



The Business Development Board  
**Prospector**

A QUARTERLY PUBLICATION FOR BDB MEMBERS

**RACHLIN COHEN AND HOLTZ, LLC.**

**Commitment to Palm Beach & Martin Counties Reaffirmed with**

**CELEBRATION OF  
50th ANNIVERSARY**

**YOUR PARTNER IN  
PROMOTION**

*ALL-WAYS ADVERTISING COMPANY*

If an item can display a logo, All-Ways Advertising can provide the product.

**p.03**

**WE CREATE VALUE**

*HARD WORK, VISIONARY IDEAS,  
CREATIVE MANAGEMENT.*

These are the guiding principles at **Aquila Property Company Inc.**

**p.04**

**SOUTH FLORIDA  
ECONOMIC IMPACT**

Scripps Florida will create 6,500 new jobs during the next 15 years.

**p.08**

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**Rick Asnani**  
Director of Governmental Affairs  
Gold Coast Builders Association

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The Business Development Board is a private, not-for-profit corporation founded in 1982 as Palm Beach County's official economic development organization. We work to attract and retain business investment through corporate relocations, expansions and international trade; and provide marketing support and business networking services through a paid membership organization that partially funds our economic development services. Since 1993, more than 225 company relocations and expansions assisted by the Business Development Board resulted in the creation of over 22,000 jobs and added in excess of \$4 billion to the Palm Beach County economy. The BDB is the "Official Economic Development Organization of Palm Beach County" and Enterprise Florida partner.



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**Business Development Board**

PALM BEACH COUNTY'S BUSINESS RESOURCE

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**COVER**  
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**PRINTING**  
 Topline Printing and Graphics



## A Letter to Our Members

**Kelly Smallridge**

Interim President of the Business Development Board

As we know and appreciate all that Florida and Palm Beach County has to offer the business community, the BDB is working with our local, county and state counterparts on all levels to aggressively market and educate the business community around the world to recognize our assets.

To do this our focus is to create a strong, positive and exciting branding and image of Palm Beach County. We have been aggressive with these efforts and excited with many of the opportunities going forward. Our partnerships are most important and necessary if we are to accomplish this task. With our members' assistance, we have developed a new trade show booth with coordinating collateral packet, customized industry CDs for distribution at tradeshows and DVD of Palm Beach County's BioTechnology Research Park.

The BDB will represent Palm Beach County at the Medical Device and Manufacturing tradeshow in partnership with Enterprise Florida on June 13 to 16 in New York City. We will have a booth at Bio 2005 in Philadelphia, June 18 to 23rd in partnership with the CVB, Palm Beach County, TransDermal Technologies and Florida Research Park.

Bio 2005 is the world's largest BioScience tradeshow. In November, the BDB will partner with its Aerospace /Aviation / Engineering Cluster members to participate in the 58th Annual National Business Aviation Association (NBAA) convention in New Orleans.

The BDB partnered with Beacon Council and the Broward Alliance for the second South Florida Economic Summit on May 26, bringing all of South Florida together. We are diligently working to market this remarkable area to business leaders around the world. Regionalism will ensure South Florida's competitiveness by strengthening and developing networks, grow existing assets and attracting new ones. Business and industry is no longer constrained by geographical boundaries and neither is economic development. ■

*Kelly Smallridge*

All-Ways Advertising Company

# Your Partner In Promotion



Mark Bennett, President

**F**rom polo shirts to golf balls to key tags, if an item can display a logo, All-Ways Advertising can provide the product. For more than 35 years, All-ways Advertising Company has been at the forefront of leaders in the promotional industry. Founded in 1969, the company quickly expanded to encompass several large facilities and warehouses and most recently, a highly acclaimed, user-friendly interactive website. ([www.awadv.com](http://www.awadv.com))

Four decades of experience has made All-Ways Advertising Company the top choice of over 5,000 customers of all types and sizes, including many Fortune 500 companies nationwide. Although ranked in the top one percent of all promotional companies, All-Ways still takes great pride in their reputation for outstanding person-to-person customer service and meticulous attention to detail. All-Ways closely partners with clients to assure that promotional ideas and programs successfully translate into big profits. Their capability to source anything, anywhere in the world, gives All-Ways customers a direct line to the most competitive prices available.

