561) 241-1540  
Fax: (561) 241-1542  
<http://www.dewhurstinc.com>  
General contracting specializing in commercial improvements, renovations and design build outs.

### ★ DPR Construction, Inc.

1641 Worthington Road, Suite 110  
West Palm Beach, FL 33409  
Deborah Beeton, Project Executive  
(561) 273-6300  
Fax: (561) 273-6338  
<http://www.dprinc.com>  
DPR Construction is a unique technical builder with a passion for results, specializing in biopharmaceutical, advanced technology, corporate office and healthcare projects.

### ■ Hedrick Brothers Construction Co., Inc.

2200 Centrepark West Drive, Suite 100  
West Palm Beach, FL 33409  
Dale Hedrick, President  
(561) 689-8880  
Fax: (561) 689-8860  
<http://www.hedrickbrothers.com>  
Since 1979, Hedrick Brothers has completed hundreds of diverse projects in Palm Beach County, and specializes in High-End Residential, Historic Restoration, Commercial, LEED/Green, Educational and Worship Projects.

### Itasca Construction Associates, Inc.

6420 Congress Avenue, Suite 1900  
Boca Raton, FL 33487  
Greg Westberry, Vice President  
(561) 241-4999  
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We are a high quality, general contracting firm constructing warehouses, service centers, office buildings and commercial interiors from Ft. Pierce to Homestead since 1982.

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General contractor with over 28 years experience building high-quality projects on time, within budget, using qualified professionals, maximum safety standards and state-of-the-art technology.

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622 Banyan Trail, Suite 300  
Boca Raton, FL 33431  
Steven Kaufman, Director of Renewable Energy Services  
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Fax: (561) 361-8721  
<http://www.kaufmanlynn.com>  
Founded in 1989, Kaufman Lynn, Inc. is a full service general contractor and construction manager for a wide variety of clients including medical, educational, municipal, automotive, cultural, retail, commercial, and industrial projects throughout Florida.

**Klewin Construction, Inc.**

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West Palm Beach, FL 33401  
Kyle Klewin, Owner/Director  
(561) 683-5400  
Fax: (561) 683-5076  
<http://www.klewin.com>

**Lebolo Construction**

2100 Corporate Drive  
Boynton Beach, FL 33426  
Randall Lebolo, President  
(561) 742-7644  
Fax: (561) 742-7636  
<http://www.lebolo.com>  
Construction

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Jeff Slade, Project Executive  
(954) 764-6550  
Fax: (954) 764-5418  
<http://www.millerconstruction.com>  
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★ **Moss & Associates**

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Ft. Lauderdale, FL 33311  
Andrew McAllister, Vice President  
(954) 769-8252  
Fax: (954) 769-8659  
<http://www.mosscm.com>  
Moss & Associates is a privately held construction company that is ranked among the nation's top 100 building contractors and 3rd largest in the State of Florida with annual revenues topping \$650 million. From its headquarters in Ft. Lauderdale, and regional offices in Miami, Tampa and Ocala, the firm provides design/build, general construction, construction management and preconstruction consulting services for a myriad of commercial, residential and institutional facilities developed in the United States and Bahamas.

★ **Pavarini Construction Company**

2400 East Commercial Blvd., Suite 900  
Ft Lauderdale, FL 33308  
Michael Wood, Business Dev. Mgr.  
(954) 903-3700  
Fax: (954) 903-3703  
<http://www.pavarini.com>  
We provide preconstruction, general contracting and construction management services to clients in the public and private sectors.

**Pirtle Construction Company**

5700 Griffin Road, Suite 200  
Davie, FL 33314  
Gary Pirtle, Asst VP  
(954) 797-0410  
Fax: (954) 797-6330  
<http://www.pirtleconstruction.com>  
Since 1968, Pirtle Construction Company, one of Florida's most highly respected builders, has earned a solid reputation for building quality projects on time and within budget.

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Fax: (561) 622-1214  
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<http://www.sikon.com>

**Skanska USA Building, Inc.**

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Fax: (561) 832-6775  
<http://www.suffolkconstruction.com>  
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Jay Hoffman, Senior VP Construction  
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<http://www.prosecra.com>  
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**Kravis Center for the Performing Arts**

701 Okeechobee Boulevard  
West Palm Beach, FL 33401  
Judith Mitchell, CEO  
(561) 833-8300  
Fax: (561) 833-3901  
<http://www.kravis.org>  
The Raymond F. Kravis Center for the Performing Arts is one of the Southeast's premier performing arts centers. It includes the 2,193-seat Alexander W. Dreyfoos, Jr. Concert Hall, the 300-seat Rinker Playhouse, and the 1,400-seat Michael and Andrew Gosman Amphitheatre.

## Palm Beach County Cultural Council

1555 Palm Beach Lakes Blvd., Suite 300  
West Palm Beach, FL 33401  
Rena Blades, President & CEO  
(561) 471-2901  
Fax: (561) 687-9484  
<http://www.palmbeachculture.com>  
Founded in 1978, the Cultural Council enhances the quality of life by creating a cultural destination through support, education and promotion of arts and culture within Palm Beach County.

## Palm Beach Zoo

1301 Summit Boulevard  
West Palm Beach, FL 33405  
Taryn Tuerpe, Development & PR Manager  
(561) 533-0887  
Fax: (561) 585-6085  
<http://www.palmbeachzoo.org>  
The Palm Beach Zoo is a non-profit zoological organization housing approximately 1,600 animals and encompassing over 275 species within 23 acres of lush tropical habitat. Each year, nearly 300,000 people visit the Palm Beach Zoo to have fun while learning.

## RosettaStone Fine Art Gallery

1001 Jupiter Park Drive, Suite 122  
Jupiter, FL 33458  
JoAnne Berkow, President  
(561) 743-3340  
Fax: (561) 691-3873  
<http://www.rosettastonefineart.com>  
RosettaStone is a Fine Art Gallery that features new and emerging artists with a division specializing in Corporate Art.

## ECONOMIC AND BUSINESS DEVELOPMENT

### Economic Council of Palm Beach County

1555 Palm Beach Lakes Boulevard  
Regions Financial Tower, Suite 950  
West Palm Beach, FL 33401-2375  
Mike Jones, President & CEO  
(561) 684-1551  
Fax: (561) 689-7346  
<http://www.economiccouncilpbc.org>  
Established in 1975, the Economic Council is a private, not-for-profit, nonpartisan county-wide business organization that undertakes projects which create an environment to help business prosper. Limited membership by invitation only.

### Enterprise Florida, Inc.

800 North Magnolia Avenue, Suite 1100  
Orlando, FL 32803  
(407) 956-5640  
Fax: (407) 956-5599  
<http://www.eflora.com>  
Enterprise Florida, Inc. (EFI) is a public-private partnership serving as Florida's primary organization devoted to statewide economic development; helps create better paying jobs for its citizens by supporting businesses in innovative, high-growth industries and more.

### Palm Beach County Office of Economic Development

301 North Olive Avenue, 10th Floor  
West Palm Beach, FL 33401  
Sherry Howard  
Director of Economic Development  
of Palm Beach County  
(561) 355-3624  
Fax: (561) 355-6107  
<http://www.pbcgov.com/edo>

## Workforce Alliance, Inc.

315 South Dixie Highway, Suite 101  
West Palm Beach, FL 33401  
Kathryn Schmidt, President/CEO  
(561) 340-1061  
Fax: (561) 340-1062  
<http://www.pbcalliance.com>  
Workforce Alliance serves Palm Beach County as the premier business resource for job market forecasting, employment, education and training.

## EDUCATION

### Benjamin School, The

11000 Ellison Wilson Road  
North Palm Beach, FL 33408  
Kathy Aiello  
(561) 472-3459  
Fax: (561) 691-9017  
<http://www.thebenjaminschool.org>  
We are a college-preparatory, independent, non-sectarian school. PK4 - Grade 12 with two campuses: grades PK-8 in North Palm Beach, 9-12 in Palm Beach Gardens.

### Campus Management Corp

777 Yamato Road  
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Brian Nelson, General Counsel & Sr VP  
(561) 923-2500  
Fax: (561) 923-2750  
<http://www.campusmanagement.com>  
Campus Management serves a range of public and private universities and colleges, community colleges and proprietary postsecondary institutions worldwide, and whose software help its clients run more than 1,300 colleges and universities, plus a range of foundations and not-for-profit organizations.

## Florida Atlantic University

777 Glades Road  
Boca Raton, FL 33431  
Dr. John Pritchett, Interim President  
(561) 297-3450  
Fax: (561) 297-2777  
<http://www.fau.edu>  
Florida Atlantic University (FAU) operates two Palm Beach County campuses, located in Boca Raton and Jupiter. It offers more than 170 undergraduate, graduate and doctoral degrees through the University's nine colleges. FAU is earning a reputation as a top research institution in areas ranging from biomedicine and biotechnology to ocean engineering and coastline security.

### Keiser University

2085 Vista Parkway  
West Palm Beach, FL 33411  
Karin Cogswell, Campus President  
(561) 471-6000  
Fax: (561) 471-7849  
<http://keiseruniversity.edu>  
Keiser University is a regionally accredited, private University with 13 campuses located throughout the state offering master, bachelor & associate degrees both on campus and on-line.

### Lynn University

3601 North Military Trail  
Boca Raton, FL 33431  
Kevin Ross, President  
(561) 237-7823  
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Campus at Jupiter**  
5353 Parkside Drive  
Jupiter, FL 33458  
561.799.8500  
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NSU is currently the nation's 6th largest private not-for-profit University. In addition to West Palm Beach, we have Student Education Centers in Orlando, Miami, Tampa and Jacksonville.

## Palm Beach Atlantic University

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3308 Forest Hill Boulevard, C-124  
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<http://www.sfcei.com>

### Sexton Engineering Associates

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## EXECUTIVE RECRUITMENT

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### ★ Wells Fargo Advisors

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<http://www.ci.boca-raton.fl.us>  
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### Delray Beach, City of

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Fax: (561) 243-7199  
<http://www.mydelraybeach.com>  
The City of Delray Beach provides the full range of  
municipal services.

### Juno Beach, Town of

340 Ocean Drive  
Juno Beach, FL 33408  
Joseph Lo Bello, Town Manager  
(561) 626-1122  
Fax: (561) 775-0812  
<http://www.juno-beach.fl.us>  
Seaside community which is predominately residential in  
character. Population 3,262 Full Time and 7,000 Part  
Time.

