

# Information Technology

Plug in to innovation in the perfect  
business climate.

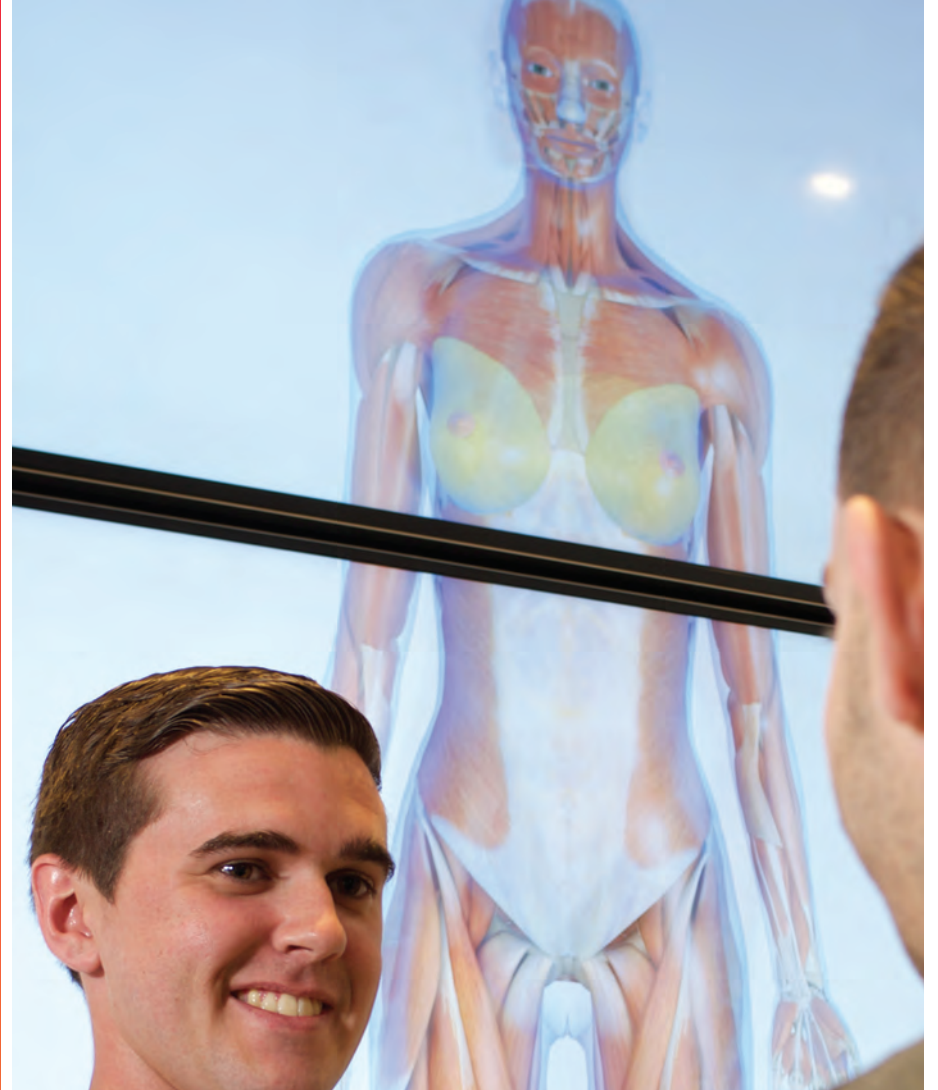


BUSINESS DEVELOPMENT BOARD



**PALM BEACH  
COUNTY'S**  
Economic  
Development  
Resource





## The cluster disciplines in Florida are:

**Software** - one of the largest clusters nationwide, 14,000+ firms

**Telecommunications** - 7,400+ companies

**Digital Media** - 4,250 businesses

**Microelectronics & Precision Devices** - 750 companies

**Modeling, Simulation & Training** - one of the world's largest clusters with 330+ companies

**Photonics/Optics** 270+ companies

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# The Numbers

in Palm Beach County

**1,431** IT and Support Companies

**18,533** IT Employees

**\$71,768** IT Average Wage

# Information Technology Ecosystem

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Palm Beach County is at the forefront of Information Technology (IT) – and has been since the IBM PC was created here in Boca Raton.