Over 20 years ago, All-Ways Advertising established a stronghold on the advertising specialty market in North Miami

Beach, Florida and never looked back. Headed up by Vice President, Mark Bennett, the Florida division has met with overwhelming approval for its unrivaled variety of unique products, artistic creativity and unsurpassed customer satisfaction. Their client base has rapidly grown to encompass the counties of Broward, Dade, and Palm Beach and continues to increase throughout the southeast by leaps and bounds. Among the impressive roster of accounts are such high profile companies as ADT, All About Staffing/HCA, All Medical Personnel, DHL, The Daily Business Review, Ivax Pharmaceutical, The Palm Beach Post, Ruden McClosky, The South Florida Business Journal and hundreds of other loyal customers.

From day one, Mark Bennett has maintained the importance of strong ties to local organizations. As a trustee member of the Greater Fort Lauderdale Chamber of Commerce, as well as a member of the Broward Alliance, The Business Development Board of Palm Beach County and the Legal Marketing Association, there is a firm commitment to community participation.

Mark attributes the unprecedented success of All-Ways to two factors: fast response and vigilant follow up. "You wouldn't believe how many clients tell me that they can't even get a supplier to return a phone call," says Bennett. "We get what the client needs and we get it right away. We stay on top of the order from start to finish, and that's why our clients keep coming back."

All-Ways provides additional services, such as the development and operating of Internet stores that allow employees to purchase company products online. Besides producing the items, All-Ways warehouses and manages inventory, fulfills orders, ships the products, generates billing and provides reports. It couldn't be easier for companies to provide branded merchandise while guaranteeing the consistency of high quality.

As an industry trendsetter, All-Ways Advertising implements a talented, in-house creative and graphics department to help bring the client's personal vision to life using every aspect of today's technology. That includes everything from logo design to catalogs and displays. Establishing a company's image with a creative spin is one of All-Ways specialties that have set them apart from the rest. Moving forward in the ever-changing world of advertising and promotion, All-Ways Advertising Company shows a promising future of continued growth and success, based on a solid tradition of quality products, great value and excellence in service. ■



We  
Create

Value

Hard Work,  
Visionary  
Ideas,  
Creative Management.

These are the guiding principles at **Aquila Property Company Inc.**, a South Florida real estate investment and management company that acquires, renovates, manages and leases commercial properties with value added potential.

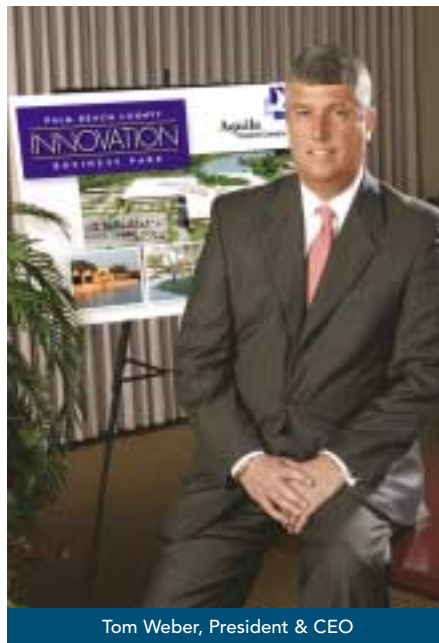
**Since 2000**, Tom Weber, President and CEO, and cofounder Jordan Paul, have acquired over 500,000 sf. of office projects in Palm Beach, Dade and Broward Counties. Using “hands on” management and leasing programs they have taken a proactive approach to substantially increase the bottom line income.

Aquila’s landmark Coral Springs property, the Preferred Exchange Tower, is an example of their consistent track record of turning under-performing buildings into dynamic properties with significantly enhanced value. This 10 story, 203,000 sf office building was acquired in September of 2000 from an out of town owner that had allowed the tallest building in Coral Springs to fall into disrepair and drop to an occupancy level of 70%. A landmark property that should have been the pride of the community had become an embarrassing blemish on the landscape.

Aquila immediately implemented a modernization program that included over \$2 million of capital investment to upgrade the building. Innovative management and leasing programs attracted numerous high profile tenants and expanded several existing prominent tenants. Within 2 years of acquiring the property, the occupancy rate was over 90%. This amazing turn around drew industry attention and the property received the Coral Springs INDY 2003 Commitment of Excellence Award and was nominated for the NAIOP South Florida 2002 Renovation of the Year.