### Jupiter, Town of

210 Military Trail  
Jupiter, FL 33458  
Andy Lukasik, Town Manager  
(561) 741-2214  
Fax: (561) 575-9730  
<http://www.jupiter.fl.us>

### Lake Park, Town of

535 Park Avenue  
Lake Park, FL 33403  
Patrick Sullivan AICP  
Community Development Department Director  
(561) 881-3318  
Fax: (561) 881-3323  
<http://www.lakeparkflorida.gov>  
The Lake Park Community Development Department is  
responsible for planning, zoning, grants, business and  
economic development, building permits, enforcing the  
town code and reviewing applications for occupational  
licenses.

### Palm Beach County - County Attorney

301 North Olive Avenue, Suite 601  
West Palm Beach, FL 33401  
Denise Nieman, County Attorney  
(561) 355-2225  
Fax: (561) 355-4398  
<http://www.pbcgov.com>  
The County Attorney's Office provides legal  
counsel/services, and primary legal representation, to the  
County Commission, departments and staff.

### Palm Beach County Administration

P.O. Box 1989  
West Palm Beach, FL 33402  
Shannon LaRocque-Baas PE.  
Assistant County Administrator  
(561) 355-2030  
Fax: (561) 355-3982  
<http://www.pbcgov.com>  
The County Administrator manages an annual budget  
and oversees approximately 6,000 County employees in  
more than 30 departments, divisions and offices.

### ▲ Palm Beach County Board of County Commissioners

301 North Olive Avenue, 12th Floor  
West Palm Beach, FL 33401  
Comm. Burt Aaronson, Chairman  
(561) 355-2205  
Fax: (561) 355-6332  
<http://www.pbcgov.com>  
Adopts ordinances and resolutions to establish policies  
and programs to protect the health, safety and general  
welfare of Palm Beach County residents.

### Palm Beach County Film and Television Institute

700 South Dixie Hwy., Suite 102  
West Palm Beach, FL 33401  
Bill Metzger  
(561) 233-1000  
<http://www.pbfilm.com>

### Palm Beach County Planning, Zoning & Building Dept.

2300 North Jog Road, Suite 2W-18  
West Palm Beach, FL 33411  
Barbara Alterman, Executive Director  
(561) 233-5000  
Fax: (561) 233-5167  
<http://www.pbcgov.com>  
Responsibilities include site planning, zoning, building  
permits and code enforcement.

### Palm Beach Gardens, City of

10500 North Military Trail  
Palm Beach Gardens, FL 33410  
Ronald Ferris, City Manager  
(561) 799-4100  
Fax: (561) 799-4111  
<http://www.pbgl.com>  
With cosmopolitan flair and hometown feel, The  
Gardens is the epicenter of a burgeoning business  
community with notable corporate headquarters ranging  
from Scripps Florida to The PGA.



## Riviera Beach, City of

600 West Blue Heron Boulevard  
Riviera Beach, FL 33404  
Ruth Jones, City Manager  
(561) 845-4010  
Fax: (561) 840-3353  
<http://www.rivierabch.com>  
A full-service municipality serving 33,000 residents.

## Village of Wellington

14000 Greenbriar Boulevard  
Wellington, FL 33414  
Francine Ramaglia  
Director of Administrative & Financial Services  
(561) 791-4000  
Fax: (561) 791-4045  
<http://www.ci.wellington.fl.us>  
Provides municipal government to the local community; the vision of Wellington balances a unique hometown, family atmosphere with an attractive natural environment and recreational, cultural and educational activities with facilities for all ages.

## West Palm Beach Downtown Development Authority

301 Clematis Street, Suite 200  
West Palm Beach, FL 33401  
Melissa Wohlust, Executive Director  
(561) 833-8873  
Fax: (561) 833-5870  
<http://www.westpalmbeachdda.com>  
Promoting and enhancing a safe, vibrant Downtown for residents, businesses and visitors through strategic development of economic, social and cultural opportunities.

## ★ West Palm Beach/CRA WPB City Center/Downtown District

P.O. Box 3366  
West Palm Beach, FL 33402  
Mayor Lois Frankel  
(561) 822-1400  
Fax: (561) 822-1424  
<http://www.wpb.org>  
A vibrant, attractive and safe city recognized as a Model Community and committed to integrity, cooperation and customer service.

## ★ West Palm Beach/Northwood Pleasant City District

401 Clematis Street, 2nd Floor  
West Palm Beach, FL 33401  
Kim Briesemeister, Executive Director  
(561) 822-1436  
Fax: (561) 822-1460  
<http://www.wpbcr.org>  
The Northwood/Pleasant City District is a targeted redevelopment area located in the northern portion of the City of West Palm Beach.

## HEALTH CARE SERVICES

### Cleveland Clinic Florida Health & Wellness

525 Okeechobee Blvd., Cityplace Tower 14th Floor  
West Palm Beach, FL 33401  
Jill Burgess, Administrative Center  
(561) 804-0200  
Fax: (561) 804-0222  
<http://www.clevelandclinicflorida.org>  
Cleveland Clinic Florida is a not-for-profit multi-specialty medical group practice. Patients have access to everything from preventive care to advanced diagnostics and treatments.

## CYBERKNIFE Center of Palm Beach

10335 North Military Trail, Suite C  
Palm Beach Gardens, FL 33410  
Marcia Farkas, Business Administrator  
(561) 799-2828  
Fax: (561) 775-3788  
<http://www.palmbeach.morsecyberknife.com>  
Cyberknife specializes in outpatient, non-invasive, stereotactic radiosurgery for tumors and lesions, anywhere in the body.

## Drug Study Institute

1004 South Old Dixie Hwy., Suite 201  
Jupiter, FL 33458-7200  
Dr. Melody Sanger  
BSN, RN, MD, CCRP, CCRP  
Director of Clinical Research  
(866) 575-1212  
Fax: (561) 745-6664  
<http://www.drugstudy.md>  
Drug Study Institute (DSI) is a primary care investigative research site dedicated to quality investigational new drug studies.

## Florida's Blood Centers, Inc.

3451 Northlake Boulevard  
Lake Park, FL 33403  
Trish Lowry, Director of Business Development  
(561) 845-2323  
Fax: (561) 472-3931  
<http://www.floridasbloodcenters.org>  
The largest blood center in Florida and the sole supplier to more than 70 hospitals, as well as other healthcare facilities in 22 Florida counties.

## HOSPITALS AND MEDICAL CENTERS

### Bethesda Healthcare System

2815 South Seacrest Boulevard  
Boynton Beach, FL 33435  
Robert Broadway, Vice President  
(561) 737-7733  
Fax: (561) 737-4534  
<http://www.bethesdahealthcare.com>  
Bethesda is a comprehensive, acute care, community hospital, providing quality health services in a caring manner to include cardiovascular, cancer, obstetrics, pediatrics, rehabilitation and more.

### Hayes Clinical Laboratory

2431 Quantum Blvd  
Boynton Beach, FL 33426  
Trent Hayes, VP  
(561) 752-5550  
Fax: (561) 752-5549  
<http://www.hayeslab.com>  
Diagnostic testing laboratory.

### ■ JFK Medical Center

5301 South Congress Avenue  
Atlantis, FL 33462  
Gina Melby, CEO  
(561) 548-3791  
Fax: (561) 548-3685  
<http://www.jfkmc.com>  
JFK Medical Center is a 464-bed medical/surgical acute care facility, outpatient center and medical office complex. It's a recognized leader in cardiovascular, oncology, neurosciences, orthopedics, bariatrics, diagnostic imaging and women's health services.

### Palm Healthcare Foundation, Inc.

1016 North Dixie Hwy  
West Palm Beach, FL 33401  
Suzette Wexner, President & CEO  
(561) 833-6333  
Fax: (561) 833-0070  
<http://www.palmhealthcare.org>  
As the leading public healthcare foundation in PBC, our mission is to improve health and grow and strengthen health professions.

## HOTELS, RESORTS AND MEETING FACILITIES

### Boca Raton Marriott at Boca Center

5150 Town Center Circle  
Boca Raton, FL 33486  
Robert Ferguson, Director of Sales & Marketing  
(561) 392-4600  
Fax: (561) 395-8258  
<http://www.marriott.com/pbibr>  
256 guest rooms, ABSINTHE Restaurant, convention & banquet rooms, outdoor pool & health club.

### ★ Boca Raton Resort & Club

501 East Camino Real  
Boca Raton, FL 33432  
Morgan M. Green, Manager, Public Relations  
(561) 447-3210  
Fax: (561) 447-5040  
<http://www.bocaresort.com>  
Premier destination resort and private club. Variety of recreational activities: championship golf, tennis, private beach & marina, world-class spa, outstanding dining and comprehensive children's program.

### Brazilian Court Hotel & Beach Club

301 Australian Avenue  
Palm Beach, FL 33480  
Stacy Lee, Director of Sales & Marketing  
(561) 655-7740  
Fax: (561) 655-0801  
<http://www.thebraziliancourt.com>  
Luxurious 4-Star, 4-Diamond, 80-room boutique hotel offering 2,750 sq. ft. of flexible meeting space, catered by Cafe Boulud, on Palm Beach.

### Breakers, The

One South County Road  
Palm Beach, FL 33480  
David Burke, Vice President of Sales & Marketing  
(561) 659-8404  
Fax: (561) 655-6654  
<http://www.thebreakers.com>  
560-room, luxury oceanfront resort, located on 140 acres in the heart of Palm Beach. Rated AAA Five-Diamond.

### Colony, The

155 Hammon Avenue  
Palm Beach, FL 33480  
Ruth Young, Director of Sales & Marketing  
(561) 655-5430  
Fax: (561) 659-8104  
<http://www.thecolonypalmbeach.com>  
European-style boutique hotel. Steps from the ocean. Luxuriously renovated rooms. Corporate/Wedding meeting space with group room rates available.

### Crowne Plaza West Palm Beach Hotel

1601 Belvedere Road  
West Palm Beach, FL 33406  
Nancy Gwinn, Director of Sales & Marketing  
(561) 689-6400  
Fax: (561) 478-6809  
<http://www.cpwestpalmbeach.com>  
Centrally located in West Palm Beach, the Crowne Plaza Hotel offers the best in overnight accommodations and meeting/banquet facilities.

