



Aviation/Aerospace/Engineering Cluster Meeting
FAU Campus, Jupiter
Tuesday, February 28, 2006

Minutes

Attendees: **Austin Andrews**, Pratt & Whitney; **Cheri Barbarow**, Agilis Group; **Shirley Brostmeyer**, Florida Turbine Technologies; **Carol Carlson**, Workforce Alliance; **Mimi Coenen**, Workforce Alliance; **Brenda Coto**, FAU; **Steve Craig**, Workforce Alliance; **Alan Davis**, East-West Technologies; **David Drugman**, Bay Cities Research Inc.; **Andrew Duffell**, Business Development Board; **Julie Hamilton**, Business Development Board; **Mohammad Ilyas**, FAU; **Becky Magaw**, Business Development Board; **Phyllis Maas**, MaasMedia; **Oren Masory**, FAU; **Sal Morgera**, FAU; **Barry O'Connell**, Logus Microwave; **Peter Pignataro**, Workforce Alliance; **Jane Poling-Vatterott**, Belcan Corporation; **Sean Quinn**, Wafer World, Inc.; **P.D. Scarlatos**, FAU; **Karl Stevens**, FAU; **Joseph White**, Joseph White Marketing Concepts.

❖ The meeting commenced at 9:00 am – Presentation by Austin Andrews.

- Reviewed the Mission Statement and focus of the cluster. Interest in attracting more companies with **aligned interests** to the cluster, as well as opening new investment opportunities.
- Discussed the pairing of industry with University and its win-win relationship ultimately leading to industry growth.
- Listed the upcoming events and encouraged the group to relay any vital meetings suitable for the cluster's participation.
- Dr. Stevens, Dean of College of Engineering & Computer Science at FAU, described the FAU Technology Process and how opportunities are managed. The cluster identified a 2 step process to facilitate a collaboration between industry and the university:
 1. Elicit Cluster Member's Company Profiles to be distributed to the University.
 2. Have companies contact the college department Deans to arrange face to face meetings to discuss collaborative new business technology opportunities.
 - Understand the 3-5 year plan of each company- what product will be developed, what is future growth for company, what are the anticipated skilled employment needs and what problems/issues will need to be addressed by the future plans?
- Dr. Stevens indicated that the university may have their strategic plan on the web currently. It includes the announcement that a Bioengineering Masters program will be offered at the FAU Jupiter campus, to coincide with Scripps' proximity.
- Austin Andrews discussed the possibility of the cluster expanding to include Energy. Topic for next meeting: Hydrogen.
- Action Items:
 1. Brenda Coto, FAU's Development Officer, to forward an Innovation Workshop flyer to the Cluster. BDB will distribute.
 2. Cluster member companies are to furnish their Company profiles to Becky Magaw at their earliest opportunity- BMagaw@bdb.org

3. Improve communication between the University and the cluster members. Individual cluster companies are to contact FAU directly to discuss a technology teaming opportunity.
4. Add University events to the upcoming list of events:
 - Recruitment
 - Job Fairs
 - Internship opportunities
5. BDB send information reminder to cluster members indicating current activities at the university.

❖ Meeting adjourned 11:15 a.m.

Next meeting scheduled for Tuesday, April 11, 2006.