Rhon Ernst Jones, Mayor of Coral Springs, stated, “Tom Weber and his partners did a phenomenal job in turning this building into a true community asset. The improvements have not only brought new high paying jobs and businesses to Coral Springs, but they have created a public space out of a former community eyesore.”

In March of this year, Aquila Property Company completed their investment cycle for the Preferred Exchange Tower by selling it for \$33.5 million. Their value enhancement program had doubled the property value in just over 3 years.



Tom Weber, President & CEO

Tom Weber stated “We are very pleased that our efforts have delivered outstanding results for our investors and look forward to continuing to build value for our partners on our projects going forward.”

One such project is Aquila’s recent acquisition of a 190,000 sf campus style office park located at the northwest corner of Beeline Highway and Innovation Drive. This property, which is called the Innovation Business Park, offers outstanding access directly off the Beeline Highway. The 16 acre self-contained facility sits adjacent to a 17

acre lake that provides its tenants with waterfront views and includes a 400 seat gourmet cafeteria, a daycare center, fitness facility and a 400 seat AV presentation room. With 75,000 square feet of contiguous space available for rent it is the only ready to go office building within two miles of the proposed Scripps Village site, a 2,000 acre mixed use development that will serve as the eastern regional headquarters for the internationally acclaimed Scripps Research Institute- the largest non-profit biomedical research institute in the world.

When asked about this newly acquired property Weber stated, “Anyone who has followed economic development in South Florida over the last several years is aware of the exceptional growth that has taken place in the northwestern part of Palm Beach County. The Scripps Research Institute’s decision to place its eastern regional headquarters in this area further solidifies the economic base of one of the most exciting growth areas in the United States. The Innovation Business Park is ideally located and offers outstanding on site amenities that will be attractive to a variety of large users. We are very excited about the potential of this project and look forward to continuing to grow our portfolio in this area.”

(continued pg 13)



(L-R): David Ralicki, Partner; Lawrence Blum, Managing Partner; Charles Haas, Partner; Bonnie Schweiger, Partner; Robert Thomas, Principal; Lewis Kevelson, Principal; John Gabriel, Principal



# Rachlin Cohen & Holtz

## Expands its West Palm Beach Office

When Rachlin Cohen & Holtz, LLP first opened its doors in South Florida in 1955, a mission was set to become one of the leading South Florida accounting and advisory services firm. Since that time, as the region grew and the firm's clients began to expand northward, so too did Rachlin.

As a hometown firm with a national reputation for excellence, Rachlin's presence and client roster within Palm Beach has grown significantly. With additional offices in Miami, Fort Lauderdale and Stuart, Rachlin is ranked as one of the nation's 100 largest public accounting firms and one of the largest independent accounting and specialized advisory services firm in the Southeast.

"The firm's dedication to the clients we serve has given us the recognition as leading specialists in our field for almost 50 years. Our presence throughout South Florida has grown tremendously," stated Lawrence Blum, managing partner.

The growth and success of Rachlin stems from the vast services offered including traditional audit and tax services along with specialized advisory services. The firm represents public and private sectors, particularly publicly traded companies, closely held businesses, financial institutions, government entities, local municipalities and not-for-profit organizations.

Rachlin's newly expanded West Palm Beach office located in Phillips Point, offers a full complement of accounting and advisory services with a staff of 40

professionals and client services support. Bonnie Schweiger, accounting and management partner who has been with the firm for 10 years has taken on the role of partner in charge of the West Palm Beach office.

Partner and trusted business advisor, David Ralicki leads the firm's commercial and private practice in Palm Beach and Martin counties. Through this service area, Rachlin offers clients financial planning and portfolio management. Ralicki comments, "It is through our personable, client relationships that we are often requested to offer supplementary services aside from general accounting." He points to one client in Stuart who has been with the firm over 20 years. "We started preparing their individual tax return," Ralicki says. "Then we helped them buy a mill working company and guided them through the challenges of business development. Today, the company boasts \$17 million in annual revenue. We've just completed estate planning for the client and begun working on wealth shifting and an exit strategy for the next phase of life."

Rachlin's West Palm Beach governmental assurance service area is led by partner Charles Haas, who has practiced in the public sector for more than 35 years. Haas states, "With the increasing occurrence of entities in the government and not-for-profit sectors, knowledge and experience are important. This area demands more than just knowledge, it demands in-depth experience."