### Delray Beach Marriott

10 North Ocean Boulevard  
Delray Beach, FL 33483  
Jim Graham, Director of Sales & Marketing  
(561) 274-3200  
Fax: (561) 274-3201  
<http://www.delraybeachmarriott.com>  
269 sleeping rooms, including 94 suites and luxury suites. 15,000 sq. ft. of meeting & flexible function space. The Delray Beach Marriott is happy to announce the addition of NSpa, with 9 treatment rooms and a full service salon on premises.

#### ■ DoubleTree Hotel in the Gardens

4431 PGA Boulevard  
Palm Beach Gardens, FL 33410  
Elaina C. Samec, Catering/Sales Manager  
(561) 622-2260  
Fax: (561) 624-1043  
<http://www.doubletreewestpalmbeach.com>  
Welcome to the Doubletree Palm Beach Gardens Hotel & Executive Meeting Center. 279 guestrooms each with private balconies and all featuring Tempur-Pedic beds. Home to the World's only IACC, silver LEED certified Executive Meeting Center offering over 13,000 Square feet PURE air-filtered meeting space. The hotel offers a resort style swimming pool complete with Grotto pool bar and Cabana's. The entire hotel underwent a \$15 million dollar renovation that concluded in 2009 and now offers a Zen atmosphere that is unparalleled in the Palm Beaches.

#### Hilton Garden Inn Palm Beach Gardens

3505 Kyoto Gardens Drive  
Palm Beach Gardens, FL 33410  
Jessica Rose  
(561) 694-5833  
Fax: (561) 694-5829  
<http://www.palmbeachgardens.HGI.com>  
The Hilton Garden Inn Palm Beach Gardens has 175 guest rooms including 21 suites, 5,000 feet of meeting space and is within walking distance to a variety of restaurants and shopping locations making this an ideal for corporate and social groups alike.

#### Homewood Suites by Hilton Palm Beach Gardens

4700 Donald Ross Road  
Palm Beach Gardens, FL 33418  
Andrew Saporito, Director of Sales  
(561) 622-7799  
Fax: (561) 622-7753  
<http://www.palmbeachgardens.homewoodsuites.com>  
New All Suites Upscale Homewood Suites by Hilton, only three miles from beautiful sandy beaches, offering complimentary Suite Start® hot breakfast buffet, Welcome Home® reception (Mon-Thurs evenings), complimentary WIFI, fully equipped kitchens, outdoor heated pool, putting green.

#### Hyatt Place - West Palm Beach

295 Lakeview Avenue  
West Palm Beach, FL 33401  
James Hanson, Director of Sales  
(561) 655-1454  
Fax: (561) 835-4122  
<http://hyattplacewestpalmbeach.com>

#### Jupiter Beach Resort

5 North A1A  
Jupiter, FL 33477  
Jeff Castner, General Manager  
(561) 745-7151  
<http://www.jupiterbeachresort.com>  
4-diamond, oceanfront Resort that is perfect for business or pleasure with luxury amenities that include 168 guestrooms, 12,000 sq ft of flexible banquet space, 2 restaurants & lounge, & full service Spa & Salon.

#### ★ Lots of Yachts/Lots of Spots

132 Sussex G  
West Palm Beach, FL 33417  
Sheila Schwartz, President  
(561) 242-4753  
Fax: (866) 774-0086  
<http://www.lotsofyachts.com>  
Specializes in corporate meetings and special events such as weddings, fundraisers, X-mas parties, corporate retreats, product luncheons/dinners and private parties on luxury yachts and unique locations, such as mansions, townhouses, lofts, penthouses, etc.

#### Omphoy Ocean Resort

2842 S. Ocean Blvd.  
Palm Beach, FL 33480  
Heather Hallenbeck, Sr. Sales Manager  
(561) 540-6440  
Fax: (561) 659-5317  
<http://www.omphoy.com>  
The Omphoy Ocean Resort is the first new oceanfront resort on Palm Beach in more than 18 years, and the only beachfront boutique hotel on the island. It boasts 134 guestrooms and suites all of which offer panoramic water views of the Atlantic Ocean or Intracoastal Waterway.

#### ★ Palm Beach Marriott Singer Island Beach Resort & Spa

3800 North Ocean Drive  
Singer Island, FL 33404  
Kyle Hamill, Director of Sales & Marketing  
(561) 340-1710  
Fax: (561) 340-1725  
<http://luxurycollection.com/singerisland>  
Features 239 all-suite resort units and 66 residential condominiums. The resort includes 4,000 sq. ft. of meeting space, an 8,500 sq. ft. spa, and all of the amenities and services one would expect from a world-class facility.

**The Business Development Board assists in the review of available housing and housing costs.**



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*The Only IACC & LEED Certified Meeting Center in the World that offers a PURE Air meeting environment*

Taking care of your business is our specialty. With the addition of our 13,700 SQ. FT. Executive Meeting Center we can accommodate up to 140 guests in a 99% allergen-free and filtered air environment. Complete Wireless connectivity, ceiling mounted projectors with drop-down screens, 18 hour ergonomic chairs, and a Meetings' Concierge are all standard within our new EMC. Combined with "All-inclusive" meeting room-meals-continuous break package pricing we make doing business... "PURE & SIMPLE"

We are conveniently located just 8 miles north of West Palm Beach International Airport (PBI) at the PGA exit #79 on I-95, and 1.5 miles east of the Florida Turnpike directly across from Midtown, Garden Square, and PGA Commons offering numerous Restaurants and Boutique shops

While here enjoy our new Oz. Restaurant offering a unique Steak & Fusion menu that affords you the opportunity of selecting your own portions by the Oz. Libation is available within Fusion lounge with daily Happy Hour specials. Invigorate or relax yourself within our Pre-Cor exercise room or relax in a cabana by our resort style pool. Hilton Honors-Diamond & Gold level guests may enjoy our complimentary pantry

Please visit us online for more information or simply call to make your guestroom reservation today: 561.622.2260 or 1.800.371.7760

**4431 PGA BLVD., PALM BEACH GARDENS, FL 33410**

**WWW.DOUBLETREEPALMBEACHGARDENS.COM • 561.622.2260 • 1.800.371.7760**

#### ■ Palm Beach Gardens Marriott

4000 RCA Blvd  
Palm Beach Gardens, FL 33410  
Tom Mulroy, General Manager  
(561) 630-1302  
Fax: (561) 622-8888  
<http://www.marriott.com/pbpg>  
279 newly renovated guestrooms including 6 suites,  
10,000 sq. ft. of elegant banquet and meeting facilities.  
Nearby shopping and recreation activities. The first full-  
service Certified Green Marriott on Florida's East Coast!

#### PGA National Resort & Spa

400 Avenue of the Champions  
Palm Beach Gardens, FL 33418  
Marta Weinstein, National Sales Manager  
(561) 273-2910  
Fax: (561) 622-0299  
<http://www.pga-resorts.com>  
339 guest rooms, 5 PGA tournament courses, world  
class spa, fitness center, tennis, croquet, golf academy  
and casual to fine dining options.

#### Royal Inn

675 Royal Palm Beach Boulevard  
Royal Palm Beach, FL 33411  
Jess Santamaria, Owner  
(561) 793-2350  
Fax: (561) 793-9090  
<http://www.royalinnhotel.com>  
Hotel with 166 suites and rooms (many with  
kitchenettes). Upscale accommodations at family  
affordable rates.

#### SpringHill Suites by Marriott

2437 Metrocentre Blvd.  
West Palm Beach, FL 33407  
Becky Reincke, Sales Manager  
(561) 689-6814  
Fax: (561) 689-6815  
<http://www.marriott.com/pbiwi>  
New all Suite Hotel with 130 rooms centrally located  
within easy access to shopping, dining and entertainment.  
Only 10 minutes to the beach.

#### ■ West Palm Beach Marriott

1001 Okeechobee Boulevard  
West Palm Beach, FL 33401  
Jeri Ann Hart, Director of Sales & Marketing  
(561) 833-1234  
Fax: (561) 833-1255  
<http://www.westpalmbeachmarriott.com>  
352 deluxe guestrooms, 18,000 sq. ft. of flexible function  
space, located in the heart of downtown West Palm  
Beach and 2 miles from Palm Beach International Airport  
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### HR CONSULTING

#### ★ CBIZ

951 Yamato Road, Suite 200W  
Boca Raton, FL 33431  
Chris Wittig, CPA  
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Fax: (866) 940-5587  
<http://www.cbiz.com>  
CBIZ combines national resources with the personal  
attention of a local, trusted advisor in managing your  
company's finances, employees and technology.

#### ★ Right Management

1301 East Broward Blvd.  
Ft. Lauderdale, FL 33301  
Tom Shea, CEO  
(954) 334-2500  
Fax: (954) 486-7560  
<http://www.right.com>  
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services.

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- Freshly brewed Starbucks coffee
- BlueFire Grille
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- Minutes from the airport, golf, beaches, restaurants and shopping

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and you have yourself the perfect meeting destination.



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## HR CONSULTING AND SERVICES

### ★ Oasis Outsourcing

2054 Vista Parkway, Suite 300  
West Palm Beach, FL 33411  
Rachel Brenner  
(888) 328-2463  
Fax: (866) 709-9391  
<http://www.oasisadvantage.com>  
Oasis Outsourcing is the nation's largest privately held Professional Employer Organization (PEO). We provide Human Resources administration, benefits, payroll services, tax filings, workers' compensation and related products/services to small and medium sized businesses.

### ▲ Workforce Alliance, Inc.

315 South Dixie Highway, Suite 101  
West Palm Beach, FL 33401  
Kathryn Schmidt, President/CEO  
(561) 340-1061  
Fax: (561) 340-1062  
<http://www.pbcalliance.com>  
Workforce Alliance serves Palm Beach County as the premier business resource for job market forecasting, employment, education and training.