Florida's IT research and development activities are worth over \$8 billion annually. Florida ranks as the fourth state in high-tech establishments, is the third-largest exporter of high-tech products, and fifth in high-tech employment. More than 26,000 IT companies that call Florida home employ close to a quarter of a million workers.

## Select Palm Beach County IT Companies

**365 Data Centers** is a leading provider of hybrid data center solutions in ten strategic edge markets with one being in Boca Raton.

**3Cinteractive** is a mobile platform company that facilitates consumer engagement with custom interactive mobile marketing solutions.

**Anixter** is a Fortune 500 global supplier of communications and security products, electrical and electronic wire, and cable, fasteners, and other small components with 8,200 employees in over 50+ countries.

**ArchieMD** is a physician-led company creating educational products for the health sciences industry. Its 3-D animations simplify concepts with visual explanations, and its interactive applications enhance many types of training and simulations.

**Campus Management Corp.** provides more than 1,700 institutions in 35 countries with administrative systems that unite campuses, enhance services to students, and support key operational and academic needs including virtual bookstores.

**Champion Solutions Group** provides virtualization, cloud services, data management and security, application and business intelligence development and support, systems integration, maintenance consulting, IT procurement, and more.

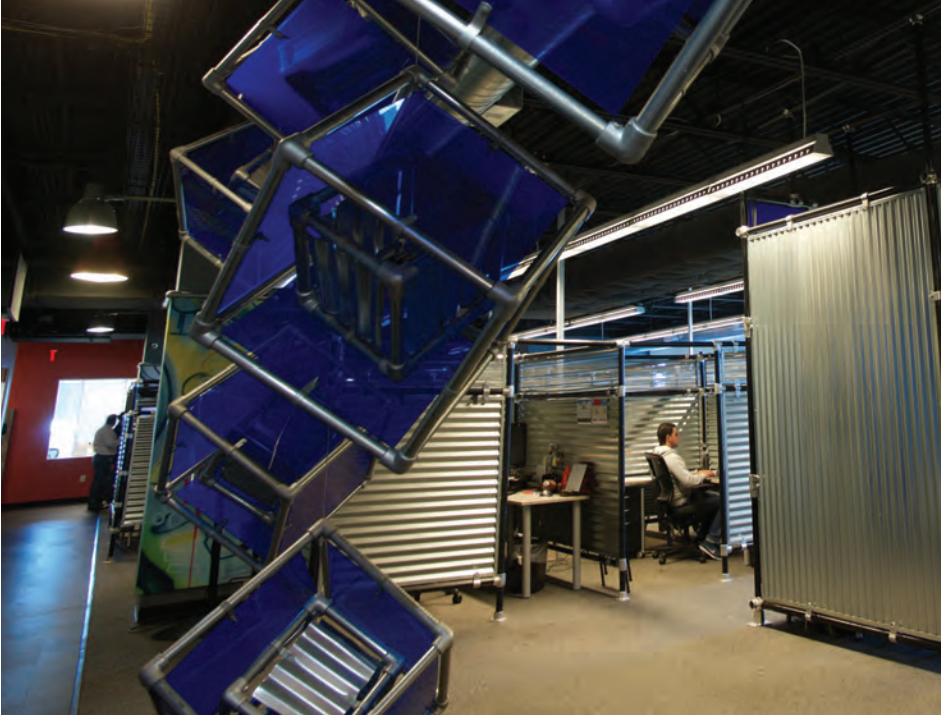
**Cloud Computing Concepts (C3)**, provides companies with a single source for cloud-based services, technology support, IT strategy and consulting, disaster recovery, and network security.

**Concurrent Technologies (CT)** offers hosted IT services including web-based solutions for business intelligence, work process management, and customer relationship management.

**Connect-It Wireless** manufactures and integrates antenna-mounting hardware and accessories for the communications industry.

**Crossmatch** is a world leader in biometric identity management and solutions, serving the defense, finance, government, law enforcement, hospitality, retail, and enterprise network industries.