Blum says the decision to expand Rachlin's services to Palm Beach and Martin counties has been an important contributor to the firm's growth. "We watched our clients move north from Dade, into Broward, Palm Beach and Martin counties," he says. "We watched the region develop as those counties began to intensify. As we prepare for our firm's 50th anniversary, we take pride in our commitment to Palm Beach and Martin counties and the roots we have established there - roots that reflect our commitment to passion, integrity and excellence."

For more information on Rachlin Cohen & Holtz, LLP contact (561) 833-0002 or visit the website at [www.rachlin.com](http://www.rachlin.com). ■

# A Celebration of Scripps

The Business Development Board held its 2005 Annual Dinner Dance **“A Celebration of Scripps”** on Friday, April 1 at the Ritz Carlton Palm Beach packed with excitement, celebration and emotion. The Business Development Board was honored to have such great support of the business community by the attendance of many business leaders and BDB members as well as the many dignitaries who turned out for this great event. The theme this year was to honor and host Scripps Florida whose guest representatives included:

A VIP reception and Cocktails began at 7 pm and VIP it was. The Business Development Board was host to many dignitaries and business leaders including: State of Florida Chief Financial Officer Tom Gallagher; Senator Ron Klein; Palm Beach County Commissioner and Chair, Tony Masilotti; Palm Beach County Commissioner, Mary McCarty, City of West Palm Beach Mayor, Lois Frankel and Avido Khahaifa, Vice President and Managing Director of Palm Beach County Edition of the Sun-Sentinel to mention a few.



**Bottom left:** Dr. John Hogenesch, Dr. Pat Griffin (*Professor and Head, DMPK and Proteomics*), Rosalie Roush. **Top left:** Dr. Teresa Reyes (*Mrs Hogenesch*), Dr. Harry Orf, Karen Orf, Candace Walker, Mayor Lois Frankel, Dr. Bill Roush, and Scripps table host from Bank of America, Fabiola Brumley.



Commissioner Mary McCarty and Tom Gallagher



Helga & Hans Volger



Gary Hines, Danita Cave, Ken Kirby



Tom Lynch, Chair of the BDB

Dr. Harry & Karen Orf (*Dr. Harry Orf, Vice President, Scientific Operations*), Dr. John Hogenesch (*Professor and Head Biomedical Sciences and Genome Technology*) & Dr. Teresa Reyes, Ph.D. (*Assistant Professor Biomedical Sciences*) (*Mrs. Hogenesch*), Dr. William (*Professor and Executive Director Medicinal Chemistry*) & Rosalie Roush, Claes R. Wahlestedt, M.D., Ph.D. (*Professor and Director, Pharmacogenomics, Lead Identification - HTS Assay Development*) & Lisa Wahlestedt, Dr. Patrick Griffin (*Professor and Head, DMPK Proteomics and DMPK*), Candace Walker (*Program Administrator*)

Tom Lynch Chair of the BDB gave a wonderful welcome to everyone and an overview of the greatness Scripps means to the development of the BioScience cluster, the economic impact of Palm Beach County and our educational system.

Palm Beach County Commissioner, Chair Tony Masilotti gave a wonderful speech on the future possibilities of economic development thanks to Scripps Florida, as well as what Scripps will mean to man-kind with a special recognition of the representatives and scientists who attended.



Kelly Layman and Senator Ron Klein

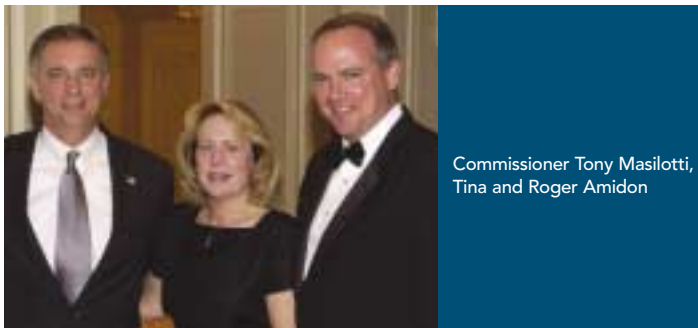


George Elmore, Kelly Smallridge, Leo Noble, Valerie Larcombe and Charles Rutherford