## INDUSTRIAL AND CORPORATE PARKS

### ★ Florida Research Park

14703 Park of Commerce Boulevard  
Jupiter, FL 33478  
Steven Garine, Director of Business Development  
(561) 694-1356  
Fax: (561) 627-7764  
<http://www.floridaresearchpark.com>  
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## INSURANCE AGENCIES AND SERVICES

### ★ AFLAC

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Boynton Beach, FL 33426  
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An Independent Agent Representing AFLAC Florida South Central American Family Life Assurance Company  
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Fax: (561) 969-2114  
<http://www.aflac.com>  
AFLAC has a wide range of insurance policies and services designed to grow with your business. With AFLAC your employees get the coverage they want. AFLAC pays cash benefits directly to policyholders, unless they choose otherwise, usually within just four days. So, they'll have cash to help cover living expenses like rent, child-care or groceries. Here's how you benefit: Policies are 100% employee-paid, so there is no direct cost to your company. AFLAC complements current HSA/HDHP arrangements by offering compatible plans. AFLAC helps attract and retain employees. We offer AFLAC-assisted administration. Employee participation can lower taxable income and may reduce your overall share of FICA and FUTA taxes.

### ★ CBIZ

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Fax: (866) 940-5587  
<http://www.cbiz.com>  
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### ★ Frank Crystal & Company

240 Royal Palm Way  
Palm Beach, FL 33480  
Katrina Lee, Director  
(561) 273-2309  
Fax: (561) 273-2329  
<http://www.frankcrystal.com>  
As the alternative in insurance consulting and brokerage, we provide industry-leading services and counsel for employee benefits, private client services and property and casualty.

### Gables Benefits Group

128 North River Drive W  
Jupiter, FL 33458  
Douglas Pearce, President  
(561) 745-3064  
Fax: (561) 744-4761  
<http://www.gablesfinancialgroup.com>  
Member of United Benefit Advisors LLC specializing in mid to large group Employee Benefit (Doug Pearce) Solutions.

### ▲ Plastridge Insurance Agency

820 NE 6th Avenue  
Delray Beach, FL 33483  
Thomas E. Lynch  
CPCU, President  
(800) 290-1143  
Fax: (561) 276-5244  
<http://www.plastridge.com>  
Plastridge Insurance was established in 1919. We write and consult on every type of insurance, business, personal and financial services.

### ★ Richard S. Bernstein & Associates, Inc.-Insurance

1551 Forum Place, Suite 300-A  
West Palm Beach, FL 33401  
Richard Bernstein, CEO  
(561) 689-1000  
Fax: (561) 689-0745  
<http://www.rbernstein.com>  
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Tequesta, FL 33469  
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## The BDB offers assistance in working with Enterprise Florida for state grants and/or other assistance.



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business*



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Fax: (561) 655-5509  
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Information Technology service consultants providing computer systems support, maintenance and strategic IT consulting to businesses.

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**LANDSCAPING**

★ **Ashem Group, The**

9924 Happy Hollow Road  
Delray Beach, FL 33446  
Paul Licata, Director of Business Dev.  
(561) 495-2331  
Fax: (561) 495-1478  
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<http://www.palmbeachpost.com>  
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Our services help clients turn fixed assets into dynamic  
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### ■ Ecclestone Organization

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Andrew Deitz, General Manager  
(561) 686-1555  
Fax: (561) 686-5553  
<http://www.deitzrealty.com>  
This business is designed to manage and lease two office  
buildings in West Palm Beach and Palm Beach Gardens  
and represent tenants.

### ★ First Industrial Realty Trust, Inc.

15300 Park of Commerce Blvd  
Jupiter, FL 33478  
Randy Bongard, Regional Manager  
(561) 625-8279  
Fax: (561) 625-8280  
<http://www.firstindustrial.com>  
First Industrial Realty Trust, Inc. is the nation's largest  
provider of diversified industrial real estate. We lease,  
develop, redevelop, buy, sell and manage industrial  
facilities in the nation's top 25 industrial markets.

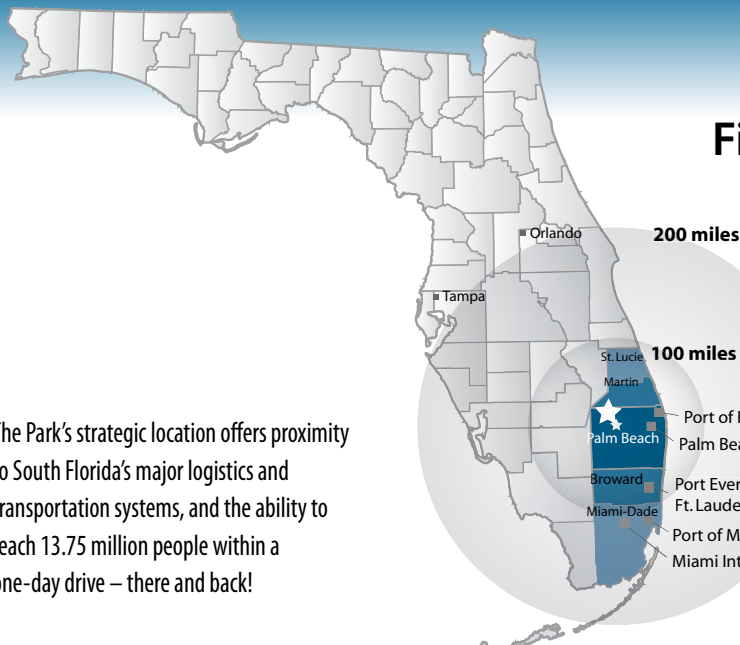
### ▲ Flagler Real Estate Services

2600 North Military Trail, Suite 160  
Boca Raton, FL 33431  
Keith O'Donnell, Managing Director  
(561) 443-5550  
Fax: (561) 443-5551  
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Flagler is one of Florida's oldest and largest full-service  
commercial real estate firms, with a portfolio that consists  
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of entitled land. Headquartered in Coral Gables, Florida  
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leasing, property management, and consulting services  
through its network of strategically located regional  
offices throughout the state.

### Illustrated Properties

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Virginia Spencer, General Manager  
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Fax: (561) 624-4418  
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Illustrated Properties is an established, independent real  
estate brokerage firm. Recognized as the leader in  
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Fax: (561) 848-6100  
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Keller Trust owns and manages over 1/3 million square feet of industrial space in central Palm Beach County.  
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4700 Sheridan Street, Suite P  
Hollywood, FL 33021  
Denise Talboy,  
Director of Corporate Business Services  
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Fax: (954) 893-1372  
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Palm Beach Gardens, FL 33418  
Linda Bright, Real Estate Professional  
(561) 629-4995  
Fax: (561) 630-9666  
<http://www.leibowitzrealty.com>  
Linda Bright is a Real Estate Professional with over 20 years of Sales & Marketing experience and has held professional sales positions with Wang Computers, Johnson & Johnson and Real Estate developers.

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Michael Falk, Principal, CCIM, SIOR  
(561) 478-6400  
Fax: (561) 478-9059  
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## NAI/Merin Hunter Codman, Inc.

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Commercial real estate leasing management, sales, tenant representation, corporate relocation, receivership, tax appeal, government relations. Since 1987. Palm Beach & Broward.  
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## WGCompass Realty Partners, LLC

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West Palm Beach, FL 33402-1625  
Donald DeWoody, Principal  
561 6591800101  
Fax: (561) 659-7590  
<http://www.compassfl.com>  
Commercial real estate, sales, leasing, brokerage and management.

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Michael Walters, SIOR  
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(954) 659-3250  
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South Florida's premier real estate and relocation company. Full service relocation division, residential, commercial, mortgage and title insurance.

### Cort Relocation/Furniture

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Fax: (561) 752-2507  
<http://www.cort.com>

### ★ Keyes Company/Realtors, The

4700 Sheridan Street, Suite P  
Hollywood, FL 33021  
Denise Talbot, Director of Corporate Business Services  
(561) 282-5276  
Fax: (954) 893-1372  
<http://www.keyes.com>  
Full array of residential/commercial brokerage services including mortgage, title, corporate relocation management and employee benefit programs.



## RESEARCH PARKS

### Florida Atlantic Research and Development Authority

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Boca Raton, FL 33431  
Scott Ellington, Executive Director  
(561) 416-6092  
Fax: (561) 416-6092  
<http://www.research-park.org>  
The Research Park at FAU is a public/private development for companies wishing to locate next to the campus, taking advantage of joint research opportunities.

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1900 Corporate Drive  
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Lauren Spector, CFO  
(561) 731-4999  
Fax: (561) 732-9888  
<http://www.quantachrome.com>  
Manufacturer of scientific instruments to measure physical properties of powders.

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(561) 278-4840  
Fax: (561) 278-4304  
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Anixter is a global distributor of infrastructure products for telephone, computer and CCTV systems. We offer technical design assistance for installation of these systems and bundle our products with our innovative Supply Chain services.

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Drew Levine, President, Security Services Division  
(561) 691-6737  
<http://www.wackenhut.com>  
Wackenhut is a world-class provider of security and related services to a broad range of customers.

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Marvin Tanck, CEO  
(561) 848-7200  
Fax: (561) 848-0346  
<http://www.gulfstreamgoodwill.com>  
Assists businesses, recruits and trains qualified employees and serves as a resource for outsourcing work.

### ★ Junior Achievement of the Palm Beaches, Inc.

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West Palm Beach, FL 33407  
Jim Gavrilos, President  
(561) 242-9468  
Fax: (561) 242-9469  
<http://www.juniorachievement.com>  
Non-profit organization that places business volunteers in the classroom to teach Business, Economic and Workforce Readiness skills.

### Seagull Industries for the Disabled, Inc.

3879 W. Industrial Way  
Riviera Beach, FL 33404  
Fred Eisinger, Executive Director  
(561) 842-5814  
<http://www.seagull.org>  
Private, non-profit social service agency that provides vocational, residential and educational programs for mentally retarded and developmentally challenged adults.

## SOFTWARE DESIGN AND DEVELOPMENT

### ■ Campus Management Corp

777 Yamato Road  
Boca Raton, FL 33431  
Brian Nelson, General Counsel & Sr VP  
(561) 923-2500  
Fax: (561) 923-2750  
<http://www.campusmanagement.com>  
Campus Management serves a range of public and private universities and colleges, community colleges and proprietary postsecondary institutions worldwide, and whose software help its clients run more than 1,300 colleges and universities, plus a range of foundations and not-for-profit organizations.

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### Honda Classic, The

631 US Highway 1, Suite 410  
North Palm Beach, FL 33408  
Joanie Connors, Director of Sales  
(561) 799-4619  
Fax: (561) 624-9495  
<http://www.thehondaclassic.com>  
A PGA Tour event will be held at PGA National Resort & Spa Champion course March 1 - March 7, 2010.

