

Information Technology

Plug in to innovation in the perfect
business climate.



 **BUSINESS DEVELOPMENT BOARD**
PALM BEACH
COUNTY
Your Economic Development Resource



Information Technology Ecosystem

Palm Beach County is one of the largest counties in Florida, a state that was ranked #1 in high-tech employment for the Southeast, #4 in total high-tech employment nationwide, and among the nation's top producers of STEM graduates. Simply put, it's an information technology hub.

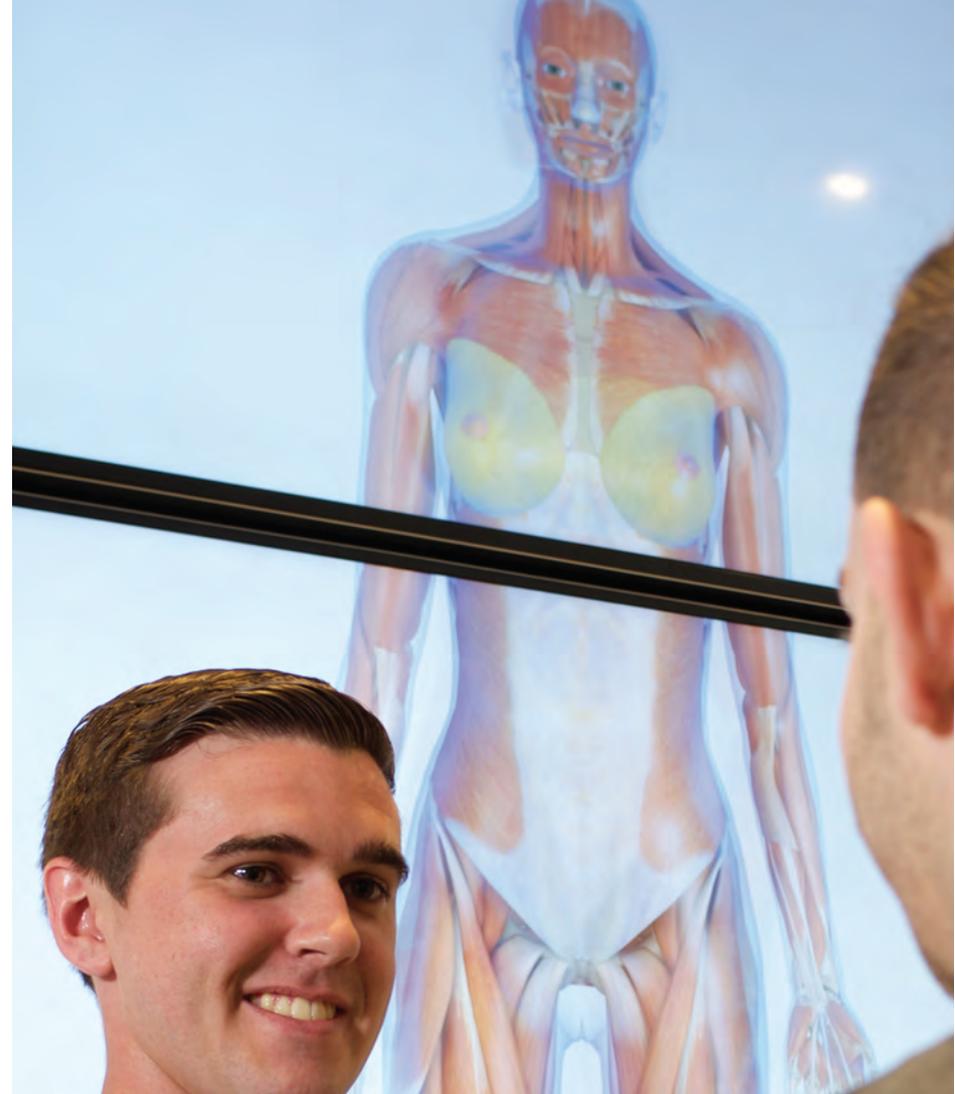
Palm Beach County is Home to:

- Home to some of the world's largest cell tower companies located within miles from each other in Boca Raton (SBA Communications, Crown Castle USA, Vertical Bridge, and Phoenix Tower International)
- The creation of the first IBM PC in Boca Raton
- The world's first smartphone, "Simon Personal Communicator"
- Over 70 corporate headquarters, most of which have large technology presences



Select Palm Beach County IT Companies

365 Data Centers	HotelPlanner.com
3Cinteractive	Integra Connect
ADT	Jade Communications Inc.
Anixter	Levatas
ArchieMD	LexisNexis® Risk Solutions
Campus Management Corp.	Mobile Help
Champion Solutions Group	Modernizing Medicine
Cloud Computing Concepts (C3)	Office Depot
Concurrent Technologies (CT)	SBA Communications
Connect-It Wireless	Sonavation
Crossmatch	SV Microwave
DSS	Touchsuite
Flagship Solutions Group	