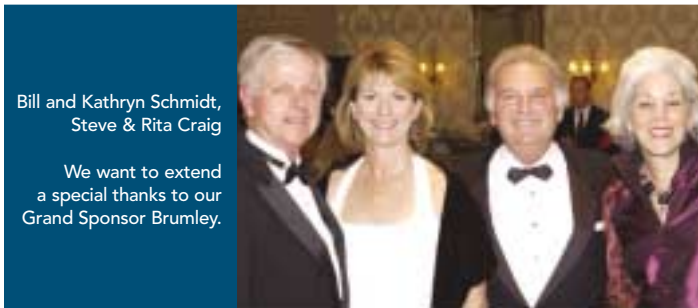


Larry Pelton and Dale Hedrick

Dale Hedrick, Hedrick Brothers Construction, gave an emotional tribute to Larry Pelton for his years of service at the BDB, his accomplishments in relocation and expansion of businesses and his incredible vision for future industry in Palm Beach County. The pinnacle of his vision and recruitment efforts of course was the decision of Scripps to locate here in our county which would not have happened without his hard work, foresight and his team at the BDB.



Commissioner Tony Masilotti, Tina and Roger Amidon



Bill and Kathryn Schmidt, Steve & Rita Craig

We want to extend a special thanks to our Grand Sponsor Brumley.

The dinner was elegant as expected when held at the exquisite Ritz Carlton Palm Beach and everyone had a great time dancing the night away to Music by "Heatwave". Chocolate favors made specially in honor of Scripps Florida by Hoffman's Chocolate Shoppes complemented the delightful evening. 🍫

Photos by David R. Randell Photographics

## A Special Thanks to Our Sponsors

### Grand Sponsor:

**SUN-SENTINEL** ([www.sun-sentinel.com](http://www.sun-sentinel.com))

### Trustee Sponsor:

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(JFK Medical Center, Palms West Hospital and Columbia Hospital)

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Florida Crystals Corporation	Ruden McClosky
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### Supporting Sponsors:

Hedrick Brothers Construction Co., Inc.	IronStone Bank
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### Companies represented at the dinner included:

1st United Bank	Hoffman's Chocolate Shoppes
A-1 Moving & Storage	In Layman's Terms, Inc.
Adelphia Communications Corp.	IronStone Bank
A.G. Edwards & Sons, Inc.	Jupiter Medical Center
Akerman Senterfitt	Jupiter/Tequesta/Juno Beach Chamber of Commerce
Anixter	Kilday & Associates, Inc.
Aquila Property Company, Inc.	Kirk Consulting Group, Inc.
Bank of America	Mainline Information Systems
BankAtlantic	Mellon United National Bank
Barbar Real Estate Company	Miami Dolphins/Dolphins Stadium
BellSouth Business Systems, Inc.	New England Tech and Florida Culinary Institute
BRPH Architects & Engineers, Inc.	Palm Beach Community College
Callery-Judge Grove	The Palm Beach Post
Centex Corporation	PGA of America
Coldwell Banker Residential Real Estate, Inc.	Plastridge Insurance Agency
Colonial Bank	Quantum Engineering Associates, Inc.
Corporate Express, A Buhrmann Company	Quincy Johnson, Jones, Myott, Williams Architects
DaszkalBolton LLP	Rachlin Cohen & Holtz LLP
David R. Randell Photographics	REG Architects
Edwards & Angell, LLP	RSM McGladrey, Inc.
Exit Realty The Destinations Group	Ruden McClosky
First National Bank and Trust Company	Rutherford Mulhall, P.A.
Fitzgerald Group, The	Schwab, Twitty & Hanser Architects (STH)
Florida Crystals Corporation	Sexton Engineering Associates
Florida Research Park	TransDermal Technologies, Inc.
G-Star School of the Arts	Wachovia Bank, N.A.
HCA Affiliates	Workforce Alliance, Inc.
Hedrick Brothers Construction Co., Inc.	



# Scripps Florida Economic Impact

Economists hired by Governor Jeb Bush predict that Scripps Florida will create 6,500 new jobs during the next 15 years and will position Florida as a leader in biomedical research, generating \$1.6 billion in additional income to Floridians with the creation of up to 44,000 new jobs and boosting the state's gross domestic product by \$3.2 billion.

These estimates are predicated on Scripps repeating its California experience, where 499 biotech businesses have been established in San Diego, 80 percent of them within a three-mile radius of the La Jolla campus.