### Miami Dolphins / Sun Life Stadium

2269 Dan Marino Boulevard  
Miami Gardens, FL 33056  
Rick Lassiter, Senior Director of Premium Seating  
(305) 623-6288  
Fax: (305) 623-6487  
<http://www.sunlifestadium.com>  
National Football League franchise/Sports & entertainment facility.

### ★ PGA of America

100 Avenue of the Champions  
P.O. Box 109601  
Palm Beach Gardens, FL 33410  
Jamie Carbone, Director Public Relations  
(561) 624-8446  
Fax: (561) 624-8448  
<http://www.pga.com>  
World's largest working sports organization comprised of 28,000 golf professionals dedicated to growing the game and the business of golf. Conducts educational programs, conducts major golf tournaments along with leading player development initiatives such as Play Golf America.

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(954) 717-3550  
Fax: (954) 717-3570  
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<http://www.careersusa.com>  
Premier national staffing organization offering diverse range of experienced personnel in numerous fields. Founded in 1981, CareersUSA also offers franchise opportunities.

### Crescent Solutions

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(561) 431-0342  
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For the past 14 years, Express Employment Professionals has provided temporary, temp-to-hire and direct hire staffing services in professional, finance, sales, office, call center, industrial and distribution fields to companies and government agencies in Palm Beach County.

### Manpower, Inc.

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Michael Vorse, President  
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Leader in Staffing & HR Solutions. Assessments, training, personality profiles, consulting, resume pre-screening.

### ▲ Workforce Alliance, Inc.

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Kathryn Schmidt, President/CEO  
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Fax: (561) 340-1062  
<http://www.pbcalliance.com>  
Workforce Alliance serves Palm Beach County as the premier business resource for job market forecasting, employment, education and training.

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Palm Beach County's Business Resource

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APR Director, Government & Community Affairs  
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### ★ **Communications Resource Management, Corp.**

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Fax: (561) 734-7004  
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Fax: (561) 932-0701  
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Fernando Levi, President  
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Fax: (561) 998-8455  
<http://www.fastlaneamericas.com>  
FastLane is a transportation company specializing in all forms of trucking, international freight forwarding, warehousing and data management.

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One East 11th Street, Suite 400  
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—Richard S. Bernstein,  
CEO, Richard S. Bernstein & Associates, Inc.



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Rod Macon, Regional Director  
(561) 691-7775  
Fax: (561) 694-4718  
<http://www.fpl.com>

An investor owned utility which provides electricity and electricity-related products and services.

### ■ Florida Public Utilities Company

401 South Dixie Highway, West Palm Beach, FL 33401  
Marc Seagrave, Director of Marketing & Sales  
(561) 838-1714  
Fax: (561) 833-8562  
<http://www.fpsc.com>

Florida Public Utilities provides natural gas, propane, electricity and gas installation and appliance services to communities in growing markets throughout Florida.

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Boca Raton, FL 33487  
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(561) 997-7771  
Fax: (561) 997-5208  
<http://www.itvisus.com>

### ★ RML Video Production Services

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Patti Hamilton, VP-Director of Business Development  
(561) 202-2441  
Fax: (561) 582-6985  
<http://www.southernwastesystems.com>  
SWS operates recycling facilities throughout South Florida leading the market in ecologically responsible solutions for the collection and recycling of commercial, industrial and residential waste.

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Robert Anderson, Vice President & Co-Founder  
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Fax: (561) 833-4141  
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Boca Raton, FL 33487-2797  
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(561) 226-9319  
Fax: (561) 989-2952  
<http://www.sbasite.com>  
Leading U.S. provider of wireless infrastructure, primarily towers and related services.

### Verizon Wireless Communications

777 Yamato Road, Suite 600  
Boca Raton, FL 33431  
Jason Brown  
(561) 302-3995  
Fax: (813) 290-6702  
<http://www.verizon.com>  
More than 61,000 Verizon Wireless people serve over 56 million customers nationwide. Verizon Wireless is committed to help the local communities where we work.

# 2010 Quick List



A compilation of Business Development Board members listed alphabetically by company name, with industry categories.