**Digital Resource** is a comprehensive internet marketing agency that delivers top digital marketing solutions and has been ranked by *Inc. Magazine* as one of the fastest growing companies in the country.



3Cinteractive, Boca Raton

**DSS** provides integration, development, and innovation of healthcare technology to promote interoperable information exchange. It serves federal and commercial clients, with a heavy focus on the Veteran's Health Administration.

**Flagship Solutions Group** is a certified IBM Industry Solution Integrator offering expertise in IBM software, hardware, and solution integration capabilities.

**HotelPlanner.com** is the world's largest provider of online group hotel bookings and event management services and receives over 5 million unique visitors each month.

**Jade Communications Inc.**, is a structured cabling systems integrator providing complete design engineering and installation of voice/data networks, video distribution systems, wireless communications, CCTV, and access control.

**LexisNexis® Risk Solutions** provides customers with solutions and decision tools that combine public and industry specific content with advanced technology and analytics to assist them in evaluating and predicting risk and enhancing operational efficiency.

**Modernizing Medicine** provides electronic medical record (EMR) systems to accommodate the specific needs of specialty practices.

**SBA Communications Corporation** is a leading independent owner and operator of wireless communications infrastructure across North, Central, and South America.

**Sonavation** designs and manufactures the industry's leading ultrasound biometric fingerprint sensors, using patented surface scan and sub-surface technology.

**SV Microwave** is a world leader in the RF/microwave industry, designing and manufacturing RF/microwave coaxial connectors, cable assemblies, and passive components designed for military, aerospace, and commercial applications.

**Touchsuite** is a merchant services provider offering a wide variety of technology and marketing tools.

## Infrastructure & Real Estate

Palm Beach County offers access to national and global markets via air, water, rail, and roadway.

Palm Beach County has ample commercial and industrial real estate to accommodate corporate headquarters, research & development, or manufacturing facilities. There are over 880 acres of identified “Shovel-Ready” land for commercial and industrial projects, and several buildings available with 30,000 square feet or more of contiguous Class-A office space suitable for corporate headquarters. If turnkey space is not required, there are several hundred acres of land and numerous buildings offering sizes, zoning, and usage for most any commercial or industrial need. For more information on available real estate in Palm Beach County, please visit the “Properties” section of our website, [www.BDB.org](http://www.BDB.org).

**Crown Castle** has infrastructure that can support multiple customers at once. The company partners with wireless carriers, technology companies, broadband providers, and municipalities to design and deliver unique end-to-end infrastructure solutions that bring new innovations, opportunities, and possibilities to people and businesses.

**NAP of the Americas** is Verizon’s flagship facility in South Florida. It is one of the most significant telecommunications projects in the world. The Tier-IV facility was the first purpose-built, carrier-neutral Network Access Point and is the only facility of its kind specifically designed to link Latin America with the rest of the world. It is located in an area that has numerous telecommunications carrier facilities, fiber loops, international cable landings, and multiple power grids.

## The Educated Workforce

Thanks to strong educational systems and workforce initiatives, Palm Beach County is proud of its diverse talent pipeline that provides current and future Infotech companies with the skilled workers and forward thinkers needed for a competitive advantage.

The School District of Palm Beach County is the 11th-largest in the continental U.S. and the fifth-largest in the state of Florida. It has 279 award-winning Choice Programs and Career Academies, including 11 Information Technology specialties offered in multiple locations.

A wide variety of high-tech and innovative programs and degrees are available, reflecting the growing opportunities and ever-changing needs of the Information Technology industry. Those institutions preparing students for employment in the IT industry include:

**Lynn University** in Boca Raton prepares students for careers in Digital Media, Design Strategies for Web Development, Computer Animation, Digital Art and Design, Graphic and Web Design, Web Design Technology, and many more concentrations in various Associate, Bachelor and Master Degrees.

**Florida Atlantic University’s (FAU)** College of Engineering and Computer Science offers Bachelor’s degrees in IT and Management, Computer Engineering, and Computer Science. The Master of Science in IT and Management is jointly offered with the College of Business.