Scripps Florida will have a very positive impact on our educational system. Every institution of higher learning in Florida has been invited to form collaborative partnerships with Scripps Florida, beginning with Florida Atlantic University. The institute will begin offering Ph.D. degree programs in Palm Beach County as part of its core mission. Scripps Florida will extend its community outreach activities in the secondary education community throughout Palm Beach County. Currently Scripps Florida has begun accepting applications from secondary school science teachers and high school students for paid summer internships at its Scripps Florida facility in Jupiter. Two teachers and three juniors or seniors from schools in the Palm Beach County School District will be selected on a competitive basis to work alongside world-class scientists and their staffs at the Scripps facility on the Florida Atlantic University MacArthur Campus in Jupiter.

**Currently Scripps Florida has hired over 90 full time employees including:** 9 Professors, 4 Assistant Professors, 9 Research Faculty, 10 Staff Scientists, 24 Scientific Support, 17 Research Associates and 20 Administration.

The Business Development Board appreciates the support of the Board of County Commissioners and the State of Florida for its partnership in building the BioScience Cluster in Palm Beach County. ■

## Inbound Canadian Mission



(L-R): Roger Amidon, Manager of the Marriott; Mr. Gary Hodgins, President & CEO Pharmax Ltd. Toronto; Mort Fishman, LogoExpress.

The BDB hosted an Inbound Canadian Mission April 28-30. Executives from ten Canadian companies traveled throughout Palm Beach County. They received information on business and industrial parks and on the County's economic climate. The visiting executives also had one-on-one meetings with local executives in similar industries. Enterprise Florida's Canadian office worked with the BDB to facilitate this event.

The BDB wishes to thank the following for their generous sponsorship and participation that helped make this a very successful mission: Palm Beach Gardens Marriott as the official host hotel for the Canadian Mission. Special thanks to

Roger Amidon, General Manager and Ian Black, Director of Sales and Marketing for sponsoring a wonderful Welcome Reception for the group on April 28th.

The Canadian guests were treated to a V.I.P. Dinner held on April 28th at the Palm Beach Gardens Marriott. The BDB wishes to thank the sponsors of the dinner: Grand Sponsor - Workforce Alliance, Inc.; Corporate Sponsor - Quantum Engineering Associates, Inc.; Supporting Sponsor - Rutherford Mulhall, P.A.

Friday morning April 29th, the group met with representatives of their counterpart businesses here in Palm Beach County. The following BDB members participated: Anderson-Moore Construction Corp., BellSouth Business Systems, Catalfumo Construction & Development, Cingular Wireless, Hedrick Brothers Construction Co., Inc., JFK Hospital, Jupiter Medical Center., Quest Contracting Services, Inc., and Suffolk Construction Company.

Friday afternoon the group was hosted for lunch by the Port of Palm Beach and given an overview of Port activities by Lori Baer,

Executive Director. Jeff Fiser of Tropical Shipping, the Port's largest tenant talked about their operations. Steve Shoupp of Merchants Export discussed the operations of his company at the Port. Lou Hadad gave a presentation on the Palm Beach County World Trade Center. Port Commissioners Wayne Richards and Edward Opel met with the group.



Canadian Visitors at Port of Palm Beach.

Friday evening the group was treated to a private dinner at the Governor's Club and enjoyed the SunFest fireworks.

*The BDB wishes to thank the sponsors of the dinner: Grand Sponsor - Edwards & Angell LLP; Corporate Sponsors: BellSouth Business Systems, Inc. and Coldwell Banker Residential Real Estate, Inc.; Supporting Sponsors: FC Edge and The Staubach Company. ■*

## Industry Cluster News & Highlights

### BDB Life Science Cluster Group

On April 26, 2005 Jupiter Medical Center announced its Vascular Lab has introduced a cutting-edge, minimally invasive procedure to treat carotid artery disease, the cause of about 25 percent of all strokes. JMC's Vascular Lab is the only facility in Northern Palm Beach and Martin Counties to offer patients carotid artery stenting to re-open blocked carotid arteries and prevent stroke.

### BDB Aerospace/Aviation/Engineering Cluster

On April 26 the cluster elected two new chairs for 2005, Austin Andrews, Pratt & Whitney and Jeanne Connor Osborn, Sikorsky Aircraft. The cluster is looking into participating in the NBAA in New Orleans in November. At the March meeting the need for training programs and A & P mechanics was brought up by Jet Aviation. PBCC brainstormed on the possibility of delivering

internships and A & P mechanic training. If the industry supported on-site training, PBCC may be able to develop a program for the company. PBCC has an existing apprenticeship program that may be able to begin an apprentice site at Jet Aviation.