**1st United Bank**

Banking

Linda Casey  
(561) 653-3715

**1Vault Networks**

IT Consultants and Service Providers

Kevin Bly  
(954) 736-2709

**A**

**Above & Beyond Reprographics**

Printers

Chris Shelby  
(561) 478-4774

**Accrisoft**

Computer System Integration

Tom Mays  
(561) 988-2520

**Ackerman, Link & Sartory, P. A.**

Attorneys

Wendy Sartory Link  
(561) 838-4100

**Aerotek**

Staffing and Personnel Services

Julie Perlman  
(954) 717-3550

**AFLAC**

Insurance Agencies and Services

Patti Leonaggeo  
(561) 434-4558

**AirLiance Materials**

Aerospace and Aviation Manufacturing

Roscoe Musselwhite  
(561) 741-6565

**Alchemy Communications Group**

Advertising & Graphic Design

Kelly Owens  
(561) 277-9988

**Alexandria Real Estate Equities, Inc.**

Bio Medical/Bio Technology

Joel Marcus  
(626) 578-9693

**Alpern Rosenthal**

Accountants

Martin Cass  
(561) 689-7888

**Anderson-Moore Construction Corp.**

Real Estate Development and Construction

Judith Schumacher  
(561) 753-7400

**Anixter**

Cabling and Fiber Optics - Installation

Mark Schulker  
(561) 278-4840

**Anspach Effort, Inc., The**

Medical Instrumentation and Devices

Elaine Beers  
(561) 627-1080

**Applefield Waxman, Inc.**

Real Estate Sales, Leasing and Brokerage

Peter Applefield  
(561) 687-5800

**Aquila Property Company, Inc./Binks Forest Golf Club**

Property Management

Thomas Weber  
(561) 515-8584

**Ashem Group, The**

Paul Licata  
(561) 495-2331

**ATB Furnished Housing**

Relocation Services

Denise Walker  
(866) 633-3331

**Austin Commercial, LP**

Contractors

Michael Ceita  
(954) 302-6500

**B**

**B/E Aerospace, Inc.**

Aerospace and Aviation Manufacturing

Amin Khoury  
(561) 791-5000

**Bank of America**

Banking

Fabiola N. Brumley  
(561) 838-2376

**BankAtlantic**

Banking

Patrick Southworth  
(561) 670-5980

**Baron Sign Manufacturing**

Signage Design and Manufacturing

Sandie Foland  
(561) 863-7446

**BB&T**

Banking

Antonio Duboy  
(561) 616-4050

**Belcan Corporation**

Engineering Consultants

Ron Atchley  
(561) 493-7260

**Belden**

Manufacturers - Commercial

Elizabeth Stephan  
(561) 582-2900

**Belle Glade Chamber of Commerce**

Chambers of Commerce

Brenda Bunting  
(561) 996-2745

**Belle Glade, City of**

Government - Local

Lomax Harrelle  
(561) 996-0100

**The Benjamin School**

Education

Kathy Aiello  
(561) 472-3459

**Bethesda Healthcare System**

Hospitals and Medical Centers

Robert Broadway  
(561) 737-7733

**BioFlorida**

Bio Medical/Bio Technology

Russell Allen  
(561) 653-3839

**BIOMET 3i, Inc.**

Medical Instrumentation and Devices

Edward Sabin  
(561) 776-6706

**Biotest (formerly Nabi Pharmaceuticals)**

Pharmaceutical Manufacturing

Rainer Pabst  
(800) 327-7106

**Black Chamber of Commerce of Palm Beach County, The**

Chambers of Commerce

Paul Nunnally  
(561) 833-1570

**Boca Raton Chamber of Commerce, The Greater**

Chambers of Commerce

Troy M. McLellan  
(561) 395-4433

**Boca Raton Marriott at Boca Center**

Hotels, Resorts and Meeting Facilities

Robert Ferguson  
(561) 392-4600

**Boca Raton Resort & Club**

Hotels, Resorts and Meeting Facilities

Morgan M. Green  
(561) 447-3210

**Boca Raton, City of**

Government - Local

Leif Ahnell  
(561) 393-7703

**Boynton Beach Chamber of Commerce, The Greater**

Chambers of Commerce

Glenn Jergensen  
(561) 732-9501

**Boynton Beach Community Redevelopment Agency**

Real Estate Development

Lisa Bright  
(561) 737-3256

**Brandon Transfer & Storage Company, Inc.**

Moving and Storage

Steve Lewis  
(561) 683-5000

**Brazilian Court Hotel & Beach Club**

Hotels, Resorts and Meeting Facilities

Stacy Lee  
(561) 655-7740

**Breakers, The**

Hotels, Resorts and Meeting Facilities

David Burke  
(561) 659-8404

**British American Business Council of Palm Beach and the Treasure Coast**

Chambers of Commerce

Michael Towner  
(561) 333-1621

**Broad and Cassel**

Attorneys

Patricia Lebow  
(561) 832-3300

**BRPH Architects - Engineers, Inc.**

Architects and Interior Designers

Carroll C. Vigil  
(561) 616-5878

**Buckingham, Doolittle & Burroughs, LLP**

Attorneys

Rana Gorzeck  
(561) 241-0414

**C**

**Cafe Boulud**

Restaurants

Denise Mariani  
(561) 366-4462

**Callaway & Price, Inc.**

Real Estate Appraisal

Stephen Shaw  
(561) 686-0333

**Calvin, Giordano & Associates, Inc.**

Engineering Consultants

John Downes  
(561) 684-6161

**Campus Management Corp**

Software Design and Development

Brian Nelson  
(561) 923-2500

**CareersUSA**

Staffing and Personnel Services

Marilyn Ounjian  
(561) 995-7000

**Carey O'Donnell Public Relations Group**

Public Relations, Marketing and Writing

Carey O'Donnell  
(561) 832-3231

**Catafumo Construction and Development, Inc.**

Contractors

Dave DeMay  
(561) 694-3000

**CB Richard Ellis, Inc.**

Real Estate Sales, Leasing and Brokerage

Rick Miller  
(561) 394-2100

**CBIZ**

Accountants

Chris Wittig, CPA  
(561) 392-7929

**Cemex**

Building Materials

Scott Jacobs  
(561) 741-8200

**Chamber of Commerce of the Palm Beaches**

Chambers of Commerce

Dennis Grady  
(561) 833-3711

**Christine D. Hanley & Associates, P.A.**

Attorneys

**Citibank**

Banking

**City Club of the Palm Beaches**

Clubs, Golf and Social

**City Place Retail, LLC**

Retail Stores and Malls

**Cleveland Clinic Florida Health & Wellness**

Health Care Services

**Coastal Construction Company of Palm Beach, Inc.**

Contractors

**Cohen, Norris, Scherer, Weinberger & Wolmer**

Attorneys

**Coldwell Banker Residential of Florida  
Florida Relocation Services**

Real Estate Sales, Leasing and Brokerage

**Colgrove Heller Communications**

Advertising and Graphic Design

**Colony, The**

Hotels, Resorts and Meeting Facilities

**COMCAST**

Telecommunications

**ComDesign**

Cabling and Fiber Optics - Installation

**Communications Resource Management, Corp.**

Telecommunications

**Compson Associates, Inc.**

Real Estate Development and Construction

**Cort Relocation/Furniture**

Furniture Rental &amp; Sales

**Crescent Solutions**

Staffing and Personnel Services

**Crowne Plaza West Palm Beach Hotel**

Hotels, Resorts and Meeting Facilities

**CS Media Works**

Public Relations, Marketing and Writing

**Cushman & Wakefield of Florida, Inc.**

Real Estate Sales, Leasing and Brokerage

**CYBERKNIFE Center of Palm Beach**

Health Care Services

Merry Lindberg  
(561) 659-5646Bentley Utt  
(561) 242-2309Jerry Sternstein  
(561) 775-3300Ryan Hallihan  
(561) 820-0074Jill Burgess  
(561) 804-0200George Adornato  
(561) 630-3770Greg Cohen  
(561) 844-3600Cheryl Emanuel  
(954) 659-3250Nancy Colgrove  
(561) 214-4668Ruth Young  
(561) 655-5430Marta M. Casas-Celaya  
(561) 227-3457Eliot Fernandez  
(954) 938-9977Elliott Williams  
(561) 734-7000Bobby D'Angelo  
(561) 244-6650David Weston  
(305) 978-4113Keith McDonald  
(561) 585-1700Nancy Gwinn  
(561) 689-6400Corey Saban  
(561) 626-9809Rick Graham  
(561) 227-2020Marcia Farkas  
(561) 799-2828**D****Dale Carnegie Training**

Executive Training

**DaszkalBolton LLP**

Accountants

**David R. Randell Photographics**

Photography

**Delray Beach Chamber of Commerce, The Greater**

Chambers of Commerce

**Delray Beach Marriott**

Hotels, Resorts and Meeting Facilities

**Delray Beach, City of**

Government - Local

**Delray Mazda**

Automobile Sales and Leasing

**Denholtz Associates**

Real Estate Development and Construction

**Dewhurst Associates, Inc.**

Contractors

**DoubleTree Hotel in the Gardens**

Hotels, Resorts and Meeting Facilities

Larry Garvis  
(561) 624-3660Jeff A. Bolton, CPA, PA  
(561) 622-8920David Randell  
(561) 748-8821Michael Malone  
(561) 278-0424Jim Graham  
(561) 274-3200David Harden  
(561) 243-7010Marie Ryan  
(561) 278-7800Jay Sory  
(561) 242-0100Steve Dewhurst  
(561) 241-1540Elaina C. Samec  
(561) 622-2260**DPR Construction, Inc.**

Contractors

**Drug Study Institute**

Health Care Services

Deborah Beetson  
(561) 273-6300Melody Sanger  
(866) 575-1212**E****Eagle Shipping Center**

Transportation - Goods

Morris Allnat  
(561) 932-0700**Ecclestone Organization**

Real Estate Sales, Leasing and Brokerage

Andrew Deitz  
(561) 686-1555**Ecclestone Signature Homes**

Real Estate Development and Construction

Llwyd Ecclestone, III  
(561) 627-1270**Economic Council of Palm Beach County**

Economic and Business Development

Mike Jones  
(561) 684-1551**Edwards Angell Palmer & Dodge LLP**

Attorneys

Leslie Croland, P.A.  
(561) 820-0212**Enterprise Bank of Florida**

Banking

Timothy Terry  
(561) 776-6508**Enterprise Florida, Inc.**

Economic and Business Development

(407) 956-5640

**Equestrian Sport Productions, LLC**

Equestrian

Mark Bellissimo  
(561) 793-5867**Ernst & Young LLP**

Accountants

Douglas Cooper  
(561) 655-8500**ETC Environmental Technology Control**

Video Surveillance Hardware, Systems, Technology and Design

Bill Maronet  
(561) 881-8118**Express Employment Professionals**

Staffing and Personnel Services

Lee Fossett  
(561) 471-8285**F****Farm Credit of South Florida**

Agricultural and Rural Financing

Tom Fagerquist  
(561) 965-9001**FastLane Americas USA, LLC**

Transportation - Goods

Fernando Levi  
(561) 998-7733**First Industrial Realty Trust, Inc.**

Real Estate Sales, Leasing and Brokerage

Randy Bongard  
(561) 625-8279**Flagler Real Estate Services**

Real Estate Sales, Leasing and Brokerage

Keith O'Donnell  
(561) 443-5550**Flagler Realty & Development, Inc.**

Real Estate Development

Patrick Koenig  
(561) 655-7200**FlightSafety International**

Flight Training

Gil Schnabel  
(561) 515-2900**Florida Atlantic Research and Development Authority**

Research Parks

Scott Ellington  
(561) 416-6092**Florida Atlantic University**

Education

Dr. John Pritchett  
(561) 297-3450**Florida Crystals Corporation**

Sugar Manufacturers and Processors

Pepé Fanjul  
(561) 366-5133**Florida Power & Light Company**

Utilities and Gas

Rod Macon  
(561) 691-7775**Florida Public Utilities Company**

Utilities and Gas

Marc Seagrave  
(561) 838-1714**Florida Research Park**

Industrial and Corporate Parks

Steven Garine  
(561) 694-1356**Florida Trend Magazine**

Publishing

Lori Jacoby  
(954) 916-4144**Florida's Blood Centers, Inc.**

Health Care Services

Trish Lowry  
(561) 845-2323**The Forum/Grubb & Ellis Company**

Commercial Real Estate

Carlo DiGiorgio  
(561) 684-9500

**Forte Interactive**

Web Design and Development

**Frank Crystal & Company**

Insurance Agencies and Services

**FRI Investors, Inc.**

Real Estate Development and Construction

Robert Anderson  
(561) 833-4040

Katrina Lee  
(561) 273-2309

Jonathan Cameron-Hayes  
(561) 615-3903

**G**

**G4S Wackenhut**

Security Services and Systems

**Gables Benefits Group**

Insurance Agencies and Services

**Gardens Mall, The**

Retail Stores and Malls

**General Dynamics Aviation Services**

Aviation Parts and Repairs

**Georgeson Group**

Architects and Interior Designers

**Gibson Roscoe Owens Advertising**

Advertising and Graphic Design

**Gil Walsh Interiors, LLC**

Architects and Interior Designers

**GL Homes**

Real Estate Development

**Global Project Services, Inc.**

Bio Medical/Bio Technology

**Goldstein Lewin & Co.**

Accountants

**Grace Photography**

Photography

**Greater Lake Worth Chamber of Commerce**

Chambers of Commerce

**Greenberg Traurig, P.A.**

Attorneys

**Greenspoon Marder, P.A.**

Attorneys

**Gulfstream Goodwill Industries, Inc.**

Social Services and Non-Profits

**Gunster**

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James McCarten  
(561) 622-2115

Rusty Cramer  
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Alan Georgeson  
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Bob Gibson  
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Kevin Ratterree  
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Howard Bregman  
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Bill Berger  
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Marvin Tanck  
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Michael Mitrone  
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**H**

**Haile Shaw & Pfaffenberger, P.A.**

Attorneys

**Hanson Professional Services, Inc.**

Architects and Interior Designers

**Hardrives, Inc.**

Real Estate Development and Construction

**Haworth**

Office Furnishings and Interiors

**Hayes Clinical Laboratory**

Laboratories

**Hedrick Brothers Construction Co., Inc.**

Real Estate Development and Construction

**Hilton Garden Inn Palm Beach Gardens**

Hotels, Resorts and Meeting Facilities

**Hoffman's Chocolate Shoppes**

Confectioners

**Holland & Knight LLP**

Attorneys

**Homewood Suites by Hilton Palm Beach Gardens**

Hotels, Resorts and Meeting Facilities

Oren Tasini  
(561) 627-8100

David Peters  
(561) 471-9370

George Elmore  
(561) 278-0456

Karyn Leighton  
(954) 227-7314

Trent Hayes  
(561) 752-5550

Dale Hedrick  
(561) 689-8880

Jessica Rose  
(561) 694-5833

Frederick Meltzer  
(561) 967-2213

David L. Perry  
(561) 833-2000

Andrew Saporito  
(561) 622-7799

**Honda Classic, The**

Sports - Professional

**Host.net**

ISPs (see Web Hosting)