The cluster disciplines in Florida are:

Software – one of the largest clusters nationwide, 14,000+ firms
Telecommunications – 7,400+ companies
Digital Media – 4,250 businesses
Microelectronics & Precision Devices - 750 companies
Modeling, Simulation & Training – one of the world's largest clusters with 330+ companies
Photonics/Optics – 270+ companies

THE NUMBERS in Palm Beach County

1,431 IT and Support Companies

18,533 IT Employees

\$71,768 IT Average Wage

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3Cinteractive, Boca Raton

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The Educated Workforce

Palm Beach County was ranked in the Nation's top 10 communities for developing talent (Emsi). A wide variety of high-tech and innovative programs and degrees are available, reflecting the growing opportunities and ever-changing needs of the Information Technology industry. Institutions preparing students for the IT industry include:

- The School District of Palm Beach County is A-rated and has more than 300 choice, career, and technical programs that specialize in specific studies
- Over 100 private and faith-based schools
- Six colleges and universities (Florida Atlantic University, Keiser University, Lynn University, Nova Southeastern University, Palm Beach Atlantic University, and Palm Beach State College)
- Palm Beach Code School prepares students for entry-level work as junior web developers with 16-week courses that teach front-end design, back-end programming, and database management in a hands-on setting

For more information regarding education in Palm Beach County visit www.PBCedu.org



PBSC electrical power technology class, Palm Beach Gardens campus

Unique Technology Support Organizations include:

Palm Beach Tech Association is a non-profit 501(c)6 membership association uniting the software, engineering, digital, and information technology industry verticals throughout Palm Beach County. Learn more at www.palmbeachtech.org

South Florida TechGateway is a public/private partnership to grow, attract and retain technology business, capital, and talent here in the thriving South Florida area. Learn more at www.techgateway.org

Who We Are

The Business Development Board of Palm Beach County is the official public/private economic development organization for Palm Beach County, and Palm Beach County partner of Enterprise Florida. Founded in 1982 as a not-for-profit corporation, our primary purpose is to attract and retain a spectrum of new industry, business investment, high-quality jobs, and workforce development through corporate relocations, expansions, and international trade, stimulating economic energy, promoting business diversity, and enriching the County's vitality. The Business Development Board is essentially your one-stop resource for information on relocating your business to or expanding in Palm Beach County.

The BDB offers free and confidential services, including:

- Confidential project management assistance
- Site inventory on available industrial buildings, land, and office space
- Site tours conducted by our relocation and expansion staff
- Information on grants, financial assistance, and financial incentives available through the State of Florida, Palm Beach County, and local municipalities
- Introductions to CareerSource Palm Beach County's employee-training programs
- Tours of public and private educational institutions
- Introductions to government and business leaders
- Provide information on available housing and cost-of-living data
- Information on government zoning and permitting
- Local buyer and supplier information
- Demographics and labor market information
- Available services and rates for utilities, communications, and transportation
- Overview of Palm Beach County's lifestyle, including recreational and cultural amenities for relocating families

During the past five years, the BDB has assisted companies that have created more than 12,822 direct jobs with average salaries greater than \$69,062, resulting in more than \$777 million in capital investment to Palm Beach County and an economic impact that exceeds \$6.87 billion.

Additional information can be found at the BDB's website, BDB.org.



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Birds-eye-view of the Downtown West Palm Beach cityscape

Available Real Estate:

Palm Beach County has ample commercial and industrial real estate to accommodate corporate headquarters, research & development, and manufacturing facilities.

- Over 880 acres of identified "Shovel-Ready" land for commercial and industrial projects
- Several buildings available with 30,000 square feet or more of contiguous Class-A office space suitable for large technology companies
- HUNDREDS of acres of land and numerous buildings offering sizes, zoning, and usage for most any commercial or industrial need

Palm Beach County's Connectivity:

The Brightline/Virgin Trains USA and Tri-Rail provide easy access to a talented workforce throughout the South Florida region. There's a Brightline/Virgin high-speed rail station in the downtown centers of Miami, Fort Lauderdale, and West Palm Beach, all accessible in under an hour. There are 18 additional Tri-Rail stations throughout the South Florida region.



Brightline/Virgin Trains USA, connecting south and central Florida

Your colleagues are waiting



Map of South Florida's tech community provided by TechGateway.

By locating a technology company in Palm Beach County, you instantly gain access to the entire South Florida Region including:

375,000 higher education students. 809,000 k-12 students. Over 54,000 graduates in fields related to technology support just within the past three years. 6.5 million potential consumers. A laborforce of 3.1 million people. 3 international airports. 2,000 daily direct flights 0% State and local income tax.

Launch Relocate Expand Develop

In The Perfect Business Climate



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