### BDB Creative Industries Cluster

The Tourism/Recreation/Entertainment Cluster has changed its name to Creative Industries keeping up-to-date with economic development trends around the country. The cluster group is developing its strategic plan and direction to address business and related issues in the group and the services the BDB has to assist. Please visit the BDB web site ([www.bdb.org](http://www.bdb.org)) for more information and updates on BDB cluster groups. ■

**BDB HAPPENINGS**

**The BDB** represented Palm Beach County at the ValueRich Small Cap Financial Expo at the Convention Center March 9 -12. For a first time event in Palm Beach County it was a great crowd of visitors from all over the US. ValueRich brought 125 small-cap public companies from the far corners of North America on to the floor of the Palm Beach County Convention Center, and attracted about 2,000 financial attendees over two days. ■

**The BDB** partnered with the World Trade Center Palm Beach in sponsoring the first Asia Now! Conference in Ft. Lauderdale on April 13th. The event was a means of offering South Florida businesses vital insight and connectivity to the Asia-Pacific region. It featured the participation of Senior Commercial Officers from the US Commercial Service, presenting everything a business needs to know to develop an international business strategy in 14 countries from this region. ■

**Gary Hines**, Senior Vice President, Development for the BDB was in New York April 5-7 meeting with national site consultants. Gary provided the consultants with data on the County’s business climate with updates on the exciting economic activity taking place in PBC. The trip was facilitated by the BDB’s State partner Enterprise Florida, Inc., and included representatives from 15 Florida communities. EFI officials reported an unprecedented response from the New York consultant community. Fortune 1,000 and larger companies typically hire a national site consultant to confidentially scout communities for relocation and expansion sites. The consultants, in turn, contact local economic development organizations (EDO’s) on behalf of their corporate clients to obtain local statistics, building and site information, incentive applications and other expertise on the local community. ■

**The BDB** will represent PBC at the Medical Design & Manufacturing East tradeshow at the NYC Javits Convention Center, June 13-15 and the BDB is very excited to have a booth at BIO 2005 Annual International Convention (June 19 - 22, Philadelphia, PA). The Biotechnology Industry Organization (BIO) 2005 represents more than 1,000 biotechnology companies, academic institutions, state biotechnology centers and related organizations in all 50 U.S. states and 33 other nations. BIO members are involved in the research and development of health-care, agricultural, industrial and environmental biotechnology products. Ken Kirby, President of TransDermal Technologies, Inc., Palm Beach County, the CVB and Florida Research Park, will be partners in the BDB’s Palm Beach County booth. ■

**BDB Presidents List**

A-1 Moving & Storage	Grand Bank & Trust of Florida
Acordia - West Palm Beach	Hardrives, Inc.
Adelphia Cabel Communications	Hoffman's Chocolate Shoppes
AFLAC	Holland & Knight LLP
Ameribank	IronStone Bank
Anixter	Joseph White Marketing Associates
Applefield Waxman, Inc.	Jupiter Medical Center
Armory Art Center	Logo Express, Inc.
Astorino (L.D. Astorino Architects, Inc.)	MaasMedia, Inc.
BankAtlantic	Morgan Stanley
Barbar Real Estate Company	New England Tech and Florida Culinary Institute
Bateman, Gordon & Sands, Inc.	Nextel
Bowyer-Singleton & Associates, Inc.	Ocean Properties, Ltd. Hotels & Resorts
Boynton Beach, City of	Palm Beach Community College
Brock Development	Parthenon Realty, LLC
Calvin, Giordano & Assoc., Inc.	PGA of America
CareersUSA	Port of Palm Beach
Carlton Fields, P.A.	PricewaterhouseCoopers, LLP
Cass, Levy & Leone, L.C.	Prudential Florida WCI Realty
Catalfumo Construction and Development, Inc.	Rachlin Cohen & Holtz LLP
CBIZ, Boca Raton Office	Reichel Realty & Investments, Inc.
Childrens Place Home Safe Foundation, The	Resource Development Group Consulting, Inc.
Colonial Bank	Rinker Materials Corporation
D. Stephenson Construction	Ruden McClosky
Dale Carnegie Training	Schwab, Twitty & Hanser Architects (STH)
Davco Electrical Contractors	SecurTour Inc.
Esperante Management Company LLC	Shutts & Bowen LLP
Exit Realty The Destinations Group	Steel Hector & Davis LLP
Express Personnel Services	Stress Free Relocation
FC Edge	Sun-Sentinel
Fidelity Federal Bank and Trust	Wackenhut Corporation, The
First Equity Title, LLC	Walgreens Distribution
Florida Research Park	Weitz Company, LLC., The
Florida Stage	West Palm Beach Marriott
Gardens of the Palm Beaches, The	West Palm Beach/CRA WPB City Center/Downtown District
Global Fiduciary Advisors, LLC	West Palm Beach/ N.W. Pleasant City District
Governors Club of the Palm Beaches, The	