**Hulett Environmental Services**

Pest Control

**Hyatt Place - West Palm Beach**

Hotels, Resorts and Meeting Facilities

Joanie Connors  
(561) 799-4619

Mike Kopp  
(561) 869-3360

Randy Hulett  
(561) 686-7171

James Hanson  
(561) 655-1454

**I**

**IBM CORP**

Computer System Integration

**IBM Southeast Employees' Federal Credit Union, Parent Company of PGA Credit Union**

Banking

**Illustrated Properties**

Real Estate Sales, Leasing and Brokerage

**Information Television Network (ITV)**

Video and Film Production

**Intelligent Office**

Executive Suites

**InternetCoast**

IT Consultants and Service Providers

**IronStone Bank**

Banking

**Itasca Construction Associates, Inc.**

Contractors

Jonathan Sigel  
(561) 862-2085

Dolly Champey  
(561) 624-8560

Virginia Spencer  
(561) 626-7000

Karl Perdue  
(561) 997-7771

David Middleton  
(561) 472-8400

Mark Wyllie  
(561) 289-2045

Dan Goldberg  
(561) 253-8132

Greg Westberry  
(561) 241-4999

**J**

**J.C. White Office Furniture**

Office Furnishings and Interiors

**James A. Cummings, Inc.**

Contractors

**Jarden Consumer Solutions**

Manufacturers - Consumer

**Jeck, Harris, Raynor & Jones, P.A.**

Attorneys

**JENOPTIK Optical Systems, Inc. (formerly Coastal Optical)**

Aerospace and Aviation Manufacturing

**JFK Medical Center**

Hospitals and Medical Centers

**JKG Group**

Printers

**JMWA Architects**

Architects and Interior Designers

**Johnston Group Land Development Consultants, Inc.**

Real Estate Development and Construction

**Jones, Foster, Johnston & Stubbs, P.A.**

Attorneys

**Jordan, Jones & Goulding**

Engineers, Civil and Environmental

**Junior Achievement of the Palm Beaches, Inc.**

Social Services and Non-Profits

**Juno Beach, Town of**

Government - Local

**Jupiter Beach Resort**

Hotels, Resorts and Meeting Facilities

**Jupiter, Town of**

Government - Local

**JWC Holdings, Inc.**

Real Estate Development and Construction

Jim Marzano  
(561) 848-4982

Ray de la Feuilliez  
(954) 733-4211

Rocki Rockingham  
(561) 912-4100

Philippe Jeck  
(561) 746-1002

Jay Kumler  
(561) 881-7400

Gina Melby  
(561) 548-3791

Bob Gittlin  
(561) 241-1999

Jim Williams, AIA, LEED® AP  
(561) 997-9997

Ryan Johnston  
(561) 691-4552

Carlos Berrocal  
(561) 659-3000

Walter (Bud) Goblich  
(561) 799-3855

Jim Gavrilos  
(561) 242-9468

Joseph Lo Bello  
(561) 626-1122

Jeff Castner  
(561) 745-7151

Andy Lukasik  
(561) 741-2214

John Cheatham  
(561) 471-4100



## K

**K&L Gates LLP**

Attorneys

**Kailan International Consultants, Inc.**

Modular Structures

**Kaufman Lynn, Inc. General Contractors**

Contractors

**Kaufman, Rossin & Co., P.A.**

Accountants

**Keiser University**

Education

**Keller Trust**

Real Estate Sales, Leasing and Brokerage

**Keyes Company/Realtors, The**

Real Estate Sales, Leasing and Brokerage

**Kimley-Horn and Associates, Inc.**

Engineering and Land Planning

**Klewin Construction, Inc.**

Contractors

**KPMG LLC**

Business Consulting and Coaching

**Kravis Center for the Performing Arts**

Culture and Arts

Mark Scott  
(305) 539-3300Kai Elise Mouton  
(561) 791-3755Steven Kaufman  
(561) 361-6700Scott Berger  
(561) 394-5100Karin Cogswell  
(561) 471-6000Kem Korte  
(561) 845-9911Denise Talboy  
(561) 282-5276Bryan Rapp  
(561) 840-0207Kyle Klewin  
(561) 683-5400Charles Pisciotta  
(954) 425-2744Judith Mitchell  
(561) 833-8300

## L

**Lake Park, Town of**

Government - Local

**Lake Wellington Professional Centre**

Executive Suites

**Leboffe & Associates**

Business Consulting and Coaching

**Lebolo Construction**

Contractors

**Lee Wealth Solutions**

Financial Advisors and Investment Svcs.

**Leighton McGinn Company**

Real Estate Development and Construction

**Lesser, Lesser, Landy & Smith, P. A.**

Attorneys

**Lincoln Park Financial Group, LLC**

Financial Advisors and Investment Svcs.

**Linda Bright/Leibowitz Realty**

Real Estate Sales, Leasing and Brokerage

**Lion Country Safari**

Attractions

**Lockheed Martin Corporation**

Aerospace and Aviation Manufacturing

**Lots of Yachts/Lots of Spots**

Hotels, Resorts and Meeting Facilities

**LRP Publications**

Publishing

**Lynn University**

Education

Patrick Sullivan, AICP + F268  
(561) 881-3318Ken Adams  
(561) 227-1500Barbara Perino  
(561) 367-0666Randall Lebolo  
(561) 742-7644

Randy Lee

Joel Barham  
(561) 863-4455Gary Lesser  
(561) 655-2028Cary Stamp  
(561) 208-8333Linda Bright  
(561) 629-4995Jennifer Berthume  
(561) 793-1084Edmund Shea  
(561) 494-2310Sheila Schwartz  
(561) 242-4753Kenneth Kahn  
(561) 622-6520Kevin Ross  
(561) 237-7823

## M

**MaasMedia, Inc.**

Advertising and Graphic Design

Phyllis Maas  
(561) 433-4334**Management Consults**

Business Consulting and Coaching

**Manpower, Inc.**

Staffing and Personnel Services

**MarcumRachlin, a division of Marcum LLP**

Accountants

**Marine Industries Association of PBC**

Marine

**Max Planck Florida Institute**

Bio Medical/Bio Technology

**McCraney Property Company**

Real Estate Development and Construction

**McHale & Slavin, P.A.**

Attorneys

**MDG Advertising**

Advertising and Graphic Design

**Mercantile Bank**

Banking

**Miami Dolphins / Dolphin Stadium**

Sports - Professional

**Michael Falk & Company LLC**

Real Estate Sales, Leasing and Brokerage

**Miller Construction Company**

Contractors

**Mirzam Holdings, LLC**

Financial Advisors and Investment Svcs.

**Morgan Stanley Smith Barney**

Financial Advisors and Investment Svcs.

**Morikami Museum & Japanese Gardens**

Attractions

**Moss & Associates**

Contractors

**Moyle, Flanigan, Katz, Breton, White & Krasker, P.A.**

Attorneys

**MSi Consulting**

Executive Recruitment

Gaby Kressly  
(305) 362-8972Michael Vorse  
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(561) 833-0002Alison Pruitt  
(561) 832-8444Claudia Hillinger  
(561) 799-8330Steven E. McCraney  
(561) 478-4300Michael Slavin  
(561) 625-6575Hillary Lis  
(561) 338-7797Andrea Smith  
(561) 671-4639Rick Lassiter  
(305) 623-6288Michael Falk  
(561) 478-6400Jeff Slade  
(954) 764-6550Cliff Morris  
(561) 741-3000Patty Corbett  
(561) 393-1535Amy Hever  
(561) 495-0233Andrew McAllister  
(954) 769-8252Peter Breton  
(561) 659-7500Sherry Hall  
(561) 948-6533

## N

**NAI/Merlin Hunter Codman, Inc.**

Real Estate Sales, Leasing and Brokerage

**Navarro Lowrey, Inc.**

Real Estate Development and Construction

**Nichols College**

Education

**Northern Palm Beach County Chamber of Commerce**

Chambers of Commerce

**Northwood University**

Education

**Nova Southeastern University**

Education

Jay M. Grossman  
(561) 471-8000Rick Abedon  
(561) 688-2530Marla Friedman  
(561) 868-4002Nicole Christian  
(561) 746-7111Rose Bellanca  
(561) 478-5500George Hanbury  
(954) 262-7555

## O

**Oasis Outsourcing**

HR Consulting and Services

**Ocean Bank**

Banking

**Office Depot Foundation**

Office Equipment and Supplies

**Omphoy Ocean Resort**

Hotels, Resorts and Meeting Facilities

Rachel Brenner  
(888) 328-2463Andrew Finkle  
(561) 912-2261Mary Wong  
(561) 438-7626Heather Hallenbeck  
(561) 540-6440

**One Clearlake Centre, LLC**  
Real Estate Sales, Leasing and Brokerage

Michelle Ward  
(561) 833-7680

## P

**Palm Beach Aggregates, LLC**  
Manufacturers - Consumer

Enrique Tomeu  
(561) 795-6550

**Palm Beach Atlantic University**  
Education

William Fleming  
(561) 803-2012

**Palm Beach Chamber of Commerce**  
Chambers of Commerce

Laurel Baker  
(561) 655-3282

**Palm Beach County - County Attorney**  
Government - Local

Denise Nieman  
(561) 355-2225

**Palm Beach County Administration**  
Government - Local

Shannon LaRocque-Baas, P.E.  
(561) 355-2030

**Palm Beach County Board of County Commissioners**  
Government - Local

Jeff Koons  
(561) 355-2202

**Palm Beach County Convention and Visitors Bureau**  
Associations and Organizations

Jorge Pesquera  
(561) 233-3000

**Palm Beach County Cultural Council**  
Culture and Arts

Rena Blades  
(561) 471-2901

**Palm Beach County Film and Television Institute**  
Government - Local

Bill Metzger  
(561) 233-1000

**Palm Beach County Office of Economic Development**  
Economic and Business Development

Kevin Johns  
(561) 355-3624

**Palm Beach County Planning, Zoning & Building Dept.**  
Government - Local

Barbara Alterman  
(561) 233-5000

**Palm Beach County Sports Commission**  
Associations and Organizations

George Linley  
(561) 233-3180

**Palm Beach County, The School District of**  
Education

Mary Vreeland  
(561) 434-7371

**Palm Beach Forms Plus, Inc.**  
Printers

Doug Tessitore  
(561) 697-9965

**Palm Beach Gardens Marriott**  
Hotels, Resorts and Meeting Facilities

Tom Mulroy  
(561) 630-1302

**Palm Beach Gardens, City of**  
Government - Local

Ronald Ferris  
(561) 799-4100

**Palm Beach Kennel Club**  
Attractions

Patrick Rooney  
(561) 683-2222

**The Palm Beach Marriott Singer Island Resort**  
Hotels, Resorts and Meeting Facilities

Kyle Hamil  
(561) 340-1710

**The Palm Beach Post**  
Publishing

Charles Gerardi  
(561) 820-4120

**Palm Beach State College**  
Education

Dennis Gallon  
(561) 868-3500

**Palm Beach Tours & Transportation**  
Transportation - Passenger

John Critchett  
(561) 655-5515

**Palm Beach Yacht Club**  
Clubs, Golf and Social

Elaine Ragon  
(561) 655-8711

**Palm Beach Zoo**  
Attractions

Taryn Tuerpe  
(561) 533-0887

**Palm Healthcare Foundation, Inc.**  
Hospitals and Medical Centers

Suzette Wexner  
(561) 833-6333

**Palms West Chamber of Commerce**  
Chambers of Commerce

Jaene Miranda  
(561) 790-6200

**PartsBase, Inc.**  
Aviation Parts and Repairs

Gary Hochman  
(561) 953-0700

**Passport Publications & Media Corporation**  
Publishing

Robert Kirschner  
(561) 472-8778

**Pavarini Construction Company**  
Contractors

Michael Wood  
(954) 903-3700

**PGA National Resort & Spa**  
Hotels, Resorts and Meeting Facilities

Marta Weinstein  
(561) 273-2910

**PGA of America**  
Sports - Professional

Jamie Carbone  
(561) 624-8446

**PGAL**  
Architects and Interior Designers

Cathy Boyce  
(561) 988-4002

**Pirtle Construction Company**  
Contractors

Gary Pirtle  
(954) 797-0410

**Plastridge Insurance Agency**  
Insurance Agencies and Services

Thomas E. Lynch  
(800) 290-1143

**PNC Bank**  
Commercial Banking

Cressman Bronson  
(561) 803-9721

**Port of Palm Beach**  
Transportation - Goods

Manuel Almira  
(561) 842-4201

**Pratt & Whitney Rocketdyne**  
Aerospace and Aviation Manufacturing

Dennis Mills  
(561) 796-7853

**Preferred Printing & Graphics**  
Printers

Tim Gonyer  
(561) 478-2602

**Procacci Development Corporation**  
Real Estate Development

Debra Kremblas  
(561) 416-1422

**Professional Touch International**  
Meeting and Event Planning

Lexye Aversa  
(561) 776-1173

**Prose Court Reporting Agency**  
Court Reporting

Dawn Ramos  
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**Proskauer Rose LLP**  
Attorneys