**Keiser University** offers Bachelor of Science degrees in Cyber Forensics/ Information Security, IT Management, Management Information Systems, Network Systems and Data Communications, and Software Engineering. Keiser has two Palm Beach County campuses, including its flagship residential college.

**Nova Southeastern University's** Palm Beach Gardens Campus offers online and campus-based formats for advanced studies, with Master's degrees in Business Intelligence and Analytics; Computer Science; Information Security; IT; Management Information Systems; and Software Engineering; and Ph.D.s in Computer Science; Information Assurance; and Information Systems. NSU's degrees and concentrations in security are recognized by the U.S. National Security Agency and the Department of Homeland Security. Simultaneous M.S./Ph.D. programs are available in some disciplines.

**Palm Beach Atlantic University's** Bachelor's degrees in Computer Information Systems and Computer Science prepare students to work in fields such as information systems development, database administration, web development, and network systems security.

**Palm Beach State College (PBSC)** offers a Bachelor of Applied Science in Information Management, with concentrations in database administration, security and network assurance, and project management, and Associate in Science in Computer Programming, Internet Services Technology, Networking Administration, and Graphic Design Technology. An Advanced Technical Certificate in Computer Information Security is also available.

PBSC also offers College Credit Certification as a Cisco CCENT, CCNA Routing and Switching, or CCNA Security. Other certifications include Computer Programming Specialist, Information Management, Information Security, IT Administration, IT Technician, Java Programming, Mobile Application Development, Programming, Web Development Specialist, and Web design.

The Corporate and Continuing Education division at PBSC works with employers to offer individual and customized group training designed for their workforce needs with short-term courses, workshops, or seminars at the convenient campus locations, or on-site.

**Palm Beach Code School** prepares students for entry-level work as junior web developers with 16-week courses that teach front-end design, back-end programming, and database management in a hands-on setting. Faculty members are professionals with extensive industry experience.

**Palm Beach Tech Association** is a non-profit 501(c)6 membership association uniting the software, engineering, digital, and information technology industry verticals throughout Palm Beach County. As a countywide trade association, Palm Beach Tech is building the Palm Beaches into a Tech Hub.

**For more information regarding education in Palm Beach County visit [www.PBCedu.org](http://www.PBCedu.org).**

**To see a map of technology companies throughout the South Florida region visit [www.techgateway.org](http://www.techgateway.org).**

# Who We Are

The Business Development Board of Palm Beach County is the official public/private economic development organization for Palm Beach County, and Palm Beach County partner of Enterprise Florida. Founded in 1982 as a not-for-profit corporation, our primary purpose is to attract and retain a spectrum of new industry, business investment, high-quality jobs, and workforce development through corporate relocations, expansions, and international trade, stimulating economic energy, promoting business diversity, and enriching the County's vitality. The Business Development Board is essentially your one-stop resource for information on relocating your business to or expanding in Palm Beach County.

## **The BDB offers free and confidential services, including:**

- Confidential project management assistance
- Site inventory on available industrial buildings, land, and office space
- Site tours conducted by our relocation and expansion staff
- Information on grants, financial assistance, and financial incentives available through the State of Florida, Palm Beach County, and local municipalities
- Introductions to CareerSource Palm Beach County's employee-training programs
- Tours of public and private educational institutions
- Introductions to government and business leaders
- Provide information on available housing and cost-of-living data
- Information on government zoning and permitting
- Local buyer and supplier information
- Demographics and labor market information
- Available services and rates for utilities, communications, and transportation
- Overview of Palm Beach County's lifestyle, including recreational and cultural amenities for relocating families

During the past five years, the BDB assisted relocation and expansion projects that helped create and retain more than 13,300 direct jobs with average salaries greater than \$68,000, resulting in more than \$627 million in capital investment to Palm Beach County and an overall economic impact exceeding \$6.95 billion.

Additional information can be found at the BDB's website, **[BDB.org](http://BDB.org)**.

# Launch Relocate Expand Develop

In The Perfect Business Climate

BUSINESS DEVELOPMENT BOARD



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