## EVENTS CALENDAR

### JUNE

**Wednesday, June 15**

**Creative Industries Cluster Meeting  
(Formerly Tourism/Entertainment)**

9:00 AM

BDB

Industry Members may RSVP  
to Sharon sferris@bdb.org

**Wednesday, June 29**

**Palm Beach County BioScience  
Stakeholders' Meeting**

**"Building the BioScience Cluster"**

8:00 AM - 2:30 PM

West Palm Beach Marriott

*The Business Development Board of Palm Beach County, Inc. in partnership with your county economic development office and Enterprise Florida, is hosting a Palm Beach County Bioscience Stakeholders' Meeting. The County Bioscience stakeholders will come together to discuss the components necessary to build a successful bioscience cluster on education, venture capital, the BioScience industry and workforce issues. Panel discussions by Enterprise Florida, Scripps, Workforce Alliance, Florida universities, and K-12 educators regarding the benefits of BioScience in Palm Beach County and the State of Florida: Where We are and Where We are Going.*

RSVP Dawn dghettie@bdb.org

**Thursday, June 30**

**Membership Orientation**

8:30 AM

BDB

*An informal meeting with the staff of the Business Development Board, at the BDB office, to give new and prospective members an opportunity to learn about the mission of the BDB, our programs and events and how joining will benefit their company.*

RSVP Elizabeth erose@bdb.org

### JULY

**Thursday, July 14**

**4th Quarterly Upper Level Breakfast**

8:00 AM

Governor's Club, West Palm Beach

*These breakfasts are by invitation only and are restricted to Board of Advisor, Corporate and Presidents Level Members & Guests.*

RSVP Dawn dghettie@bdb.org

### SEPTEMBER

**Thursday, September 21**

**4th Quarterly Luncheon**

11:00 AM Networking 12:00 PM Lunch  
The Boca Raton Marriott

RSVP Dawn dghettie@bdb.org

\*Dates and times subject to change.

## Palm Beach County Business Activity

Architectural Woodworks & Cabinetry of Riviera Beach, has been in business for over 15 years. They have grown from 3 employees to over 25 employees, producing high-quality wood furnishings for homes, commercial buildings, and yachts. The BDB assisted the company in successfully obtaining an Incumbent Worker Training Grant through Workforce Florida. The Training Grant will enable select employees to receive specialized training on a new piece of computerized wood-working equipment. Contact: Chris Williams, President 561.848.8595. **P**

## The Passing of Robert (Bob) Kirschenbaum

We regret to announce the passing of long time BDB member and friend Robert (Bob) Kirschenbaum on Saturday, April 16, 2005.

Bob was tremendously supportive of the BDB's economic development efforts. He attended most every BDB membership function over the past 15 years and was always referring new member prospects to the organization. Bob participated in a BDB recruitment mission to New Jersey a number of years ago and also served on a marketing committee providing valuable input to the BDB's corporate recruitment strategy.

As the point person for Brandon Transfer & Storage Company, Bob facilitated three moves of the BDB offices, including the recent move to 310 Evernia Street. Bob and his crew from Brandon Transfer worked through the Christmas and New Year Holiday week to get the BDB offices open by the target date of January 2, 2004.

Gary Hines said "I received sage advice on the corporate world from Bob from his many years of corporate work in the Northeast. Bob was a very energetic person who always displayed a positive attitude."

Our condolences to his family and friends, he will be greatly missed. **P**

(continued from pg 07) – "We Create Value" Aquila Property Company, Inc.

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