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**Pugliese Company, The**  
Real Estate Development

Craig Connors  
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## Q

**Quantachrome Corp**  
Scientific Instrumentation

Lauren Spector  
(561) 731-4999

**Quest Contracting Services, Inc.**  
Contractors

Linda Barnette  
(561) 691-9400

## R

**Rebel Cook Real Estate**  
Property Management

Rebel Cook  
(561) 622-9920

**Regions Bank**  
Banking

Val Perez  
(561) 837-8233

**Reichel Realty & Investments, Inc.**  
Real Estate Sales, Leasing and Brokerage

Bill Reichel  
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**Related Companies**  
Real Estate Development

Kevin Probel  
(561) 650-0900

**Rendina Companies**  
Real Estate Development

Stephen Barry  
(561) 630-5055

**Richard S. Bernstein & Associates, Inc.**  
Insurance Agencies and Services

Richard Bernstein  
(561) 689-1000

**Right Management**  
HR Consulting

Tom Shea  
(954) 334-2500

**Riviera Beach, City of**  
Government - Local

Gloria Shuttlesworth  
(561) 845-4010

**RLC Architects P.A.**  
Architects and Interior Designers

Bruce Retzsch  
(561) 393-6555

**RML Video Production Services**  
Video and Film Production

Bob Lynch  
(561) 627-2530

**Robert Half International**  
Executive Recruitment

Nicole Abbott  
(561) 366-8105

**RosettaStone Fine Art Gallery**  
Culture and Arts

JoAnne Berkow  
(561) 743-3340

## Royal Inn

Hotels, Resorts and Meeting Facilities

## RSM McGladrey / McGladrey & Pullen

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## Ruden McClosky

Attorneys

## Rutherford Mulhall, P.A.

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(561) 793-2350

Frank Compiani  
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Skip Miller, Mr.  
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Charles Rutherford  
(561) 241-1600

## S

## Sabadell United Bank

Commercial Banking

## Sabor Havana Cigar Shop

Retail Stores and Malls

## Saltz Michelson Architects

Architects and Interior Designers

## Sancilio & Company, Inc.

Bio Medical/Bio Technology

## SBA Communications Corporation

Wireless Communications

## Schaefer Fagan & Associates, Inc.

Engineers, Civil and Environmental

## Schanel & Associates, PA/CPA

Accountants

## Schoolhouse Consulting Group, Inc.

Education

## Scripps Research Institute, The

Bio Medical/Bio Technology

## Schulz-ProActive Training

Business Consulting and Coaching

## Seitlin Insurance & Advisory Services

Insurance Agencies and Services

## Seven Kings Holdings, Inc.

Real Estate Development

## Sexton Engineering Associates

Engineers, Civil and Environmental

## Shapiro/Pertnoy Companies

Real Estate Development and Construction

## Shutts & Bowen LLP

Attorneys

## Sikon Construction Corporation

Contractors

## Sikorsky Aircraft Corporation

Aerospace and Aviation Manufacturing

## Sir Speedy

Printers

## Skanska USA Building, Inc.

Contractors

## Smart Mortgage Management

Financial Advisors and Investment Svcs.

## Song + Associates, Inc.

Architects and Interior Designers

## South Florida Business Journal

Publishing

## Southern Waste Systems LLC

Waste Collection and Recycling

## Specialty Advertising, Inc.

Promotional Products

## SpringHill Suites by Marriott

Hotels, Resorts and Meeting Facilities

## St. Mark's Episcopal School

Education

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(561) 750-0075

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(561) 252-8160

Toni Farber  
(954) 266-2704

Fred A Sancilio  
(561) 847-2302

Jeffrey Stoops  
(561) 226-9319

Gregory Fagan  
(561) 848-7223

Todd Schanel  
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Vernon Pickup-Crawford  
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Barbara Noble  
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Greta Schulz  
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Edward Katz  
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Raymond Graziotto  
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Melanie Dickinson  
(954) 949-7600

Patti Hamilton  
(561) 202-2441

Doris Pastl  
(561) 737-7452

Becky Reincke  
(561) 689-6814

Ron McElhone  
(561) 622-1504

## STH Architectural Group, a LEO A DALY Company

Architects and Interior Designers

## Stiles Corporation

Real Estate Development and Construction

## Stonegate Bank

Banking

## STROX Biopharmaceuticals, LLC

Bio Medical/Bio Technology

## Suffolk Construction Company, Southeast Region

Contractors

## Sun Sentinel Company

Publishing

## SunTrust Bank

Banking

## SV Microwave

Electronics Manufacturers

Paul Twitty  
(561) 688-2111

Doug Watt  
(954) 627-9300

Kris Barnhart  
(561) 354-4275

Stanley Kim, Ph.D.  
(561) 227-1530

Rex Kirby  
(561) 832-1616

Bob Christie  
(954) 425-1200

Spencer Davis  
(561) 835-2688

Subi Katragadda  
(561) 840-1800

## T

## TBC Corporation

Retail Stores and Malls

## TD Bank

Banking

## Templeton & Company

Accountants

## Tequesta Agency

Insurance Agencies and Services

## Tercilla Courtemanche Architects

Architects and Interior Designers

## The Mathis Group

Public Relations, Marketing and Writing

## The Mergis Group, a division of Spherion

Executive Recruitment

## Thinsolutions

IT Consultants and Service Providers

## Thomas W. Ruff South Florida

Office Furnishings and Interiors

## Toll Brothers, Inc.

Real Estate Development

## TransDermal Technologies, Inc.

Pharmaceutical Manufacturing

Tim Miller  
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Linda Bozzuto  
(561) 242-1968

Chris Gryskiewicz  
(561) 798-9988

Mark J. Colton  
(561) 746-4546

Lance Courtemanche  
(561) 478-4457

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(561) 625-3900

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(561) 487-4800

Michael Fischer  
(561) 935-0180

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(561) 472-9613

Alex de Chabert  
(561) 637-8890

Ken Kirby  
(561) 848-9100

## U

## UBS Palm Beach Wealth Group

Financial Advisors and Investment Svcs.

## Urban Design Studio

Landscape Architects and Land Planners

Timothy Smith  
(561) 659-9556

Ken Tuma  
(561) 366-1100

## V

## Vecellio Group, Inc.

Real Estate Development and Construction

## Velocity Community Federal Credit Union

Banking

## Verizon Wireless Communications

Wireless Communications

## Village of Wellington

Government - Local

Leo Vecellio, Jr.  
(561) 793-2102

Aida Alvarez  
(561) 625-2314

Jason Brown  
(561) 302-3995

Francine Ramaglia  
(561) 791-4000



# W

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<b>Wachovia Bank, N. A.</b> Banking	Walker Duvall (561) 366-5500
<b>Wafer World, Inc.</b> Manufacturers - Commercial	Sean Quinn (561) 842-4441
<b>Ward, Damon &amp; Posner, P.A.</b> Attorneys	Philip H. Ward, III (561) 842-3000
<b>WC Phillips Green Development Services</b> Real Estate Development and Construction	Walter Phillips (561) 429-2423
<b>Webmaster For Hire, LLC</b> Web Design and Development	Elizabeth Varian (561) 741-4777
<b>Weiner &amp; Aronson, P.A.</b> Attorneys	Michael Weiner (561) 265-2666
<b>The Weitz Company, LLC.</b> Real Estate Development and Construction	Jim Wells (561) 686-5511
<b>Wells Fargo Advisors</b> Financial Advisors and Investment Svcs.	Susan C. McCormick (561) 776-4350
<b>Wells Fargo Insurance Services</b> Insurance Agencies and Services	Malcolm McCampbell (561) 655-5500
<b>West Boca Chamber of Commerce</b> Chambers of Commerce	Barry Epstein (561) 482-9333

<b>West Palm Beach Downtown Development Authority</b> Government - Local	Melissa Wohlust (561) 833-8873
<b>West Palm Beach Marriott</b> Hotels, Resorts and Meeting Facilities	Jeri Ann Hart (561) 833-1234
<b>West Palm Beach/CRA WPB City Center Downtown District</b> Government - Local	Lois Frankel (561) 822-1400
<b>West Palm Beach/Northwood Pleasant City District</b> Government - Local	Kim Briesemeister (561) 822-1436
<b>WGCompass Realty Partners, LLC</b> Real Estate Sales, Leasing and Brokerage	Donald DeWoody 5616591800101
<b>WGCompass Realty Partners, LLC</b> Real Estate Sales, Leasing and Brokerage	Michael Walters (561) 655-4100
<b>WiBeamUSA</b> Telecommunications	Robert Runfola (561) 962-4228
<b>Workforce Alliance, Inc.</b> Economic and Business Development	Kathryn Schmidt (561) 340-1061
<b>WTAS LLC</b> Accountants	Thomas Denney (561) 805-6550

# Z

<b>Zoom IQ2</b> Advertising and Graphic Design	Nancy Sloane (561) 841-5212
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